

CHEMIST & DRUGGIST

newsweekly for pharmacy

It's **bonus** time
for **GEORDIE** beer and stout kits!

Home brewing is big business—
Thousands of Chemists are finding it
an ever increasing part of their sales.

Are you getting a share?



There's a big pre-Xmas rush
of GEORDIE buyers coming soon.
Be ready with adequate stocks and
a colourful display of
beer, stout and lager kits.
You'll be buying at the right time too—

BONUS TIME!

OCTOBER NOVEMBER DECEMBER

Further details from:

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North Shields 73402

or from your wholesaler.

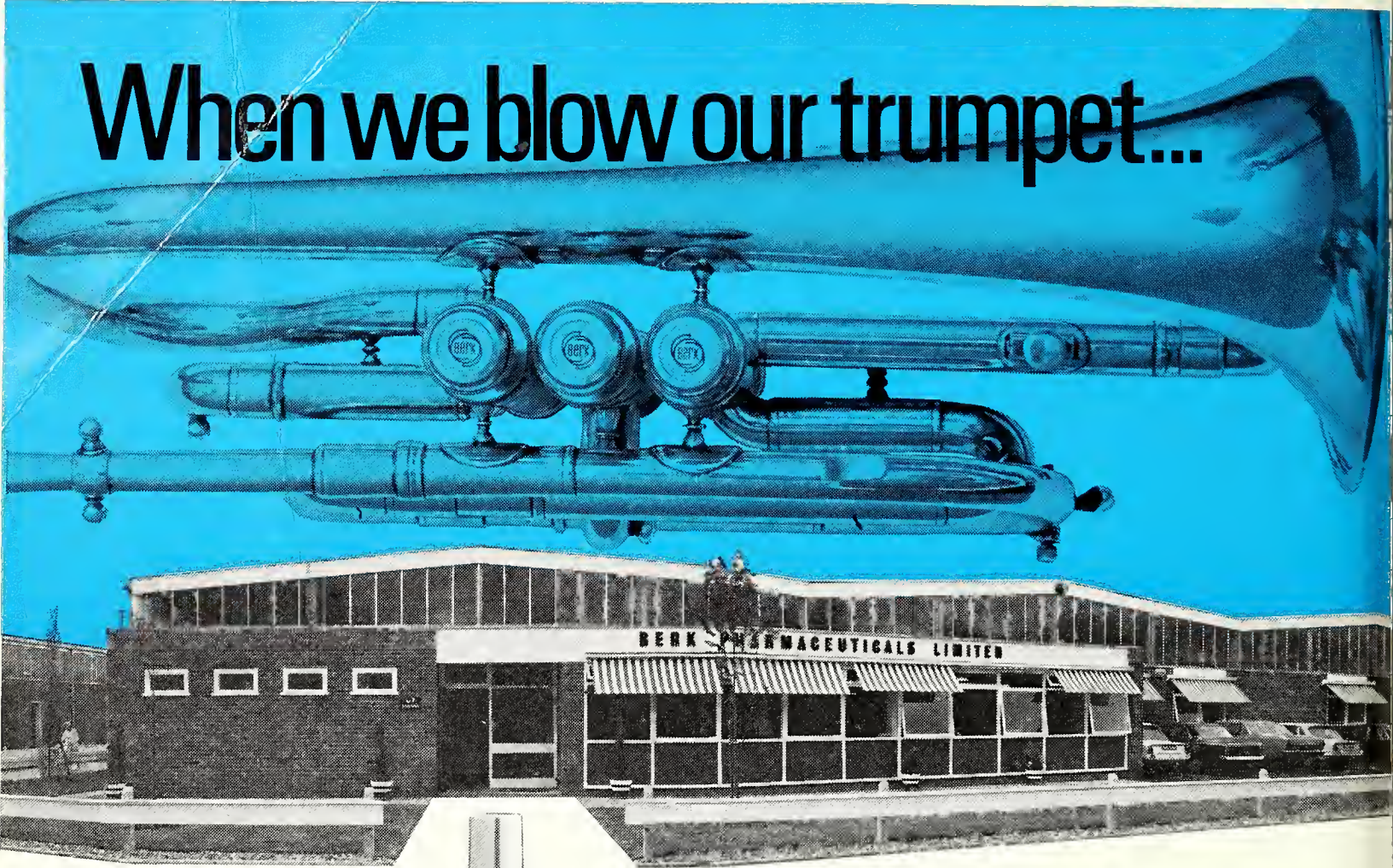
**Guild demands
new hospital
salary claim**

**Society's new
dispensing
fees scale**

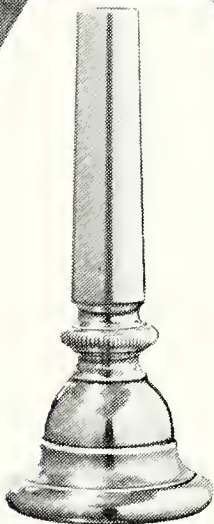
**'Integrated'
pharmacy in
new hospital**

**Profits from
electric
blankets**





...YOU
call
the
tune!



We at Berk are very proud of our extensive new plant at Shalford, with its automated tableting machinery and strict quality control, where we manufacture both our outstanding speciality products and a wide range of "Economy Brands".

From your point of view this means quality plus economy. The most advantageous way to cope with the ever-increasing number of "open prescriptions" is to buy Berk "Economy Brands" at prices low enough to make you sit up and take notice, yet without compromise on quality.

Why not contact your local Berk Representative and discuss "best terms" with him. If you haven't his address let us know and we will put you in touch.

Approved Name	Berk Brand Name	Presentation	Packs
Bendrofluazide tablets BP	BERKOZIDE ®	Tabs 2.5 mg & 5 mg	100 & 1000
Erythromycin tablets BP	ERYCEN ®	Tabs 250 mg	100 & 500
Imipramine tablets BP	BERKOMINE ®	Tabs 10 mg Tabs 25 mg	250 & 1000 200 & 1000
Nitrofurantoin tablets BP	BERKFURIN ®	Tabs 50 mg & 100 mg	100 & 1000
Oxytetracycline tabs/caps BP Oxytetracycline dihydrate BP	BERKMYCEN ®	Tabs & Caps 250 mg Syrup 125 mg/5 ml	100 & 1000 500 ml
Penicillin V tablets BP	ECONOPEN ® V	Tabs 125 mg & 250 mg	100 & 500
Phenylbutazone tablets BP	FLEXAZONE ®	Tabs 100 mg Tabs 200 mg	250 & 1000 250
Quinidine sulphate tablets BP	AURIQUIN *	Tabs 200 mg & 300 mg	100 & 500
Tetracycline tabs/caps BP	TETRACHEL *	Tabs 250 mg Caps 250 mg	100 & 1000 100 & 500
Tetracycline mixture BPC		Syrup 125 mg/5 ml	500 ml



CHEMIST & DRUGGIST

112th year of publication Vol. 194 No. 4728 The newsweekly for pharmacy

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Mr C. R. Hitchings, chief pharmacist at Northwick Park Hospital, has built up the pharmacy department there from scratch. (See page 472.)



Every one of them has a mouth ulcer. Guess which one's using Rinstead Pastilles?

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Coll.	WelMOMec
Coll.	
No.	

Tried and trusted Rinstead pastilles are the *take-anywhere* remedy for mouth ulcers, sore spots, denture chafes and other troubles in the mouth. The *take-anytime* remedy, too. So?

We're telling your customers just that in a big national press campaign, starting October 5th, you can tell them too . . . and sell some Rinstead . . . They soothe. They help to heal. They're antiseptic. They freshen mouth and breath. And they don't show.

Take-anywhere Rinstead Pastilles

for trouble in the mouth

**BIG NATIONAL DAILY
& SUNDAY PAPER
ADVERTISING STARTS
NEXT WEEK!**



Dispensing fees: new scale

The Pharmaceutical Society has issued a revised scale of recommended fees for dispensing private prescriptions and counter prescribed preparations.

Among the changes is a single price for extemporaneously prepared liquids, regardless of quantity, and a new single fee for non-extemporaneous preparations, plus a percentage on cost price.

The full scale and method of pricing are:

1. Calculate cost price of ingredients and containers
2. Add 25 per cent of above as establishment charge
3. Add appropriate scale fee (see below)
4. Where appropriate add extra fees as follows: DDA fee 2s 6d (12½p); urgent fee (for dispensing outside normal hours) 10s (50p).

Scale for preparations

dispensed extemporaneously

a. Liquids (including 'stock' mixtures, ear drops and nasal drops): 6s (30p)

b. Tablets, capsules, pills, cachets, suppositories, pessaries, bougies: up to 24, 26s (£1.30), each additional 24, 10s (50p)

c. Ointments, creams, bulk powders: 10s (50p)

d. Wrapped powders: up to 12, 10s (50p), each additional 12, 6s (30p)

e. Sterile preparations (excluding eyedrops): up to 12, £2, each additional 12, 13s (65p)

f. Eye drops: 13s (65p).

Preparations not dispensed extemporaneously

For all such preparations, calculate the cost price of the preparation and container (if any), add 25 per cent of this as establishment charge, then add a scale fee of 6s (30p).

Except that

(i) For original packs of proprietary preparations that are available only on prescription, if the calculated price is less than the recommended retail price, charge the latter.

(ii) For original packs of proprietary preparations that are available for counter sale, charge the recommended retail price if there is one; if not, charge the wholesale price plus 50 per cent.

(iii) For oral contraceptives, charge the wholesale price plus 50 per cent.

Prescriptions for appliances
Charge at retail price.



Ring in the new: Timothy Benn (second from left), director of Benn Brothers Ltd, the new proprietors of the C&D, relates the story of the "Benn Bell," which can be seen in the background here in the reception room at Bouverie House, Fleet Street, to C&D executives James Lear (advertisement manager), Arthur Wright (editor) and Donald Gaffney (publisher). On the right is Neil Wallace, managing director of Benn Brothers.

NP labelling — local views again sought

A "changing climate of pharmaceutical opinion" on nomen proprium labelling has been noted by the Central NHS (Chemist Contractors) Committee.

At the committee's meeting on September 22 there was lengthy discussion after which it was agreed to seek the views of Pharmaceutical Committees for a second time.

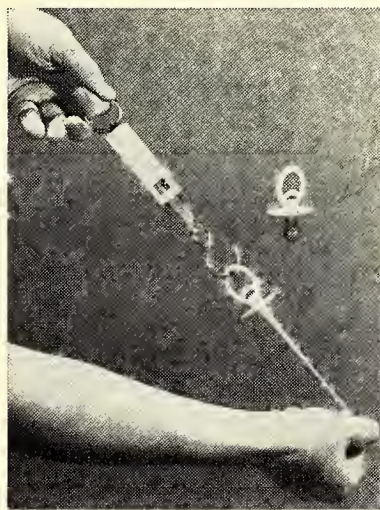
The Pharmaceutical Society's Council came out in favour of automatic labelling early in 1969, but when Pharmaceutical committees were asked their views, 79 indicated non-acceptance of the proposals, 36 accepted, and five said they would accept subject to adequate remuneration for the additional work involved.

New move on rural dispensing

Representatives of pharmacists have put forward to doctors' representatives a scheme for rural dispensing, which, it is claimed, would ensure no loss of income to the doctors.

The scheme, put to the doctors at a meeting of the British Medical Association-pharmacist joint working party on rural dispensing on September 23, would provide pharmacists with the remuneration from dispensing at present undertaken by the doctors.

No further details have been given, but the medical side undertook to discuss the document at a meeting on October 29.



Re-designed to a new, more exacting safety specification, the Suba Seal minisoother now incorporates a special connector which will, it is claimed, withstand a pull in excess of 20 lbs—it is shown under test here

Macgregor hands over

The Macgregor Committee—the Standing Joint Committee on the Classification of Proprietary Preparations—has met for the last time, the Department of Health has confirmed.

Functions of the Committee will now be taken over by the Medicines Commission—though Professor A. Macgregor, the committee's chairman, is

understood to have written to the Department's chief medical officer, Sir George Godber expressing "fears for the protection of the community."

According to the *Sunday Times*, the committee has been axed "for economic reasons."

The function of the committee has been to help doctors decide which pharmaceutical preparations should be used in treatment, and to identify those preparations, the prescribing of which called for special justification.

Since 1967, the "classifications" have been recorded in *Proplis*, a booklet sent regularly to prescribers.

Drug addiction figures in 1969

The number of narcotic drug addicts in the United Kingdom known by the Home Office to be receiving narcotic drugs on prescription or from other sources at December 31, 1969, was 1466.

That total was made up as follows: 1011 receiving methadone (of whom 295 were also getting heroin); 204 receiving heroin (either alone or in combination with drugs other than methadone); 251 receiving drugs other than methadone or heroin (for the main part, morphine or pethidine) whose addiction is mostly of therapeutic origin.

The figures, recently released by the Home Office, are based on statutory notifications under Dangerous Drugs (Notification of Addicts) Regulations 1968.

In 1969 there were 6,095 convictions for offences involving drugs controlled under the Dangerous Drugs Act 1965 — 419 of them concerned with larceny.

Guild pressing for new salary claim for hospitals

The council of the Guild of Public Pharmacists are to ask the staff side, Pharmaceutical Whitley Council Committee C to give "urgent consideration" to submitting a claim for increased salaries for hospital pharmacists.

The decision, taken at a meeting in London on September 26, followed the presentation by the assistant salaries secretary, of an interim report on the findings from a questionnaire on the staffing of hospital pharmaceutical departments.

It was agreed that the Guild should take over responsibility for operating a scheme to facilitate the placing of pre-registration students in hospital pharmacies. Details are expected to be made known shortly.

The Guild's annual meeting in 1971 will not, as has been customary, be held in conjunction with the weekend school but will take place on May 22.

The programme for the weekend school, which is being held in Bath, April 2-4 was approved.

The staff side representative on the General Whitley Council reported that with the change of Government the proposals for the National Insurance Scheme had fallen. When the new Government's proposals were formulated the staff organisation would be consulted.

It was agreed to take over additional accommodation that had become available at Premier House and to appoint a part time junior clerk to assist the assistant general secretary because of the increasing work being undertaken. It was further agreed that the Guild should act as agent in this country for the sale of "Handbook of Drug Interactions" by Edward Hartsorn PhD.

A memorandum indicating the Guild's views on the functions of hospital pharmacists in relation to nurse training prepared for submission to the Committee on Nursing set up by the Department of Health and Social Security, was considered. Subject to amendments it was agreed the memorandum should be submitted as soon as possible.

The research committee was asked to consider, in collabora-

tion with the pharmaceutical industry if possible, desirable developments in the packaging and presentation of medicines in hospitals. The problems of proper labelling of eye drops and incompatibilities in drugs added to intravenous perfusion fluids were also passed to the committee for consideration.

Mr J. H. Wood was elected an honorary member of the Guild.

Drug theft at factory

Two former employees at the Bradford factory of British Chemotheutic Products Ltd pleaded guilty at Bradford Quarter Sessions last week to stealing 91,000 dexamphetamine tablets and unlawfully possessing dangerous drugs.

The tablets had been stolen, it was stated, while the two men operated a machine producing them at the factory.

The court was told that the theft had remained undetected for a year, until police raided

Approved names supplement

The Medicines Commission has issued a first supplement to the 1970 Booklet of Approved Names. The following names have been adopted:

SUPPLEMENTARY LIST SEPTEMBER 1970

Alletorphine: *N*-Allyl-7,8-dihydro-7 α -(1(R)-hydroxy-1-methylbutyl)-O⁶-methyl-6,14-endoethenonormorphine. *N*-Allylnoretorphine. R & S 218-M (Analgesic)
Amantadine: 1-Adamantanamine. Symmetrel is the hydrochloride (Parkinsonian syndrome)
Amfeloral: α -Methyl-*N*-(2,2,2-trichloroethylidene)-phenethylamine (Appetite suppressant)
Benzocetamine: *N*-Methyl-9,10-ethanoanthracene-9(10*H*)-methylamine. 30803-Ba (Tranquilliser)
Brometric acid: *cis*-3-Bromo-3-(4-methoxybenzoyl)-acrylic acid. Cytembena is the sodium salt (Prophylaxis of migraine)
Bumetanide: 3-Butylamino-4-phenoxy-5-sulphamoylbenzoic acid (Diuretic)
Clostebol acetate: 17 β -Acetoxy-4-chloroandrost-4-en-3-one. Present in Steranabol (Anabolic steroid)



Members of the MCC cricket team shortly embarking on their tour of Australia have been immunised against influenza, with *Admune*, the vaccine produced by BDH Pharmaceuticals Ltd. Our photo shows Derek Underwood receiving his injection while Kent colleague Brian Luckhurst looks on.

a house when a prospective purchaser was negotiating with one of the accused.

Asked by the Recorder, Mr C. Donald Chapman, QC, why the manufacturers did not know of their loss, a detective said: "They were making 20 million at the time and they expected one or two per cent loss through manufacture."

Accused of the two offences were John McGlynn, 25, labourer, of Young Street, Bradford, and Christopher Downes, 27, taxi driver, of Norbury Road, Bradford. They were gaoled for 12 months and 30 months respectively.

Chiltern Region's team of speakers

Mr Norman Fowler, MP, medical correspondent of *The Times*, and Dr Stuart J. Carne who appears frequently on television, are among the principal speakers at the Pharmaceutical Society's Chiltern Regional conference to be held on November 1.

Other speakers are Mr J. A. Greenaway (British Pharmaceutical Students' Association) and Mr J. P. Kerr (a member of Council). The subject is "Pharmacist—Public Protector."

Cypenamine: 2-Phenylcyclopentylamine (Antidepressant)
Dimepropion: α -Dimethylamino-propionophenone
Fenethyliline: 7-[2-(α -Methylphenethylamino)ethyl]-theophylline (Cerebral stimulant)
Fenmetramide: 5-Methyl-6-phenyl-3-morpholinone (Antidepressant)
Flavoxate: 2-Piperidinoethyl 3-methylflavone-8-carboxylate. DW 61 (Antispasmodic)
Flupenthixol: 9-[3-[4-(2-Hydroxyethyl)piperazin-1-yl]-propylidene]-2-trifluoromethyl-thioxanthene (Tranquilliser)
Glisoexepide: 3-[4-(Hexahydroazepin-1-ylureidosulphonyl)-phenethylcarbamoyl]-5-methylisoxazole. FB b 4231 (Oral hypoglycaemic agent)
Homiprenorphine: *N*-Cyclopropylmethyl-7 α -(1(R)-hydroxy-1-methylpropyl)-6,14-endoethenotetrahydronorthebaine. R & S 5205-M (Analgesic)
Hydrocodone: Dihydrocodeinone (Cough suppressant)
Indoramin: 3-[2-(4-Benzamidopiperidino)ethyl]indole. Wy-21901 (Antihypertensive agent)
Lactulose: 4-O- β -D-Galactopyranosyl-D-fructose. Duphalac (Treatment of hepatic coma and chronic constipation)
Levodopa: (-)-3-(3,4-Dihydroxy-

phenyl)-L-alanine. L-Dopa Brocadopa; Larodopa (Parkinsonian syndrome)
Lysuride: 9-(3,3-Diethylureido)-4,6,6a,7,8,9-hexahydro-7-methylindolo[4,3-f,g]quinoline. Lysenyl (Cytotoxic agent)
Meprothixol: 9-(3-Dimethylaminopropyl)-9-hydroxy-2-methoxythioxanthene (Tranquilliser)
Peratizole: 1-[4-(2,4-Dimethylthiazol-5-yl)butyl]-4-(4-methylthiazol-2-yl)piperazine. EMD 19698 is the monomaleate (Antihypertensive agent)
Prajalium bitartrate: *N*-Propylajmalinium hydrogen tartrate (Treatment of heart arrhythmias)
Properidine: Isopropyl 1-methyl-4-phenylpiperidine-4-carboxylate (Narcotic analgesic)
Rolicypram: (+)-5-Oxo-*N*-(trans-2-phenylcyclopropyl)-L-pyrrolidine-2-carboxamide (Antidepressant)
Stirimazole: 2-(4-Carboxystyryl)-5-nitro-1-vinylimidazole (Amoebiasis, trichomoniasis and trypanosomiasis)
Tolpizapazole: 5-Methyl-3-[2-(4-methylpiperazin-1-yl)-ethyl]pyrazole. H 4170 (Tranquilliser)

In the August 1970 Booklet of Approved Names, page 26, line 3 (from foot), for "Angiografin" read "Angiografin"

Breakthrough achieved in prostaglandins

What has been described as "a major breakthrough" has been made with the discovery by two American companies of a commercially viable method of synthesising prostaglandins.

The announcement of this discovery was made at a recent symposium on prostaglandins in New York, organised by Alza Corporation, one of the two companies involved.

Taken together with a paper by Dr S. M. M. Karim, Makerere University, Uganda, on the use of prostaglandins for terminating pregnancy it gave rise to speculation in the national Press that an "abortion pill" might be "on the way."

Prostaglandins for this purpose have so far only been applied by infusion as oral administration gives rise to sickness and diarrhoea.

Upjohn Ltd the British subsidiary of Upjohn Corporation, the second company involved, have issued a statement that "Upjohn has no form of abortion pill," which has, over the last few days, been the subject of comment in certain quarters. "Whatever the forms in which the company may develop the prostaglandins for possible human application, they will be studied in the United Kingdom only in direct co-operation with physicians and the Committee on Safety of Drugs."

"Whatever the outcome of those studies any future product would be available exclusively through the medical profession," states Mr J. Alex Smith, managing director, Upjohn Ltd, Crawley.

"The prostaglandins could find a place in regulating menstruation, fertility, conception and childbirth. They also hold promise in the prevention and treatment of peptic ulcer and thrombosis, in controlling blood pressure — even perhaps in the treatment of the common cold."

US warns on stramonium

The United States Food and Drug Administration has reminded pharmacists that over-the-counter sales of products containing stramonium are illegal.

An FDA statement, first published in 1968, said that the misuse and abuse of stramonium continued on a fairly



The first NPU charter flight to Toronto left Gatwick with a full passenger load on Saturday afternoon, September 25. Among the passengers were past and present members of the NPU Executive Committee: Mr T. Rees Jones, Mr John Reed and Mr W. John Tristram. The flights are being repeated in the Spring and Autumn of 1971.

New health centre's pharmacy had big trading loss

A trading loss of £2,425 has been incurred during the first year of the experimental Craigavon, Northern Ireland, health centre pharmacy operated by Northern Pharmacies Ltd.

The loss, which was being reported to the company's first annual meeting on October 1, is believed to have resulted mainly through the slow build up of the Craigavon population. Although a population in excess of 3,000 was calculated as necessary for the viability of the project, only half that figure was achieved.

Only two doctors were operating from the centre, and many domiciliary prescriptions were lost because patients took them to chemists in nearby towns with better shopping facilities.

However, the directors report that the project is in the interests of those who work and live in the new area, and if financial stability can be achieved, the service can make a growing contribution to the efficiency of the general medical and welfare services.

large scale, mostly by young people. "Administered through oral ingestion the drug produces a 'high', resulting in serious toxic effects."

Approved conditions for use require that preparations of stramonium be labelled that they are to be dispensed on prescription only.

'Super-Boots' in Nottingham

The Boots "super branch", to be opened next year in Nottingham's Victoria Centre will have a sales area of 32,000 sq ft. Stock space and extensive staff amenities will bring the total area up to 65,000 sq ft.

It will be the second largest branch in the chain. On two levels it will have access to an underground car park and bus station.

Pharmacy in the '70s

"Pharmacy in the '70s" is the theme of a joint meeting arranged by the Pharmacy Group and London and Home Counties branch of the Socialist Medical Association, to be held at the House of Commons on November 10.

Chairman will be Mr Eric Ogden, MP, and speakers will include: Mr E. A. G. Spanswick (a member of the Noel Hall working party), Professor E. J. Shellard, Mr J. W. Hadgraft, Mr John Cave, Miss E. M. Linton (secretary, Association of Pharmacy Technicians) and Mr David J. Dalglish (president, British Pharmaceutical Students' Association).

Irish news

'Production control law needed'

Statutory controls to ensure that pharmaceutical production generally would have international recognition, were called for by Mr Sean MacHale, president, at a luncheon of the Pharmaceutical and Allied Industries Association recently. Although there were developments to that end it did not appear, he said, that Ireland was moving fast enough, especially in view of the prospect of the EFTA convention for the mutual recognition of plant inspections.

Mr McHale also appealed for better communications between the industry and Government departments. He stressed that the pharmaceutical industry was in the process of considerable development involving tens of millions of pounds and the most advanced technology. "No matter what assistance we receive from the Government we cannot continue our rate of development unless the industry is treated as a partner in the making of policy decisions which will affect it," he added.

Ulster report

Riot and flood relief fund

A special committee has been set up by the Pharmaceutical Society of Northern Ireland and the Ulster Chemists' Association to tackle the question of aid to members who suffered damage during the rioting in the country and during the recent flooding, which hit Belfast especially hard.

Mr Joshua Kerr, president of the Society, has issued an appeal for funds and subscriptions have already started to come in. The committee will soon consider claims.

Riot damage and losses are somewhat difficult to assess, according to Mr W. Gorman, secretary of the Pharmaceutical Society, and when aid is being administered the extent of compensation from the Government has to be taken into account.

Mr Gorman said the president was pleased with the way in which money has been coming in, and hoped that the good response will continue.

MAWS are in the club.



You know all about the
'Expectant Mother Information Service.'

You've probably been
doing quite a lot more business
because of it.

Six different manufacturers
clubbed together to promote
sixteen products in the Baby Box.

Four of these products
are from Maws:

Nappy liners

Tufty Tails

Simpla Bottles
and Teats

Simpla Tablets



So, as long as you keep giving
away Baby Boxes, you'll keep selling
these four products.

Providing you've got enough
in stock.

Have you?



Safest and
best for baby

NEWS IN BRIEF

- A petition by 800 people for a retail pharmacy to be established on Newstead estate, Stoke-on-Trent, Staffordshire, has been handed to the city's lord mayor.
- Mr Harry Vanderberg, managing director of Total Beauty Cosmetics Ltd, has asked us to point out that he was appointed a director of Total Beauty Ltd only two days before the writ to wind up the company was presented to the High Court. It is understood that legal steps are being taken to try to prevent 30,000 bottles of Spray-Away, listed as an asset of Total Beauty Ltd, being sold (see last week, p 415).
- A retail pharmacy is included in the new shopping precinct at Tiverton, Devon, now in the final stages of completion.
- Woods Pharmacy, Windsor, are currently celebrating 200 years of business. As part of their programme they are featuring special commemorative windows of products by Yardley of London, who are also celebrating the bi-centenary.
- The German Democratic Republic has assured technical "know-how" and funds to assist Ceylon to produce pharmaceuticals out of locally available botanicals. A beginning will be made in the manufacture locally of quinine. The Ceylon Government has, meanwhile, allowed the export of 113 types of herbs to the United States, Japan, Western Germany and Sudan.

SPORT

Manchester Pharmaceutical Golfing Society. Winner of the Hough Hoseason trophy and prize played for at Stockport Golf Club on September 16 was Mr L. Wise with Dr Sandler runner-up.

Edinburgh Chemists' Golf Club. Results of meeting over Gullane No. 3 course on September 9: "4711" prize, winner A. J. Holmes (17) 60; best scratch score, J. Ferguson, C. R. Hannon and J. Leckie, all 77; section 1, C. P. Reid (12) 68; section 2, J. Linton (19) 70.

Irish Chemists' Golfing Society. About 40 members turned out for the penultimate outing of the season at Clontarf on September 16 when there was some spirited competition for prizes presented by Irish Pharmaceuticals Ltd. A cause of all-round satisfaction was the fact that Paddy Morgan, one of the Society's longest-serving members, hit form and figured among the prize winners, taking the top award in Class B. The prizes were presented by the managing director of IPL Mr Hugh Palmer. **Results:** Class A: F. J. McKenna (12) 36; J. O'Connor (12) 34; S. Carroll (9) 33. Class B: P. J. Morgan (15) 34; C. Conefrey (14) 34; John O'Donoghue (15) 33. Final outing, Elm Park, October 7.

New officers

Local Pharmaceutical Committees

Middlesex. Chairman, A. King; vice-chairman, J. W. Kitchener; treasurer, R. H. Rowson; secretary, J. A. Stewart, 6 Southampton Place, London WC1A 2DJ.

Pharmaceutical Society branches

Bristol and District. Chairman, P. F. Joliffe; secretary, F. H. Rawlings, 19 Richmond Avenue, Bristol BS6 5ET.

The Xrayser column

Significant speech

One wonders if it is quite fair to wait, as Sir Derrick Dunlop did at the banquet at Leeds, until one's audience has disposed of a pleasant and satisfying meal, lit its cigars and sipped its brandy, before introducing a controversial note—which, if sounded earlier, might have impaired appetites.

Sir Derrick (chairman of the Medicines Commission) said in his toast to the British Pharmaceutical Conference, that no medicine that worked was entirely safe, a fact of which his audience was already well aware—so well aware, indeed, that it had, apparently mistakenly, thought that the handling of all medicines by a group of trained, knowledgeable and professional people constituted a safeguard for the public.

The speaker said that he believed that remedies to relieve constipation, counteract transient aches and pains, ease sore throats, soothe insect bites, and so forth, should be generally available ("relieve," "counteract," "ease," and "soothe" sound like the carefully chosen words of the patent medicine manufacturer who is anxious not to transgress either the law or a self-imposed code of ethics). He doubted very much, he went on, whether any significant safeguard would be imposed by restricting their sale to pharmacies and, with remarkable insight, he said he was aware that most of his audience would profoundly disagree with him.

But in his exalted position as chairman of the Medicines Commission, the agreement or disagreement of that audience, or the much larger body of pharmacists not privileged to hear him, is not likely to have much influence.

I don't know what Sir Derrick meant when he used the adjective "significant" in relation to safeguard, but there are occasions when constipation requires more than relief; aches and pains—however transient—may be of serious import, and sore throats need more than easing. And when that is so it seems likely that the professional intervention of the pharmacist at that stage will act as a safeguard lacking in a situation where immediate availability to the public was the sole criterion.

But the profound disagreement that the speaker attributed to his hearers is unlikely to be shared by the manufacturers of "domestic remedies." That must be Sir Derrick's consolation.

Countrywide services

In a thoughtful address to the Conference, Mr W. M. Darling (president, Pharmaceutical Society) drew attention to the fact that there had been a further reduction of pharmacies in the country during the past year. He went on to deal with the subject of a planned pharmaceutical service on a country-wide basis. The factors are, in fact complementary, and it seems to me that the first step is to assess the needs of the locality with a view to ascertaining the effect on the community of the loss of a particular pharmacy.

Initially, planning should have reference to preservation if at all possible. It might be that a number of those which have disappeared would have been retained in a planned service. There is little doubt that many of the present closures which are giving rise to anxiety are, in fact, the outcome of the total absence of planning in the past. The question of public need was second to that of the individual who had qualified and was compelled to open a pharmacy so that he might practise his calling.

But such pharmacies, when they close, leave behind them a trail of hardship for their unfortunate owners.

By any other name

It is difficult, in these days of multiplicity of organisations, to discover the functions of various bodies from their names. There is the Health Education Council; the Institute of Health Education, and the Office of Health Economics—not all, perhaps what they seem on the surface.

COMPANY NEWS

Baywood Chemicals change name

As from October 1, Baywood Chemicals Ltd, Bury St, Edmunds, Suffolk, has changed its name to Bayer Agrochem Ltd.

The change is designed to draw attention to the company's link with Farbenfabriken Bayer AG of Leverkusen, in Western Germany, which is one of the largest producers of agricultural chemicals in the world.

Baywood, a subsidiary of Bayer, was set up in Britain some fifteen years ago to market the crop protection, gardening, veterinary and public health products supplied from Leverkusen. The firm has steadily widened its range and now enjoys a high order of acceptance among progressive farmers and horticulturists all over the country.

Commenting on the change of title, Mr K. E. Bachem, managing director, said: "The time has come for us to align ourselves much more closely with our parent company. The pace of product development today is very fast and the degree of sophistication required in new products is such that only the major international organisations can provide the service needed by farmers all over the world."

It is emphasised that there will be no change of product names under the new system. As new packs are required, they will bear the new company name and a replica of the famous Bayer Cross.

Products and advice

Halas Laboratories Ltd has been formed for the manufacture of pharmaceutical, cosmetic and edible preparations and to act as consultant on product formulations.

The managing director is Dr Hans A. Fisher, FRIC, a graduate of Lausanne University who came to Britain in 1939. His first appointment was as research chemist with Tokalon Ltd and his further appointments have included chief technical executive of the Dae Health Laboratories — he also held a similar position with Cyclo Chemicals for several years — and technical director of the Lloyds group of companies.

Technical aspects of the new company will be in the hands of Mr Alan Hall, ARIC who has been many years with Boots Pure Drug Co Ltd specialising in product quality control. He joins from a firm of manufacturing and distributing chemists where he was chief chemist. Also on the board is Mr S. Z. Jackson, MPS.

Halas Laboratories is based at the Thorp Arch Trading Estate, Boston Spa, York.



What is claimed as "possibly the most powerful computer in commercial use today in the United Kingdom" is now located at Sanaco Computer Services' Birmingham computer centre. A member of the Smith & Nephew Group, Sanaco entrusted the electrical installation to Dowding & Mills Ltd

Selpharm renamed

Selpharm Laboratories Ltd have changed their trading name to Servier Laboratories Ltd from October 1. The company say they have adopted the name of their parent, Les Laboratoires Servier, to achieve a unifying symbol in the light of growing international recognition of their research achievements.

The United Kingdom base retains responsibility for overseas markets in the sterling area and Scandinavia has recently been added to its existing export interests.

In brief

Michael Simmonds Ltd, 260 Upper Street, London N 1, have disposed of their branch pharmacy at 10 Queen Anne Place, Enfield, Middlesex, to Mr John Hayward who will continue the business as a pharmacy.

The pharmacy at 2 King Street, Whitehaven, Cumberland, previously operated by Wandless Chemists, is now being run by P. W. Davey (Chemist) Ltd. Wandless Chemists now operate exclusively at 21 Lowther Street, Whitehaven.

Imperial Chemical Industries is making a grant from its pharmaceuticals division of £500 to the British Veterinary Association to support investigations designed to demonstrate or examine the economic advantage to the animal owner of applying existing knowledge to the prevention and treatment of disease.

Appointments

Beecham Group Ltd: Mr G. J. Wilkins has been appointed group pharmaceutical co-ordinator. In that capacity he will lead the team responsible for the planning of the Group's world-wide pharmaceutical operations. Mr Wilkins, who will continue to act as chairman of Beecham pharmaceutical division, is a member of the boards of Beecham Group Ltd and of Beecham Inc, and will be joining the board of Beecham European division.

Mr W. J. Sullivan, vice-chairman, pro-

ducts division, has been appointed a director of the company with effect from October 1.

Mr R. W. Murphy, director of Beecham Group since 1964, retired from the board on September 30; he retires from executive office with the company later this year. Mr Murphy joined the Group in 1948, became managing director of County Laboratories Ltd in 1959 and was subsequently appointed chairman of Beecham toiletry division (European area).

The Wellcome Foundation Ltd has appointed Dr Leo Bernstein as medical adviser in their clinical research division. He will assist Dr Adrian Salter with the coordination of clinical trials of Wellcome products, particularly Septrin.

The group have also appointed Mr Michael Allen, BPharm, information scientist in their medical information centre. Mr Keith Oliver becomes marketing research executive in the Wellcome Foundation's marketing division (medical), and Mr Terry Cramp has been appointed marketing assistant in their marketing division (consumer).

Morny Ltd have appointed Mr David Batchelor to the board. The appointment is in addition to his existing directorship with Lenthéric Ltd.

Eli Lilly International Corporation, USA (parent company of Lilly Industries Ltd, Henrietta Place, London W 1) have appointed Mr Richard D. Wood as president. He succeeds Mr Thomas H. Lake who now becomes executive vice-president of the company.

Yardley of London Ltd have appointed Mr Mike Godfrey their sales promotion manager with responsibility for key accounts and consultant stores.

PEOPLE

Mr Robert E. Ablett (45) has been elected honorary treasurer of the British Veterinary Association. Mr Ablett, a veterinary surgeon and barrister, is managing director of Crookes Veterinary Ltd, and also managing director of C.L. (Basingstoke) Ltd the holding company responsible for administration and production.

Mr R. F. Grice, manager, Dublin branch of Burroughs Wellcome, has been appointed chairman of the public relations committee of the Pharmaceutical and Allied Industries Association Ltd in succession to Mr J. W. O'Farrell, managing director Bayer Products Company Ltd, who has been elected vice-president of the Association. Manchester-born, Mr Grice qualified as a pharmacist at Manchester University and after some time as a community pharmacist he joined Burroughs Wellcome as a medical representative in Liverpool. He was later appointed assistant to the United Kingdom medical sales manager. Before taking up his present appointment three years ago he was marketing executive (biologicals) in the company's veterinary division.



*Here's a very pretty offer from Cuticura[®]
Your customers will find it hard to resist!*

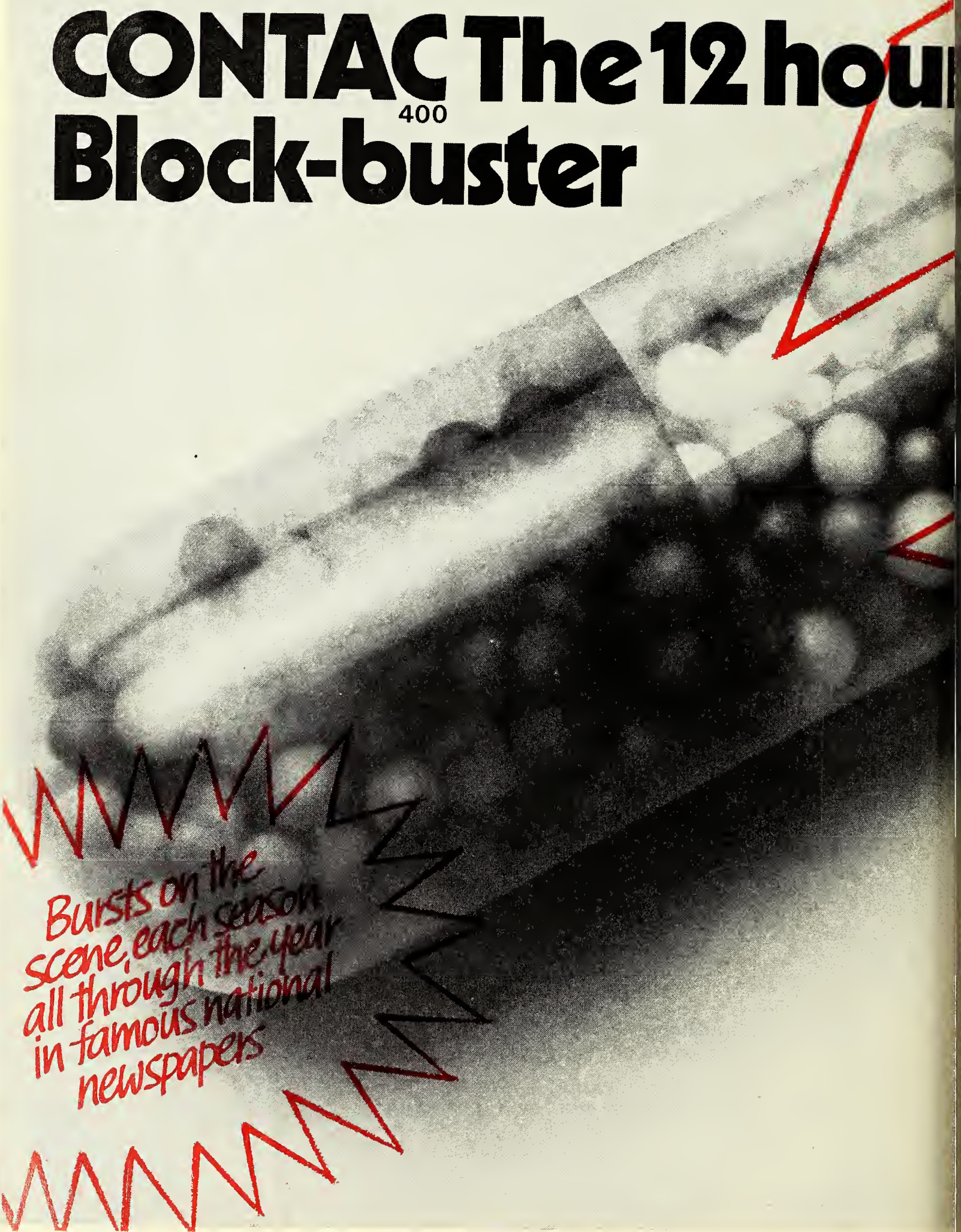
A great boost to Cuticura sales! A very pretty nightdress & negligee set. Offered at a very pretty saving when your customers buy Cuticura Soap, Talc or Handcream. Hard to resist. Well advertised — in 'Woman' & 'Woman's Own'. Well merchandised — leaflets, full colour showcards, leaflet dispensers. Well worth stocking up for.

Cuticura Laboratories Ltd., Maidenhead, Berks.

CUTICURA SOAP
TALCUM POWDER
HANDCREAM



CONTACT The 12 hour 400 Block-buster



Bursts on the
scene, each season
all through the year
in famous national
newspapers

*The 12 hour Block Buster
that means 12 months
continuous profit for you!*

One capsule clears blocked-up breathing for up to 12 hours at a stretch

A blocked-up nose is a blocked-up nose. It doesn't matter what causes it. You just wish to heaven you could get rid of it. And stay rid of it.

And you can—with 'Contac'. Here's why.

Firstly, 'Contac' is formulated specially to relieve nasal congestion—whether caused by colds, their after effects or allergies.

Secondly, in each 'Contac' capsule there are four-hundred tiny 'time pills' and they don't all dissolve in one go. Instead they're programmed to release a steady flow of decongestant for up to 12 hours at a stretch. To give you the same measure of relief at the end of the period as at the beginning.

You can't buy a more powerful, more advanced decongestant than 'Contac'.

Take one 'Contac 400'* capsule in the morning, to breathe easily all day.

Take another in the evening, to sleep clear through the night.

Only available from chemists.

Look here!



*Contac 400 is a Trade Mark.

BONUS OFFER

open until 7th November 1970

a bonus parcel of the packs illustrated will be delivered free of charge with each order of £50 value



If you wish to take advantage of this offer ask your Kerfoot representative for details

Your order selected from the following list:-

- | | |
|---|----------------------------------|
| IMIPRAMINE HYD. S/C 25 mg. | OXYTETRACYCLINE S/C 250 mg. |
| PENICILLIN V 125 mg. | PROPANTHELINE BROMIDE S/C 15 mg. |
| PENICILLIN V 250 mg. | QUINIDINE SULPHATE 200 mg. |
| PHENYLBUTAZONE S/C 100 mg. | QUINIDINE SULPHATE 300 mg. |
| PHENYLBUTAZONE S/C 200 mg. | QUININE BISULPHATE S/C 300 mg. |
| PREDNISONE 1 mg. | QUININE SULPHATE S/C 300 mg. |
| PREDNISONE 5 mg. | QUININE SULPHATE S/C 200 mg. |
| PREDNISOLONE 5 mg. | TETRACYCLINE HYD. S/C 250 mg. |
| PHENOXYMETHYLPENICILLIN ELIXIR 125 mg. per 5 ml. | |
| PHENOXYMETHYLPENICILLIN ELIXIR 62.5 mg. per 5 ml. | |



Thomas Kerfoot & Co. Ltd. Vale of Bardsley Ashton-u-Lyne Lancs.

NEW PRODUCTS AND PACKS

Pharmaceutical specialities

Soframycin tulle in unit packs

Roussel Laboratories Ltd announce the introduction of Soframycin Unitulle, "a new concept in the use and application of sterile antibacterial wound dressings." Each individual unit is sealed in foil and contains a sterile light-weight gauze dressing, impregnated with 1 per cent Soframycin. Individual foils are contained within an outer envelope and packed in boxes of ten units (12s 6d). Soframycin Unitulle is now available for prescription — framycetin sulphate gauze (tulle) dressings Drug Tariff.

The precise number of pieces should be supplied against prescriptions ordering 1-4 pieces whilst a pack of 10 should be supplied for prescriptions ordering 5-15 pieces. (Roussel Laboratories Ltd, Columbus House, Wembley Park, Middlesex.)

Diagnostics

Pituitary hormone test

Organon Laboratories announce the introduction of Luteonosticon, claimed to be the only immunochemical test for the measurement of pituitary luteinising hormone. It can be used for rapid spot or serial diagnosis of LH levels, and the results can easily be available in one day.

The field of clinical application includes evaluation of female and male infertility problems, diagnosis of various menstrual disorders and many other gynaecological and endocrinological problems.

Available as a six-test kit. (Organon Laboratories Ltd, Crown House, London Road, Morden, Surrey.)

Cosmetics and toiletries

Herb care preparations

A new range of herb care preparations, shampoo foam bath and bath salts has been added to Carter Bros' list. The herb shampoo is said to contain extracts from fennel, hops, balm mint, chamomile, yarrow, mistletoe and horse chestnut. Pack is 150 cc bottle (7s). The herb foam bath also contains horse chestnut, hops, yarrow, fennel, balm mistletoe "and five poly-



vitamins." Pack is a 250 cc bottle (11s). Carters' herb bath salts (8s 6d) are claimed to incorporate "seven herbal extracts and five vitamins (Carter Bros, Glen Laboratories, Shipley, Yorks.)

Tegrin medicated shampoo

Stafford-Miller announce the introduction of a completely new medicated shampoo "especially formulated to relieve more than ordinary dandruff." Tegrin medicated shampoo was formulated after an extensive research study indicated that around one third of the total population suffer from dandruff, and that of these, at least 15 per cent suffer from what is classified beyond ordinary dandruff.

Its ingredients are said to relieve inflammation of the scalp, thoroughly clean scales from the hair and to prevent the recurrence of flaking and itching for several days after use.

Tegrin is already established in America, where it was accepted among leading medicated shampoos in only fifteen months. Pack is a cartoned tube. It is initially available only in the Southern television area where it is being supported by a major TV campaign over a nine month period. (Stafford-Miller Ltd, 166 Great North Road, Hatfield, Herts.)

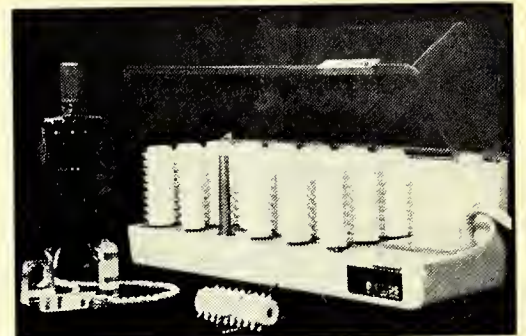
New from Dorothy Gray

A compact kit for eye decor has been launched by Dorothy Gray. The kit, Colour Swirls (27s 7d), contains three powder shadows, block mascara and liner plus two applicators in an hexagonal compact with lid coloured to match the make-up. Four colour combinations are available in pink and green, mauve and yellow, all-blue and all-green.

A new super-protective skin balm, All-Weather Balancer (14s 7d) has been introduced. All-Weather Balancer is claimed to act as a barrier to climate conditions by forming an invisible film over the skin.

Face Glossers (16s 7d) Translucent colouring sticks for the cheeks are in two colours, peach and pink, and a frosty white for highlighting.

New shades of lipsticks (11s 6d) are Bandanna (glossy red), New Penny (for



fashion's browns) and Sugar and Spice (pink). (Dorothy Gray Ltd, 45 Conduit Street, London W1R 0DT.)

Sundries

Ladyshave cordless and a curler set

Philips have now introduced the Ladyshave Cordless (75s) to their range. Working on four penlight batteries, the new Ladyshave Cordless comes in an attractive blue-white casing and incorporates a two sided head, on-off switch and cleaning brush.

To meet the big demand in hair curling sets, Philips are introducing a second model to their range. Similar to the existing orange and buff model it has eighteen rollers, in three different sizes, and can be fitted on to any of the 18 rods (£9 19s 6d). The rods are thermostatically controlled to heat the rollers to the correct temperature in only 10 minutes. The complete set is finished in attractive two-tone blue with smoky grey transparent lid. Spare rollers are now available for both sets. (Philips Electrical Ltd, Century House, Shaftesbury Avenue, London WC2H 8AS.)

The Aladdin Ambassador

The colourful new Aladdin Ambassador vacuum flask replaces the Aladdin Dura-Clad. Basically the design remains the same with the jacket, collar and handle being moulded in one piece for greater strength. Eye appeal comes in an attractive orange jacket matched with a white cup, stopper and base or alternatively a Kingfisher Blue jacket again with white. The Ambassador comes in two sizes, 16 oz (10s 6d) and 32 oz (18s). (Aladdin Industries Ltd, Greenford, Middlesex.)

TRADE NEWS

Oppenheimer products transferred to Pharmax

From October 1, the responsibility for the following Oppenheimer products has been transferred to Pharmax Ltd, Kent, an associate company within the LRC Group: Vasogen Silicone, Balmosa, Pylura and Crinagen. Pharmax will promote the products to the medical profession and will distribute the preparations through normal wholesale outlets. Retail chemists will continue to be serviced by the Sanitas Group Sales Ltd sales force.

Ceasing manufacture

Albion Laboratories Ltd, 14 Talacre Road, London, NW 5, ceased manufacturing operations on September 30. They will not be in a position to accept orders for delivery after October 8.

Higher strength oxytetracycline tablet

To meet the need for a higher strength oxytetracycline preparation, Glaxo Laboratories Ltd now offer Clinimycin 500 tablets containing 500 mg oxytetracycline dihydrate. The tablets are film-coated and identified with the brand name, and should simplify the treatment of acute exacerbations of chronic bronchitis and other conditions where high dosage regimens are required. A pack of 100 tablets (66s) is immediately available and a 500 tablet pack (£15 15s) will be offered from the beginning of November. (Glaxo Laboratories Ltd, Greenford, Middlesex.)

Eraldin generally available

ICI Pharmaceuticals Division, Alderley House, Alderley Park, Macclesfield, Cheshire SK10, 4TF, announce that Eraldin (practolol), their new cardioselective adrenergic beta receptor antagonist, is now generally available for prescription by all doctors. Eraldin is presented as a 100mg tablet and as injection.

Family Doctor booklet

The latest title in the British Medical Association's Family Doctor booklet series is "Out of Step" (2s), which describes the relationship between the psychopath and society. Available to members through the National Pharmaceutical Union, 321 Chase Road, London N 14.

Minalka sales in Denmark

Minalka mineral diet supplement which has just been marketed in Britain (September 5, p 275), is claimed to be taken daily by 550,000 Danes (11 per cent of the population).

Minalka (UK) Ltd. say that clinical

trials are currently being carried out in Britain in respect of claims from Denmark that the preparation reduces aches and pains associated with rheumatism. Distributors: Chemist Brokers Ltd, 21a South Street, Dorking, Surrey.

New chicken junior food

To meet repeated requests from chemists for another poultry variety, Trufood are now offering chicken dinner with egg noodles (1s 5d). It is made from strained chicken cooked with vegetables and minced bacon and with specially made miniature egg noodles. Shelf strips for the new variety will be available from Trufood's representatives.

Due to a shortage of cherries of the right quality Trufood's junior foods cherry treat will be discontinued when current stocks are exhausted. It will be re-

introduced when there are sufficient quantities of the right type of cherries to allow stocks of the variety to be maintained.

"Metric Ahead" booklet

A new pocket-size booklet, *Metric Ahead*, designed primarily for distribution to Fisons' employees throughout the United Kingdom gives information on the progress of the organisation and the country, towards full metrication.

Visual aids are included to give the average reader a better physical appreciation of certain metric measures than is possible through textual or pictorial representation.

Decimalisation of currency is also covered, with specimen shopping lists and conversion tables. (Fisons Ltd, 9 Grosvenor Street, London W1X 0AH.)

acp

and how the pharmacist

There are many thousands of Acne sufferers in this country today and a high percentage of these prefer to seek the advice of the local Pharmacist rather than consult their G.P. In these cases, you, the Pharmacist, can confidently recommend Quinoderm Cream to help your customer overcome a condition which in many cases can have adverse psychological effects. At the same time you can help yourself to the good return which Quinoderm allows you.

Exclusive Pharmacy Product

Quinoderm is exceptional in that it is only available from YOU the

pharmacist. There is no competition from beauty shops, department stores or supermarkets giving you the sole right to recommend a first class product.

Clinically Tested

Quinoderm has undergone extensive trials by many leading dermatologists and in a recent trial results were described as "excellent" or "very good" in 90% of the cases of Acne Vulgaris treated with this clean, effective and inexpensive product. Trials included both Quinoderm Cream and Quinoderm Hydrocortisone (Quinoderm Hydrocortisone).

HELP YOUR CUSTOMER—HELP YOURSELF
recommend Quinoderm Cream for the treatment of Acne

Quinoderm Cream is a formulation of Potassium Hydroxyquinone Sulphate (0.5%) and Benzoyl Peroxide (10.0%) in an astringent cream base.

THE QUINODERM COMPANY

New pricing scheme

Calmic Ltd, Crewe, announce that they are discontinuing discount terms on direct orders. These will be replaced by improved terms on the Calmic range of OTC products during bonus periods. Details are obtainable from Calmic representatives.

Decimal invoicing

From September 28 all invoices from Bristol Laboratories, Stamford House, Station Road, Langley, Slough, Bucks, have been charged at decimal prices shown in their current price list. The total amount due will be shown both in decimal currency and the sterling equivalent.

New address

The former Rexall Drug Co no longer exists as such but has merged with Riker Laboratories. The Nottingham premises

formerly occupied by Rexall are completely vacated. Essential mail should be sent to : 1 Morley Street, Loughborough, Leics, LE11 1EP, and not to 19-37 Castle Boulevard, Nottingham.

Currency conversion

As from October 4 all invoices from Radiol Chemicals Ltd, Stepfield, Witham, Essex, CM8 3AG, will be charged in decimal currency, but the final total will also be shown in £sd until the "official D day."

Herrmann market own shavers

Herrmann Shaver Services Ltd, 111 High Holborn, London WC1, has negotiated with Gordon Miller Ltd for the distribution rights of the Executive Professional twin-head shaver. That model will be withdrawn and two improved versions of

Herrmann's own design will replace it. The single-head Executive models will continue and Gordon Miller will sell the new models as supplementary distributors to Herrmanns.

The new shavers are the Golden Flyer (255s), with an olive green plastic shell, and a de luxe model, Connoisseur (335s) with a covering of the finest quality red leather with a matching leather-covered case. Gold plating will be used on all external parts of both shavers.

National advertising of both the Golden Flyer and Connoisseur shavers will be directed towards the conversion of safety razor users and will commence about five weeks before Christmas.

Lemon Delph addition

Garselle Ltd, Saffron Walden, Essex, are now listing a 2-oz (8s 3d) size of Lemon Delph bath oil in addition to the existing 4-oz bottle.

Price corrections

Faberge announce that their KiKU Bath Set, No. 0557, is now 60s, not as shown in the Christmas 1970 product list.

John Wyeth and Brother Ltd point out that reformulated Endrine 100 ml refill is 8s 11d and not as previously stated.

Solport Brothers Ltd state their WGB100 holdall retails at 15s, not 21s 11d.

Fildes Manhattan Spray Cologne 296/437 is 19s other perfume 296/435 11s 10d.

Bonus offers

Approved Prescription Services Ltd, PO Box 15, Whitcliffe Road, Cleckheaton, Yorkshire, BD19 3BZ. APS vitamin tablets, 100. 48 invoiced as 36.

Armour Pharmaceutical Co Ltd, Eastbourne, Sussex, AAA mouth and throat spray, 12 packs invoiced as 10 (until October 30).

Carter Bros., Glen Laboratories, Shipley, Yorks. Herb care preparations. Special case rates.

Thomas Kerfoot & Co Ltd, Vale of Bardsley, Ashton-under-Lyne, Lancs. Special bonus parcels with £50 orders, through representatives.

Moore division of Napp Laboratories Ltd, Watford, WD2 7RA Codella hand cream, Moore's baby cream, Moore's teething jelly, 12 invoiced as 10 (until November 30)

Potter & Clarke Ltd, sales office c/o E. C. De Witt & Co Ltd, Seymour Road, London E10. Pastilles: glycerin and blackcurrant, glycerin, lemon and honey, menthol and eucalyptus, glycerin of thymol. Gee's linctus. On orders for 6 dozen assorted, one dozen Gee's linctus or menthol and eucalyptus pastilles free.

Viking Brews Ltd, 28 Clive Street, North Shields, Northumberland. Stock-for-Christmas bonus of extra 5 per cent on all seven Gcordie home brewing kits. October to December.

White Laboratories Ltd, Penarth Street, London SE15. Meggezones, Junior Meggezones, Mini-Meggezones, and the complete range of Blue Special pastilles 13 invoiced as 12. Through wholesalers only (until October 30).

acne responds to

Quinoderm

3/9

can help

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your usual wholesaler

am, Lancs.

PROMOTIONS

Nielsen launch coupon redemption service

A coupon-clearing service under which retailers and wholesalers can make single, bulk claims, instead of many separate claims on different manufacturers has been launched by the Nielsen Clearing House, a new division of A. C. Nielsen Co Ltd, the market research company.

One of the main advantages of the service is that retailers can claim on coupons from many different manufacturers, at different face values, and receive a single, prompt payment. The retailer has only to parcel up all coupons by face value and make one bulk despatch to the Clearing House. Nielsen do the sorting and send a single cheque within 15 working days.

In North America, Nielsen have been operating such a service since 1957, and now redeem millions of coupons a month on behalf of many thousands of retailer organisations. During the past 10 months, the company has conducted a pilot operation in the UK.

Retailers will pay Nielsen a fee based on the number of coupons handled, and it is expected that the scheme will be most attractive to medium-large outlets.

According to Mr David Lambert, who is responsible for Nielsen's Retailer Redemption Service, the scheme will enable retailers to "enjoy the benefits of couponing without the mass of extra work which can result from enthusiastic consumer response to coupon promotions." Address of the Service is Nielsen House, Headington, Oxford OX3 9RX.

Consumer offers

□ Crimplene trouser suit offered at 90s to purchasers of Dr White's sanitary towels. Flashed on all pack sizes of Dr White's 12's, the offer is featured in advertising in *Woman* and *Woman's Own* during October. (Lilia-White (Sales) Ltd, Charford Mills, Birmingham 8.)

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Alka-Seltzer: All areas

Anadin: Lc, Y, Sc, So, NE, A, U, We, B, CI

Comet hair cutter: Ln, M, Y, A

Cool Charm: WW

Disprin: Ln, M, Lc, Y, WW, So, NE, A, U, B

Fynnon Spa: Ln, M, WW, So, A

Iron Jelloids: NE

Liquid Radox: All except U, E

Phyllosan: WW

Steradent: Ln, M, Sc, WW, So, U, B, G

Trufood baby milk: M, Lc, Y, So

Vosene: All except E

1971 SWIMCAP COLLECTION

The Jantzen collection of fashion swimcaps for 1971 features the use of such fabrics as wet-look ciré, feminine frilled nylon and nylon hair. There is the sophisticated "wet-look" ciré turban, aptly named *Conchita* (45s) in yellow, lime green, light blue and white. *Elka* is a frilled nylon hat with a small crown decorated with a flaxen plait (55s). The special moulded range is particularly interesting for 1971 featuring attractive and unusual patterns on the cap surface, multi-coloured inserts whilst other patterns include a rosebud, shamrock and chequered design.

The floral designs in the Jantzen collection are covered with full-blown flower forms in bright tropical colourings.

There are eighteen different colours featured in the collection ranging from the strong vibrant red, purple and yellow to softer lilac, rose and creamy beige.

(W. W. Haffenden Ltd are the licensees of Jantzen Inc. and Maws Pharmacy Supplies Ltd, Barnet are the distributors.)

Due to the enormous success of the use of nylon hair in the Britmarine 1970 range, and in particular the ponytail style, Britmarine decided to produce a small collection of designs featuring nylon hair.

Highlights of this small group are *Celeste* a "head hugging" full wig cap of soft curls which is in dark brown with highlights, dark strawberry blonde, platinum and ash blonde and *Heidi*, a small crown floral cap trimmed with a soft curled fringe and two braids. *Sallyann* and *Justine* are the 1971 versions of the ponytail, only this year the fall of hair is more thick and luxuriant and the choice of colourways in rubber and nylon trimmings has been extended. All the nylon hair in these designs is quick-drying and retains its curl even when wet.

The Turban "2-in-1" style in nylon towelling with the detachable base cap looks equally attractive for swimming or as a beach cover up accessory.

The range of special moulded caps although conventional in shape includes new 3-dimensional designs, some having moulded rubber flower forms in a variety of colours giving a multi-coloured effect.

Apart from the full basic range of colours that are offered Britmarine's high fashion colours are pale lilac, deep purple, bitter chocolate, pale beige, peach and soft aqua green. (W. W. Haffenden Ltd, Sandwich, Kent.)



Conchita



Elka



Celeste



Sallyann

Jean Sorelle says: 'Here's my way to get the joybells ringing in your till'



"May I tell you about some of my ideas for making Christmas happy for you this year? They're some of my fun products that your customers will want to buy as extra gifts for the stocking or the tree.

There's Dippy the Duck (9/11). He floats about with a bar of bath soap on his back.

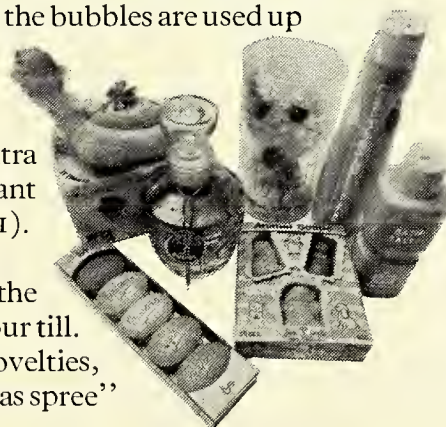
And my Decanter Bubble Bath (12/11): When all the bubbles are used up it becomes a posh decanter for drinks.

There's a box with 5 big tablets of guest soap (4/11).

Animal Soap (4/6) that turns bath time into fun time for children. A jolly Bubble Poodle (12/6); my extra smooth Cream Bubble Bath (6/11); and fragrant Bath Salts in a pretty bottle (5/11).

They all make the kind of happy presents that are popular at Christmas. And make you happy as the Jean Sorelle bell rings again and again in your till.

So stock up with my bathtime novelties, ready for the Christmas spree"



**Jean
Sorelle**
LONDON

Jean Sorelle London, 111-113 Great Portland Street, London W.1

MACDONALD'S

Certormatic *streamlined dispensing* *saves time, speeds service*

Tablets and Capsules
counted fast and
accurately . . .

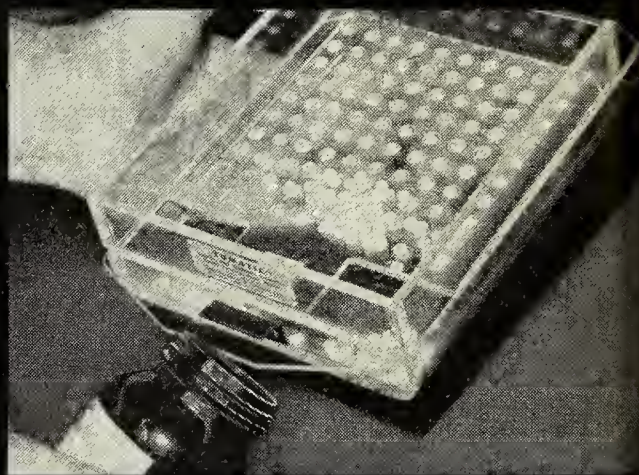
USING THE UNIQUE 'TUMATIC'
tablet and capsule counter you can
dispense exactly the prescribed quantity
straight into the bottle.
Time-saving, much more hygienic
and absolutely accurate.

Into Coplastic bottles
from the new 'Certor'
bottle dispenser . . .

A SLIM, STREAMLINED UNIT
which holds a full range of lightweight,
crack resistant, clear or amber
Coplastic bottles. The 16, 25, 32 and
48 ml. sections are double banked, with
single banks for the lesser used 66,
90 and 112 ml. bottles:

All are instantly visible through
a perspex front panel, and are only 1/10th
the weight of glass, highly resistant to
breakage and easy to handle.

There is also provision for the 6 screw
closures needed for the full range
of 'Coplastic' tablet bottles
and metric medicals.




WEEKLY CHANGES AND ADDITIONS
September Quarterly Price List

prices and purchase tax figures are given per dozen unless otherwise stated. Bold upright figures (2 9) in the retail column indicate the is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested A=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. /=Insert.

	Trade	Tax	Retail
n (746 Lederle)	18 0ea	6 7ea	33 7
ncin V (746 Lederle) T5	3 10ea	—	5 9
tric drops 10ml	—	—	—
ol (649 ICI)	—	—	—
es 500	—	—	D
riphos (1077 Rona)	25	—	D
e (179 BDH)	—	—	—
ules 1ml	12 0	—	16 0
able syringe 10ml	100 0ea	—	133 4
(1476 SMP)	14 0ea	—	18 8
(61 APC)	—	—	D
line (115 Bengue)	—	—	D
les 100g	44 0	16 2	6 3
(25 AS)	—	—	—
ributors 1363 Alcos)	11 5	4 2	1 9
mmol soap	11 5	4 2	1 9
nd sulphur soap	—	—	—
size	—	—	D
(29 Alfonal) existing entry	—	—	D
(29 Alfonal)	—	—	D
-Saf. Safflower	24 5	—	2 9
10oz	41 0	—	4 7
lpt	24 5ea	—	32 7
lgal	—	—	—
biscuits plain	20 10	—	2 2
nger 7oz	36 5	—	2 0
se spread 3½oz	—	—	—
(2 doz)	36 9	—	4 7
oil	68 3	—	7 7
lpt	22 3ea	—	29 7
lgal	36 7	—	4 0
h alphium	36 5	—	2 0
arine ½lb	—	—	—
(2 doz)	58 7	—	3 3
-Queen non-fat	—	—	—
lb	36 5	—	2 0
D-Life margarine	—	—	—
½lb	22 0	—	2 5
(2 doz)	35 10	—	4 0
lower seed oil	66 5	—	7 5
½pt	21 7ea	—	28 9
lpt	—	—	—
lgal	64 5	—	3 9
by savory spread	—	—	—
6oz	—	—	—
(2 doz)	13 6	4 11½	2 3
urin (708 K)	16 0ea	5 10½	30 0
bath tube size 1	—	—	—
bottle size 3	15 7	5 8	2 4
rs (1068 Roberts)	—	—	—
mixture	67 0	—	2 4
n (40 Allinson)	—	—	—
4oz	—	—	—
(3 doz)	—	—	—
ador (1357 ATPL)	—	—	D
ador (1375 ATPL)	—	—	D
(61 APC)	—	—	—
les 50	18 0ea	—	27 0
500	140 0ea	—	210 0
m (705 Kirby)	—	—	—
ntment	24 0	8 9½	4 3
ts 30	36 0	13 2½	7 0
yl (115 Bengue)	—	—	—
ent 40g	31 0	11 5	4 5
ace (256 CPL)	—	—	—
ncil	18 11	10 5	3 0
adow compact	15 3	8 5	2 5
owder	18 11	10 5	3 0
31 7	17 4	5 0	—
st	18 11	10 5	3 0
make-up tube	25 3	13 11	4 0
a compact	12 8	6 11	2 0
g On	27 10	15 4	4 5
case	31 7	17 4	5 0

	Trade	Tax	Retail
Angier (172 BMCL)	36 0	13 0	5 0
emulsion standard	—	—	—
junior aspirin tablets	50	17 0	6 0
500	6 8ea	—	2 7
Antalby (115 Bengue) †s7	—	—	—
suppositories, adult	6	46 0	16 11
and child	30	46 0	16 11
tablets	—	—	—
Antipeol (829 MBL) existing entry	—	—	D
Antipeol (829 MBL)	—	—	D
ointment standard	20 11	7 8	3 5
large	34 3	12 7	5 5
hospital	62 2	22 9½	9 9
16oz	218 0	79 11	34 0
April Violets (1355 Yardley)	—	—	—
perfume 1991	7 8ea	4 2½ea	15 10
perfumed Cologne	—	—	—
1984	7 0ea	3 10ea	14 5
spray mist 1945	12 1ea	6 8ea	24 10
talcum 1907	3 4ea	1 10ea	6 11
soap toilet 1962	2 1ea	9ea	3 7
Aqua Manda (532 Goya)	—	—	—
herbal shampoo sachet	9 0	3 3½	1 5
Aquasan (1000 Premier)	—	—	—
toilet cleanser refill	28 0	—	2 11
Ardena (60 Arden)	—	—	—
lipsticks	—	—	12 0
Arriid (235 Carteret)	—	—	—
anti-perspirant spray	—	—	—
extra dry 255g	83 2	45 9	13 5
anti-perspirant spray	—	—	—
extra dry 120g	52 0	27 2	8 5
170g	64 10	33 10	10 5
Arthripax (894 Nicholas)	—	—	—
cream and tablets	—	—	D
Asciabiol (971 PSMB)	—	—	—
emulsion 200ml	52 0	—	6 7
4oz	—	—	D
Asmolin (811 Mawdsley)	—	—	—
tablets 250 & 500	—	—	D
Astral (509 Gibbs)	—	—	—
toilet soap	12 4	4 6	1 7
Athera (851 MHP)	—	—	—
tablets	40	26 0	9 7
100	56 0	20 7	8 6
500	214 0	78 6	32 6
4oz	34 0	12 6	5 2
Aureomycin (746 Lederle) T5	—	—	—
syrup 100ml	9 5ea	—	14 2
Avlocor (649 ICI)	—	—	—
tablets 0.25g shipping packs	—	—	D
Avlosulfon (649 ICI)	—	—	—
tablets 0.1g	—	—	D
Banish (813 MF)	45 4	15 9	7 0
barboestryl (1087 Roussel)	—	—	D
Bardase (938 PD) †s1s4A	—	—	—
tablets 500	36 6ea	13 5ea	68 2
Beflavit (1074 Roche)	—	—	—
tablets 10mg pack of 500	—	—	D
Benadon (0174 Roche)	—	—	—
tablets 20mg pack of 500	—	—	D
50mg pack of 500	—	—	D
Benerva (1074 Roche)	—	—	—
tablets 3mg pack of 1000	—	—	D
50mg pack of 500	—	—	D
100mgpack of 500	—	—	D
Bengue's Balsam (115 Bengue)	—	—	—
original or greaseless	—	—	—
25g	30 0	11 0	4 3
500g	34 0ea	—	—
Benuride (115 Bengue)	—	—	—
tablets 100	22 0ea	—	29 4
500	100 10ea	—	—
Benylin (938 PD) †s7DDI	—	—	—
with codeine 125ml	44 0	16 0	6 10
500ml	11 0ea	—	16 6
2½l	44 8ea	—	67 0

	Trade	Tax	Retail
Bisedia (1330 White) †DDI	—	—	—
114ml	8 2ea	—	—
227ml	15 2ea	—	—
454ml	27 6ea	—	—
2½l	123 0ea	—	—
4oz, 8oz, 16oz & 80oz	—	—	D
Bisks (1530 Fisons)	—	—	—
chicken flakes 1 meal	23 5	—	2 6
4 meal	46 0	—	4 11
digestive sweetmeal	—	—	—
8oz	49 4	—	5 1
sandwich biscuits	46 0	—	4 11
Boldolaxine (346 Dales) †	—	—	—
tablets 500	39 0ea	14 4ea	72 10
Bond Street (1355 Yardley) existing entry	—	—	D
Bond Street (1355 Yardley)	—	—	I
crystallised Cologne	—	—	—
2770	6 2ea	3 5ea	12 9
dusting powder 2709	13 6ea	7 5ea	27 10
perfume 2790	10 2ea	5 7ea	21 0
½oz	2792	23 8ea	13 0ea
perfumed Cologne	—	—	—
2784	9 2ea	5 0½ea	18 10
2785	17 0ea	9 4ea	35 0
mini spray 27451	7 3ea	4 0ea	15 0
spray mist 2745	13 1ea	7 2ea	26 10
soap toilet 2762	2 1ea	9ea	3 7
talcum 2707	4 5ea	2 5ea	9 1
Bornolin (115 Bengue)	—	—	—
ointment 40g	30 0	—	3 4
500g	16 3ea	—	—
Braun (1588 HG)	—	—	—
hair dryer HLD	—	—	220 0
health lamp Cosmolux	—	—	D
Breck (1509 C of GB)	—	—	—
shampoo medicated	—	—	—
sachet	6 6	2 5	11
70cc	24 0	8 10	3 5
120cc	34 10	12 10	5 0
Elimin	—	—	D
Buban (208 BW) VPO	—	—	—
liquid (vet.) 20oz	45 0ea	—	60 0
Cabdrivers (234 Cartwright) existing entry	—	—	D
Cabdrivers (558 Halas)	—	—	I
linctus adults †DDI	24 0	8 10	3 6
44 0	16 1	6 6	—
junior	20 6	7 6	3 0
37 0	13 7	5 6	—
tablets 12	43 4	15 11	4 0
(1½ doz)	(1½ doz)	—	—
Cabochar (Gres (209 Buser))	—	—	—
bath oil ½oz	—	—	60 0
1oz	—	—	90 0
eau de toilette 2oz	—	—	70 0
4oz	—	—	115 0
8oz	—	—	170 0
16oz	—	—	300 0
atomiser A1070	—	—	69 0
AT1090	—	—	170 0
refill 1090	—	—	90 0
perfume ½oz	—	—	70 0
1oz	—	—	92 0
2oz	—	—	138 0
1oz	—	—	200 0
2oz	—	—	315 0
4oz	—	—	500 0
atomiser A57	—	—	136 0
refill	—	—	70 0
Calazoan (312 AC)	—	—	—
cream 25g	19 0	7 0	3 0

Specify 'Wellcome' brand Insulins
Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin
 Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

	Trade	Tax	Retail
Calvert's (331 C of C)			
soap	9 9	3 5	1 6
medicated sulphur	11 4	4 0	1 9
carbolic 20%			
tooth powder	21 0	7 6	3 3
polythene pack			
Caprice (1355 Yardley)			
Cologne	7 0ea	3 10ea	14 5
cream perfume	7 3ea	4 0ea	15 0
mini spray	6 9ea	3 8½ea	14 0
perfume	7 8ea	4 2½ea	15 10
talcum	3 4ea	1 10ea	6 11
Carbomucil (896 NL)			
granules 100g	48 0	17 7	7 6
Carter's (232 Carter)			
herb bath salts	3 9ea	1 4½ea	8 6
foam bath	5 7ea	2 0½ea	11 0
shampoo	3 7ea	1 3½ea	7 0
Castellan No.10 (1075 R)			
bronchial pastilles 56g	17 9	6 6	2 9
children's syrup †DDI			
58ml	18 0	6 7	2 9
Certor (785 Macdonald)			
capsicum tissue	21 3	—	—
1oz	37 3	—	—
2oz	68 9	—	—
4oz	18 9	—	—
capsicum wool	2oz	31 11	—
4oz	59 1	—	—
8oz	—	—	—
cotton wool absorbent	7 0	—	—
1oz	112 0	—	—
gauze tissue BPC 16oz	7 0	—	—
zinc oxide spoons	7 0	—	—
½in x 1yd	9 9	—	—
1in x 1yd	16 0	—	—
½in x 3yd	22 5	—	—
1in x 3yd	20 9	—	—
½in x 5yd	30 9	—	—
1in x 5yd	51 10	—	—
2in x 5yd	70 0	—	—
3in x 5yd	30 9	—	—
½in x 10yd	48 4	—	—
1in x 10yd	—	—	—
Chiron (387 DPMP) existing entry			
Chiron (387 DBMP)			
disposable ileo-colostomy bags			
12 x 4in	8 0	—	—
12 x 5in	8 6	—	—
reinforced 12 x 4in	8 6	—	—
12 x 5in	9 6	—	—
9 x 5in	8 6	—	—
double sided plasters			
3½ x 3½in	5 0	—	—
4 x 4in	6 3	—	—
5 x 5in	9 0	—	—
6 x 6in	9 9	—	—
Chironplast (387 DBMP)			
adhesive strapping			
½in x 2½yd	1 3ea	—	—
1in x 5yd	2 6ea	—	—
2in x 5yd	3 6ea	—	—
3in x 5yd	4 6ea	—	—
4in x 5yd	5 4ea	—	—
Chironseal (387 DBMP)			
clearseal colostomy bags			
12 x 4in	9 0	—	—
12 x 5in	9 6	—	—
9 x 5in	9 6	—	—
12 x 6in	12 9	—	—
disposable ileo-colostomy bags			
12 x 4in W1, W101	9 0	—	—
12 x 5in W2, W201	9 6	—	—
9 x 5in W3, W301	9 6	—	—
12 x 6in W, W401	12 9	—	—
12 x 8in W5, W501	14 9	—	—
12 x 10in W6, W601	16 0	—	—
reinforced			
12 x 4in	9 6	—	—
12 x 5in	10 6	—	—
9 x 5in	10 6	—	—
Christian Dior (248 COTR)			
anticerne	—	—	32 6
apricot cream	—	—	25 6
base	—	—	63 0
bath oil 28cc	—	—	73 6
body lotion 84cc	—	—	58 0
cleansing milk	—	—	42 0
cuticle oil	—	—	16 3
cuticle remover	—	—	16 3
Dior blush	—	—	63 0
refill	—	—	25 0
Dioressence	—	—	—
apres le bain 84cc	—	—	49 6
atomiser 44cc	—	—	49 6
84cc	—	—	79 6
bath concentrate	—	—	59 6
body lotion	—	—	57 6
soap (3)	—	—	35 6
dusting powder 220cc	—	—	72 6
eau de Cologne 56cc	—	—	46 0
110cc	—	—	78 9
220cc	—	—	126 0
atomiser 56cc	—	—	52 6
112cc	—	—	90 6
fraiche 56cc	—	—	46 0
110cc	—	—	78 9
220cc	—	—	126 0
atomiser 56cc	—	—	52 6
112cc	—	—	90 6

	Trade	Tax	Retail
eau de toilette 56cc	—	—	76 0
110cc	—	—	114 0
220cc	—	—	171 6
atomiser 56cc	—	—	57 6
112cc	—	—	122 6
eye liner	—	—	35 0
eye liner pencil	—	—	11 9
eye liner brush	—	—	19 6
eye make-up remover	—	—	28 6
eye shadow compact	—	—	47 6
eye shadow stick	—	—	32 6
eyebrow pencil	—	—	11 9
face powder translucent	—	—	63 0
refill	—	—	35 0
hand cream	—	—	21 6
lip liner	—	—	11 9
lipstick	—	—	15 0
liquid make-up	—	—	57 6
mascara compact	—	—	30 0
Diormatic	—	—	35 0
refill	—	—	21 0
nail enamel cream	—	—	14 6
frosted	—	—	18 3
ultra cream	—	—	18 3
ultra frosted	—	—	20 6
remover	—	—	12 3
perfume	—	—	—
Miss Dior, Diorissimo,	—	—	—
Diorama, Diorling	—	—	—
handbag	—	—	52 6
voyage 7cc	—	—	90 0
amphore 14cc	—	—	220 0
28cc	—	—	318 6
atomiser handbag	—	—	82 6
7cc	—	—	110 6
14cc	—	—	147 0
28cc	—	—	204 0
spray 44cc	—	—	440 0
powder coloured	—	—	63 0
refill	—	—	35 0
pressed powder compact	—	—	45 0
refill	—	—	27 6
rouge	—	—	25 0
soap toilet 3	—	—	35 6
bath 3	—	—	58 6
super base	—	—	16 3
super sealer	—	—	16 3
talcum 112cc	—	—	29 3
tonic	—	—	42 0
For men	—	—	—
after shave 56cc	—	—	41 0
110cc	—	—	64 0
atomiser 112cc	—	—	81 0
Cologne 56cc	—	—	46 0
110cc	—	—	78 9
220cc	—	—	122 6
atomiser 112cc	—	—	90 6
pre shave 56cc	—	—	41 0
110cc	—	—	64 0
shave cream	—	—	20 0
soap toilet 3	—	—	35 6
bath 3	—	—	58 6
talcum 112cc	—	—	29 3
Christy (216 Christy)			
hand and body			
lanoline 35 1	19 4	6 0	
lanolin tube 13 5	7 5	2 4	
19 11	10 11	3 5	
face pack 9 11	5 6	1 9	
tube 21 0	11 6	3 8	
skin emulsion 2oz	21 10	8 0	3 5
tube 21 10	8 0	3 5	
Chukka (774 LR)			
disposable panties			
white large size 3	25 0	3 5	2 11
men's disposable briefs			
5	42 0	5 9	4 11
Cidal (121 Bibby)			
soap bath 32 6	12 2	2 3	
(2 doz)	(2 doz)		
Clairel (172 BMCL)			
Condition hair condi-			
tioner 39 0	22 0	6 6	
Loving Care creme			
after rinse 6 0	3 0	11	
hair colour lotion 56 0	31 0	9 5	
Nice N'Easy hair colour 68 0	38 0	11 5	
Clearasil (1055 RM)			
afterwash 61 10	22 7	8 9	
cream skin-tinted 38 7	14 2	6 0	
white vanishing 42 5	15 7	6 0	
soap 21 2	7 9	3 0	
Clearway (256 CPL)			
men's hairdressing jar 56 8	31 2	4 5	
(2doz)	(2doz)		
87 7	48 2	6 9	
(2doz)	(2doz)		
Clinic (50° Gibbs)			
medicated shampoo			
handy 23 4	8 7	3 4	
family 37 6	13 9	5 4	
Clinimycin (518 Glaxo) TS			
ablets 100	23 0ea	34 6	
1000	220 0ea	330 0	
Clinitetrin (518 Glaxo) T5			
tablets 100	23 0ea	34 6	
1000	220 0ea	330 0	
Cobalin H (930 P&B)			
ampoules 250mg 6	54 0	—	—
1000mg 6	69 0	—	—

	Trade	Tax	R
Co-Ferol (311C)			
tablets 100	3 9ea	—	—
1000	23 6ea	—	—
Colgate (280 CP)			
dental cream standard	84 5	31 0	2
(4doz)	(4doz)		
large 90 6	33 3	4	
(3doz)	(3doz)		
ex. large 41 8	15 4	5	
family 52 6	19 3	7	
fluoride tooth-paste			
standard 42 2	15 6	2	
(2doz)	(2doz)		
large 60 4	22 2	4	
(2doz)	(2doz)		
shave cream lather or	26 8	9 10	3
brushless			
Comanche (331 C of C)			
men's hairdressing			
aerosol 37 6	20 1	5	
Comet (810 Maw)			
hair cutter			
Regal de luxe 9 3ea	3 5ea	17	
Compyne (1025 RC & C)			
	20 0	7 4	3
Conquita (331 C of C)			
bubble bath sachet	3 9	1 4	
shampoos			
beer, egg and lanolin	3 9	1 4	
medicated sachet	4 10	1 8	
lacquer remover			
Corona (1296 VW) existing entry			
Cougar (1355 Yardley) existing entry			
Cougar (1355 Yardley)			
after shave lotion			
2458J 5 11ea	3 3ea	12	
2458 9 2ea	5 01ea	18	
after shower talc 2407 5 3ea	2 11ea	10	
deodorant aerosol 2440 5 3ea	2 11ea	10	
2464 6 1ea	2 3ea	10	
soap-on-a-rope			
Covas (358 D & S)			
injection (vet.) 50ml	45 0ea	—	67
Cream Silk (412 Elida)			
hair conditioner			
bottle 24 10	13 8	3	
Cremalgin (117 BPL)			
balin 1lb			
Creme Puff (813 MF) existing entry			
Creme Puff (813 MF)			
compact 47 4	24 9	8	
slim 46 0	24 0	7	
refill 41 4	21 7	7	
plus 58 0	30 4	9	
Cremotresamide (837 MSD)			
4oz size			
Crinx (1155 S & N) existing entry			
Crinx (1155 S & N)			
conforming bandage			
4yd x 2in 11 7	—	1	
4yd x 3in 15 4	—	1	
4yd x 4in 18 1	—	2	
4yd x 6in 25 4	—	3	
Crystapen (518 Glaxo)			
injection 100,000 units			
Crystapen V (518 Glaxo)			
syrup 62.5mg/5ml			
Cullingford (331 C of C)			
bath gems			
Belle 32 4	11 6	5	
Berkeley 81 0	22 7	12	
Candle 51 9	18 6	8	
Carol 71 0	25 5	11	
Diamond 48 6	17 4	7	
Minor 32 4	11 6	5	
Savoy 109 10	39 3	17	
Square 48 6	17 4	7	
Tassel 38 8	13 10	6	
Tetra 48 6	17 4	7	
Waldorf 48 6	17 4	7	
Wand 55 0	19 8	8	
lantern bath			
gems small 37 2	18 7	5	
large 55 0	19 8	8	
soaps			
baby bear 16 2	5 9	2	
bath discs 3 67 6	23 9	4	
(2 doz)	(2 doz)		
51 9	18 5		
(1 gross)	(1 gross)		
buttermilk toilet			
coal tar, glycerine &			
cucumber, carbolic			
toilet oval 2 45 0	16 1	2	
(3 doz)	(3 doz)		
51 9	18 5		
(1 gross)	(1 gross)		
rectangular toilet loose			
economy pack			
toilet oval 4 77 2	27 8	2	
bath oval 2 77 2	27 8	2	

	Trade	Tax	Retail
ard pack	6	66 10	23 11
et oval	3	66 10	23 11
alities			
lavender	28 0	—	3 6
perfumed	35 6	19 0	6 0
terfly bath			
grance	26 6	14 3	4 6
Ears soap			
nd painted	35 10	12 9	5 6
robe Charms	29 6	14 9	5 0
Plod soap			
nd painted	35 10	12 9	5 6
ddy bubble			
th	42 0	15 0	6 6
r soap	35 10	12 9	5 6
cture soaps	32 4	11 6	5 0
ap hand painted	35 10	12 9	5 6
ilet set	52 8	11 0	7 6
oth paste	17 10	6 4	2 9
ty soap			
nd painted	35 6	12 8	5 6
th face cloth	51 6	12 8	7 6
oth paste	17 10	6 4	2 9
ep soap			
nd painted	35 6	12 8	5 6
th face cloth	51 6	12 8	7 6
(256 CPL)			
coat	27 8	15 2	4 5
ky chops	53 8	29 6	8 6
le remover	27 8	15 2	4 5
im	27 8	15 2	4 5
lotion 130g	60 0	33 0	9 6
ck colour gloss	41 7	22 11	6 7
el	41 7	22 11	6 7
look	41 7	22 11	6 7
polish			
ular	27 10	15 4	4 5
rl	37 10	20 10	6 0
coat	37 10	20 10	6 0
through	37 10	20 10	6 0
ections	44 3	24 4	7 0
look	44 3	24 4	7 0
ardener	55 8	30 7	8 9
lex	27 8	15 2	4 5
polish remover	27g	21 6	11 10
	76g	35 4	19 5
g nail	37 10	20 10	6 0
2 Abbott)			
ion 125 mg 60ml	—	—	—
t (705 Kirby)			
nder Kirby			
icide (25 AS)	38 4	14 1	6 2
dine (358 D & S) ts4B			
mamary tubes	12	264 0	—
	12	316 0	—
nges	12	316 0	—
(358 D & S)			
itioner (vet.) 4oz	30 0	—	3 9
	21b	180 0	—
poo (vet.)	26 3	11 7	4 3
-M (358 D & S)			
mamary tubes	12	264 0	—
	12	332 0	—
nges	12	332 0	—
(358 D & S)			
ptic hand cream	4oz	48 0	21 1
	2 1/2oz	49 6	21 10
Drink	10oz	86 8	38 1
eld oils	20oz	163 11	72 2
	80oz	525 9	231 4
ie ammonia	8oz	69 7	30 8
Drink	71b	30 11ea	13 7ea
	141b	58 8ea	25 9ea
	281b	110 5ea	48 7ea
oils	10oz	86 8	38 1
	20oz	163 11	72 2
its (705 Kirby)	30	45 0	—
ive (843 ML)	231g	22 8	—
	49g	34 0	—
(331 C of C)			
re cleanser	22 8	8 0	3 6
pon (34 A & H)			
x 1 cm 6 pieces	9 3ea	—	13 11
070 Windsor)			
bath size	—	—	—
al (2 Abbott)			
(1037 Reckitt)			
	101	36 3ea	—
2 and 5 gal	—	—	—
(705 Kirby)			
hoea mixture	200ml	25 0	9 2
ns (312 AC)	42	27 0	—
ells (141 Blyton)	18 6	6 9 1/2	3 0
uaine-V (378 Dista)			
s 250mg 1000			
s sulph			
uaine V-K (378 Dista)			
s 125mg 60ml			
s (141 Blyton)			
h pastilles	17 0	6 3	2 9

	Trade	Tax	Retail
Dols (381 Dols)			
back protector adjustable	1	11 9ea	1 7ea
outsize	1a	12 11ea	1 9ea
body belt	3	20 1ea	2 8ea
outsize	3c	22 1ea	2 11ea
chest protector adjustable	2	11 9ea	1 7ea
	2a	12 11ea	1 9ea
chest & back protector	4	15 10ea	2 1ea
	4a	17 11ea	2 5ea
elbow cap	5	9 0ea	1 2ea
footlets pr.	6	5 2ea	8ea
knee caps	7	9 6ea	1 3ea
outsize	7c	10 4ea	1 5ea
lower back protector	8	11 9ea	1 7ea
outsize	8a	12 11ea	1 9ea
rub cream	30 6	11 2	4 9
shoulder caps	9	20 1ea	2 8ea
outsize	9a	22 1ea	2 11ea
Spyncol	11	11 9ea	1 7ea
	11a	12 11ea	1 9ea
Warmer-Wear			
adaptable sections			
13x14 in	12c	5 11ea	2 1ea
9x28 in	12b	7 1ea	2 6ea
18x28 in	12a	11 9ea	4 2ea
36x28 in	12	21 11ea	7 10ea
by the yard			
13x14 in	4	6ea	1 7ea
9x28 in	5	4ea	1 11ea
18x28 in	10	2ea	3 8ea
36x28 in	19	11ea	7 1ea
insoles pr.	10	2 4ea	4ea
reviver	34 4	12 7	5 1
Dorothy Gray (385 DG)			
all-weather balancer	83 0	45 8	14 7
face glossers	94 0	51 9	16 7
Drummer (1068 Roberts)			
dyes	15 2	—	2 0
Dunlop (396 DC)			
hot water bottles			
Cosimax	34 9ea	—	44 6
Deep Sleep	28 6ea	—	36 9
Flag	84 0	—	10 6
Golliwog	108 0	—	13 6
Quiltie	124 0	—	15 6
Renown	98 0	—	12 3
Symbol	79 0	—	10 0
fluted	82 0	—	10 3
Cosiline	—	—	—
Durosax (714 Koray)			
tablets	100	34 0	—
	(6 doz)	26 0	—
	500	26 0	—
	1000	45 0	—
Easy (509 Gibbs)			
shaving stick refill	13 11	5 1	1 9
Effer-C (312 AC)			
tablets	10	39 0	—
Ekco (411 Ekco)			
underblankets			
Delia double	—	—	119 10
Delilah double	—	—	139 10
Juno single	—	—	95 0
Sophia single	—	—	109 10
Super Sylvia single	—	—	155 0
Super Diana double	—	—	189 10
Daphne double	—	—	—
Sabrina single	—	—	—
Electrique (813 MF)			
bath cubes (6)	34 8	18 1	5 10
parfum Cologne 2oz	80 8	42 2	13 7
perfume 1/2oz	206 8	108 0	34 10
presentation	128 0	66 11	21 7
spray mist decanter	135 4	70 9	22 10
talcum plastic	38 0	19 10	6 5
new	35 4	18 6	6 0
Elephant (1296 VW) entire entry			
Elixir 231 (811 Mawdsley) existing entry			
Elixir 231 (811 Mawdsley)			
500ml	13 5ea	—	—
	11 24 9ea	—	—
	21 47 0ea	—	—
Elizabeth Arden (60 Arden)			
eyewriter	—	—	45 0
refill	—	—	15 0
Directionale	—	—	—
blusher stick	—	—	45 0
colour soft brow	—	—	—
designer	—	—	30 0
eyelid colour	—	—	35 0
fine line eye designer	—	—	35 0
foundation cream	—	—	55 0
liquid	—	—	55 0
lip colour	—	—	18 0
mascaretic	—	—	25 0
powder loose	—	—	45 0
powder pressed lightweight	—	—	—
case 47mm	—	—	30 0
refill	—	—	25 0
case 67 mm	—	—	40 0
refill	—	—	30 0
luxury case	—	—	60 0
refill	—	—	25 0
reflecting light stick	—	—	35 0
Emoform (1341 Willour)			
medicated toothpaste			
50g	29 8	10 11	4 7
100g	46 7	17 1	7 3

	Trade	Tax	Retail
Endrine (1352 Wyeth)			
nasal drops 25ml	2 1ea	—	9ea
100ml	5 3ea	1 11ea	3 7
old formula	—	—	8 11
Envacar (969 Pfizer)			
tablets 40mg	500	—	—
Enzypan (896 NL)			
tablets	40	48 0	17 7
	120	112 0	41 1
Erasmic (509 Gibbs)			
shaving stick refill	14 11	5 6	2 1
Esoderm (1007 PL)			
lotion	24 0	8 10	3 9
Estee Lauder (425 ELC)			
Re-Nutriv			
capsule concentrates (6 vials)	—	—	250 0
creme 1oz	—	—	199 6
creme foundation 1oz	—	—	172 0
extract 1/2oz	—	—	196 9
liquid 1oz	—	—	199 6
skin cleanser 6oz	—	—	100 0
skin tonique 6oz	—	—	100 0
compacts			
art deco, big weave, heirloom	—	—	200 0
Etophylate (1531 Delendale)			
ampoules 500mg/2ml	50	—	—
Etophylate P.P. (1531 Delendale)			
suppositories	—	—	—
Eva Blittz (1268 V&C)			
electronic flashguns			
model Sm6	—	—	231 0
Sm8	—	—	252 0
Ewelett (358 D & S) 3oz	38 8	17 0	6 3
Eweline (358 D & S) 3oz	21 8	9 6	3 6
Excedrin (172 BMCL)			
tablets	12	16 0	6 0
	36	39 0	14 0
Exuberance (813 MF)			
after-bath oil spray	162 8	85 0	27 5
bath cubes (6)	34 8	18 1	5 10
cream perfume	92 8	48 5	15 7
parfum Cologne 2oz	94 0	49 1	15 10
spray mist	174 8	91 3	29 5
talcum	38 0	19 10	6 5
new	35 4	18 6	6 0
Eylure (443 Eylure)			
eyelashes			
See Through	116 8	61 0	19 9
Faithfull (976 Petfoods)			
handy	63 1	12 2	1 3
	(6 doz)	(6 doz)	—
large	78 5	15 2	2 4
	(4 doz)	(4 doz)	—
Familia (304 Costa)			
Swiss Birchermuesli			
2 1/2oz	10 7	—	1 2
13oz	45 0	—	4 10
Farleys (448 Farley's)			
chocolate rice	19 3	—	2 0
milk food half cream	—	—	—
Fiesta (981 Picot)			
eau de toilette			
Spin-Flo applicator	38 0	20 11	6 6
Finifume (705 Kirby)			
anti-smoking tablets	30	30 0	11 0
Fix (1351 WLU)			
hair setting lotion			
bottle	21 0	11 7	3 7
old packs	—	—	—
Flawless (256 CPL)			
cream 22g	34 9	19 1	5 6
Flueretta (331 C of C)			
hair spray aerosol	26 0	13 11	4 3
Fontarel (472 Fontarel)			
eau de toilette	2oz	—	17 6
	4oz	—	32 6
	4oz	—	16 0
foam bath	—	—	15 0
talcum	—	—	—
Forceval (1367 Unigreg)			
protein 300g	14 8ea	—	19 6
Gale's (1449 R & CFD)			
honey set & clear 11b	36 8	—	3 8
Ganda (898 Northern)			
camphorated goose			
grease	24 0	8 9 1/2	3 5
	38 0	13 11	5 5
	55 0	20 2	8 0
Gaviscon (1037 Reckitt)			
powder sachet 24	16 10ea	—	24 0
1000g	105 0ea	—	150 0
Gerber (209 B & P)			
Gerber (200 B & P)			
Germaine Monteil (1486 GM) existing entry			
Germaine Monteil (1486 GM)			
Acti Vita cream	—	—	210 0
	—	—	336 0
bath perfume 15cc	—	—	64 3
bath powder 95g	—	—	21 3
beauty case	—	—	33 6
Bio-Miracle ampoules			
3	—	—	57 0
9	—	—	156 0
cream	—	—	217 0
	—	—	367 4
	—	—	613 6
make-up	—	—	66 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
clarity	—	—	27 6	Gres pour Homme (Gres (1402 Buser))					Hypnotique (813 MF)		
cleansing cream non-liq.	—	—	18 0	toilet water 2oz	—	—	46 0		cream perfume	92 8	48 5
	—	—	27 6	4oz	—	—	69 0		eau de toilette aerosol	92 8	48 5
	—	—	41 0	8oz	—	—	110 0		parfum Cologne 2oz	80 8	42 2
Cologne 45cc	—	—	41 6	Griptight (1349 LW)	8 9	3 3	1 6		perfume 1oz	414 0	216 4
95cc	—	—	65 6	soother rattle	—	—	—		presentation	128 0	66 11
colour blend compact	—	—	40 0	Guerlain (548 Guerlain)	—	—	64 6		spray mist decanter	150 8	78 9
compact case oval	—	—	51 6	powder blusher	—	—	—		talc	35 4	18 6
refill	—	—	21 3	Hai Karate (1552 UL) London and South-east only	70 3	38 8	12 0		I.G.T. (141 Blyton)	17 0	6 3
conditioning cream	—	—	48 9	after shave lotion 70cc	99 6	54 9	17 0		safeguards	—	—
	—	—	83 6	140cc	—	—	—		Ilford (645 Ilford)	—	—
eau de toilette 115cc	—	—	65 6	Happy Feet (1383 MFCC)	—	—	—		cameras	—	—
230cc	—	—	105 6	exercise sandals	42 0ea	—	63 0		projectors	—	—
gel rouge	—	—	36 6	Britta	39 0ea	—	59 11		In Love (1376 Hartnell)	—	—
Idol Eyes	—	—	—	Kitty	—	—	—		(distributors 261 Christy)	—	—
eye liner cake	—	—	32 0	exercise sandalettes	7-11	30 7ea	45 11		bath cubes 6	40 9	22 5
liquid	—	—	25 6	Julian child's	12-3	33 3ea	49 11		bubble bath	83 7	46 0
pencil	—	—	11 3		4-5	39 10ea	59 11		perfume	532 0	292 7
eye shadow cake	—	—	36 6	Sol	36 1ea	4 11ea	58 11		soap 3	HL8	69 0
lotion iris	—	—	24 3	Scandinavian clogs	—	—	—		talcum	HL9	56 0
luxury lotion 110g	—	—	32 0	Anti-static ladies'	56 2ea	—	76 6		Instamil (232 Carter)	—	—
210g	—	—	60 0	men's	57 6ea	—	78 0		cartons	11b	4 7ea
450g	—	—	106 6	Oster	33 3ea	—	49 11		Inter-Dens (1556 Farillon)	29 8	10 11
mascara	—	—	25 3	Petri cloquettes	43 2ea	5 11ea	69 11		5 books	—	—
moisture bath 100cc	—	—	41 6	Harmony (412 Elida) Midlands area only	—	—	—		Intimate (1052 Revlon) existing entry	—	—
perfume 1oz	—	—	85 0	hairspray standard	32 5	17 10	5 2		Intimate (1052 Revlon)	—	—
1oz	—	—	135 0	large	42 11	23 7	6 11		after bath Cologne	5595	—
1oz	—	—	220 0	Hartnell (1376 Hartnell) entire entry	—	—	—		anti perspirant spray	5631	—
spray 8g	—	—	25 6	H.E.B. (589 HEB) existing entry	—	—	—		bath powder spray	0254	—
13g	—	—	54 6	H.E.B. (589 HEB)	—	—	—		creamy skin perfume	5674	—
plastic cream	—	—	24 3	"A"	130g	5 8ea	8 6		diamond facet spray	4706	—
powder bath foam	—	—	58 6		250g	7 9ea	11 7		dusting powder	0364	—
210g	—	—	46 6		750g	21 4ea	32 0		eau de toilette	0215	—
160g	—	—	18 3		1 1/2k	38 0ea	—		5619	—	—
rose skin cream	—	—	27 6		3 1/2k	75 0ea	—		3953	—	—
	—	—	41 0	antazoline	60g	3 8ea	5 6		0415	—	—
rose tonique	—	—	25 3		130g	5 10ea	8 9		0372	—	—
Secret light	—	—	39 6		500g	16 6ea	24 9		5146	—	—
skin freshener	—	—	51 6	burn cream	750g	23 6ea	37 3		0745	—	—
	—	—	25 3		100g	2 9ea	5 0		3853	—	—
soap	—	—	39 6		250g	4 6ea	1 7ea		0283	—	—
3	—	—	8 6	calamine cream	750g	8 9ea	16 2		0941	—	—
spray concentratee	—	—	23 6		130g	4 3ea	1 6ea		0957	—	—
50g	—	—	64 0	compound	250g	7 0ea	8 6		0958	—	—
Super-3 cleanser	—	—	25 3		750g	21 4ea	—		0966	—	—
	—	—	39 6	diphiodin	130g	4 3ea	1 6ea		112cc	0916	—
	—	—	60 6		250g	7 0ea	13 0		2153	—	—
Super-Clean	—	—	31 6		750g	20 9ea	38 6		5190	—	—
Super eye cream	—	—	45 6	lac	200ml	4 3ea	1 6ea		5302	—	—
Superglow face powder	—	—	30 3		500ml	8 6ea	15 10		5571	—	—
refill	—	—	21 3	normal	250g	27 6ea	9 3ea		0361	—	—
fluid make-up	—	—	25 3		750g	12 0ea	4 5ea		Irojel (358 D & S)	—	—
	—	—	39 6	parisepsin cream	130g	4 3ea	1 6ea		100ml	28 8ea	—
solid powder compact	—	—	25 0		250g	7 0ea	2 6ea		Italian Marble (1561 MD)	—	—
refill	—	—	15 3	emulsion	750g	20 9ea	7 4ea		(distributors 261 Christy)	—	—
Super Lash	—	—	25 3		200ml	5 0ea	1 10ea		bath bliss	7 7	4 2
cream	—	—	33 3		500ml	8 6ea	3 2ea		sachet	91 4	50 3
Super masque	—	—	53 6	simplex	100g	4 6ea	—		100cc	97 1	53 5
Supermoist beauty	—	—	41 6		275g	11 0ea	—		bath Cologne	73 8	40 6
emulsion	—	—	77 0		650g	17 6ea	—		bath talcum	101 6	37 3
	—	—	125 0	S.S. solution	200ml	16 6ea	6 0ea		soap guest 6	230g	15 10
lipstick	—	—	21 6		500ml	33 0ea	12 2ea		Jaslyn (1070 Windsor)	—	—
Super neck cream	—	—	93 6	waterproof	250g	6 0ea	2 2ea		mammoth ovals	22 1	7 11
Super night cream	—	—	26 3		750g	12 9ea	4 7ea		Jectoral (68 Astra)	—	—
	—	—	43 9		1 1/2k	23 0ea	8 6ea		tablets	10 6ea	3 10ea
Super-Royal cream	—	—	96 0		3 1/2k	47 6ea	17 4ea		Jectoral F (68 Astra)	—	—
	—	—	147 6		3 1/2k	69 6ea	—		tablets	30 6ea	2 4 1/2
ampoules	—	—	245 6		200ml	9 0ea	—		Jergens (261 Christy)	—	—
9	—	—	43 6		500ml	20 0ea	—		hand lotion	3oz	25 8
Super Smooth hand	—	—	114 6		2l	39 0ea	—		6oz	45 7	14 2
cream	—	—	30 0		2l	75 0ea	—		classic	—	—
Super-Tone conditioner	—	—	30 3		250g	6 0ea	2 2ea		Johnsons (672 Johnson)	—	—
	—	—	48 6		750g	12 9ea	4 7ea		bandages w.o.w.	—	—
	—	—	79 0		1 1/2k	23 0ea	8 6ea		B.P.C.	—	—
	—	—	79 0		3 1/2k	47 6ea	17 4ea		1in x 4yd	4 11	—
Gibbs (509 Gibbs)	—	—	—	Heinz (593 Heinz)	—	—	—		2in x 4yd	8 0	—
dentifrice	12 2	4 6	1 8	all 7 1/2oz cans except toddler foods	—	—	—		3in x 4yd	11 3	—
fluoride toothpaste	—	—	—	Helena Rubinstein (596 HR)	—	—	—		4in x 4yd	14 4	—
standard	20 11	7 8	2 11	illumination soufflé	—	—	45 0		crepe B.P.C.	—	—
large	29 5	10 9	4 2	cheek colour	—	—	80 0		2in	29 0	—
economy	40 10	15 0	5 9	cream foundation	—	—	—		2 1/2in	35 0	—
toothbrush long head	18 1	—	2 2	Helios (1025 RC & C)	—	—	—		3in	41 8	—
short head	18 1	—	2 2	ointment	1oz	23 6	8 7		3 1/2in	47 10	—
junior	14 9	—	1 9	Hi and Dri (1052 Revlon)	—	—	—		4in	55 10	—
bristle	29 6	—	3 6	roll-on deodorant	5109	—	12 0		6in	81 0	—
Glymiel (1351 WLU)	—	—	—	spray deodorant	0567	—	13 0		cellulose wadding	—	—
for the hands	11 10	6 6	2 0	Hibitane (649 ICI)	—	—	—		B.P.C.	—	—
	17 9	9 9	3 0	lozenges	16 0	5 11	2 9		cotton wool	—	—
Golden Babe (761 Lilia-White)	—	—	—	Hi-Fi (813 MF)	—	—	—		1oz	10 10	—
cotton wool economy	28 0	—	3 6	fluid eye liner	44 0	23 0	7 5		4oz	30 4	—
pack	—	—	—	old pack	—	—	—		16oz	101 0	—
Gre-Sol (541 GS) existing entry	—	—	—	Hi-Five (813 MF)	—	—	—		1oz	9 5	—
Gre-Sol (541 GS)	—	—	—	slim line case	41 4	21 7	7 0		4oz	24 7	—
jelly personal	20 3	—	2 3	Hill's (605 Hill's)	—	—	—		16oz	78 0 1/2	—
economy	50 0	—	5 6	bronchial balsam	100ml	31 2	11 5		dressing pack	—	—
9 lb	13 0ea	—	17 4	†DDI	200ml	51 6	18 10 1/2		sterilised	21 6	—
Gre-Solvent (541 GS) existing entry	—	—	—	junior balsam	100ml	25 6	9 4		gauze B.P.C.	16 5	—
Gre-Solvent (541 GS)	—	—	—	Hiltone (105 BTD)	—	—	—		3yd	36 0	—
liquid soap	1 gal	9 0ea	12 0	shader	9 8	5 4	1 6		6yd	65 9	—
paste No. 3 tins	30 0	—	3 4	Histasal (705 Kirby)	—	—	—		12yd	128 3	—
7lb	7 6ea	—	10 0	cream	40oz	28 0	10 3		gauze and cotton	—	—
28lb	23 3ea	—	31 0	Huskolein (358 D & S)	—	—	—		tissue B.P.C.	120 0	—
	—	—	—	20oz	145 5	63 11	23 6		Drug tariff	16oz	101 0
	—	—	—		—	—	—		lint plain B.P.C.	1oz	16 7 1/2
	—	—	—		—	—	—		4oz	53 3	—
	—	—	—		—	—	—		16oz	192 2	—
	—	—	—		—	—	—		10a	17 5	—
	—	—	—		—	—	—		4oz	56 4	—

	Trade	Tax	Retail
iple pack			
ssings No.1	48 8	—	5 5
ssings No.2	99 2	—	11 0
lised lint			
ssings small	7 6	—	1 2
ssings medium	10 11	—	1 3
ssings large	16 11	—	2 2
gular bandages	24 8	—	2 11
ille (813 MF)			
cubes (6)	32 0	16 9	5 5
igne 6oz	97 4	50 10	16 5
8oz	121 4	63 5	20 5
me 1/2oz	206 8	108 0	34 10
(3)	57 4	20 0	8 10
m plastic	38 0	19 10	6 5
il (1068 Roberts)			
nticide drum			
No. 1	14 4	—	1 10
No. 2	32 6	—	4 2
(1068 Roberts)			
ed compound			
large	37 0	13 7	5 6
(446 FI)			
mitt 0511	16 10ea	9 3ea	37 6
king bath 0510	11 6ea	6 4ea	22 6
(705 Kirby)			
chial balsam†			
100ml	25 0	9 2	4 3
200ml	42 0	15 5	7 3
cream 28g	24 0	—	3 0
ry bark linctus			
100ml	21 0	7 8½	3 6
dren's 100ml	20 0	7 4	3 3
sore lotion 7ml	15 0	5 6	2 6
che drops 7ml	15 0	5 6	2 6
a energy tablets			
50	25 0	—	3 3
erine, lemon &			
ey with ipecac			
100ml	23 0	—	2 9
none hair tonic			
170ml	66 0	36 3	15 0
& yeast tablets 80	28 0	—	4 3
or balsam 100ml	22 0	8 1	3 6
ie aspirin tablets			
50	15 0	5 6	2 6
tholated balsam			
100ml	20 0	7 4	4 0
tholated bronchial			
cture 100ml	19 0	6 11½	4 0
h ulcer tablets 20	19 0	6 11½	3 3
ivitamin tablets			
100	30 0	—	5 0
ge & halibut			
lets 100	60 0	—	9 0
ial backache &			
ney tablets 40	24 0	8 9½	4 3
hachic tincture			
7ml	15 0	5 6	2 6
nised iron &			
st tablets 100	28 0	—	4 3
e horre oil			
100ml	20 0	7 4	3 3
(672 Johnson)			
orming bandage			
2in	12 6	—	1 7
3in	16 3	—	2 1
4in	19 5	—	2 5
6in	26 11	—	3 5
(187 B5)			
sh (1296 VV)			
sh curler	8 6ea	4 8ea	—
ll	2 3ea	1 2½ea	—
sors	5 0ea	2 9ea	—
Manhattan (893 Nicholas)			
m perfume roll-on	80 4	42 0	13 6
ume 10cc	118 0	61 8	19 11
y Cologne	112 8	59 0	19 0
ia (975 PD5)			
der 1/2oz	26 0	14 4	4 5
me (726 Lancome)			
cks transparent	—	—	15 6
ii-blush	—	—	39 0
iki	—	—	31 6
in (649 ICI)			
ine (649 ICI)			
opa (1074 Roche)†s4B			
ts 500mg 200	208 0ea	—	—
yl (1074 Roche)			
ts packs of 500			
et (733 Lastonet)			
e bandages (Lastoyarn)			
2in	27 0	—	3 5
2½in	32 0	—	4 0
3in	38 0	—	4 9
3½in	46 0	—	5 9
4in	52 0	—	6 6
5in	62 0	—	7 9
6in	76 0	—	9 6
c net bandages			
K Syd	6 9ea	—	10 2
K Syd	8 6ea	—	12 9
K 7½yd	14 6ea	—	21 9
trap standard	61 0	8 0	8 6
ort stockings			
iflex	22 0pr	—	33 0
nder belts			
single	64 0	8 10	8 9
double	76 0	10 6	10 5

	Trade	Tax	Retail
surgical hosiery			
seamless stout thread			
high stocking	41 0pr	—	61 6
tights			
Lastolita	40 0pr	—	59 11
Spanflex	28 0pr	—	42 0
Lemon Delph (496 Garsalle)			
bath oil 2oz	48 0	26 5	8 * 3
Lempak (261 Christy)			
beauty mask sachet	9 11	5 6	1 9
tube	28 0	15 5	4 10
cream	21 0	11 7	3 8
soap	11 6	4 2	1 10
Lentheric (753 Lentheric)			
12 range	—	—	— D
Centaur			
after shave lotion			
52ml	—	—	21 0
105ml	—	—	33 0
Cologne	—	—	27 0
52ml	—	—	42 0
105ml	—	—	18 9
foam shave	—	—	—
pre electric shave	—	—	—
52ml	—	—	21 0
105ml	—	—	33 0
soap	—	—	9 9
talcum 105g	—	—	16 9
cleansing mousse large	—	—	19 6
eyebrow pencil	—	—	— D
Miss Letheric	—	—	—
bath foam	—	—	18 3
eau de toilette	—	—	10 9
1oz	—	—	16 9
2oz	—	—	23 0
spray	—	—	25 0
eau de parfum spray	—	—	26 0
hand lotion	—	—	12 9
parfum creme	—	—	22 0
perfume module	—	—	27 0
1/2oz	—	—	50 0
1/2oz	—	—	75 0
1/2oz	—	—	9 0
soap twin pack	—	—	10 9
talcum	—	—	—
Onyx	—	—	—
after shave lotion	—	—	14 3
—	—	—	22 3
after shave balm	—	—	14 3
—	—	—	22 3
brilliantine	—	—	22 3
Cologne	—	—	16 0
—	—	—	24 0
deodorant roll-on	—	—	12 9
spray	—	—	16 9
foam shave	—	—	16 3
hair dressing	—	—	14 3
—	—	—	22 3
hair cream	—	—	14 3
—	—	—	22 3
hair lotion without	—	—	14 3
oil	—	—	22 3
—	—	—	14 3
pre-shave lotion	—	—	22 3
—	—	—	11 0
shampoo	—	—	16 3
shaving bowl	—	—	9 9
refill	—	—	9 9
cream	—	—	5 3
soap toilet	1	—	14 0
bath	2	—	13 9
talcum	—	—	—
bath gelee	—	—	— D
de luxe travel kit	—	—	— D
sun screener	—	—	— D
rouge cream	—	—	9 9
Sun'n Wind cream	—	—	— D
Tweed	—	—	—
perfume replica	—	—	33 0
—	—	—	38 0
purse flacon	—	—	56 0
1/2oz	—	—	90 0
1/2oz	—	—	11 9
bouquet miniature	—	—	18 9
1oz	—	—	28 0
2oz	—	—	40 0
4oz	—	—	28 0
spray	—	—	28 0
eau de parfum spray	—	—	15 0
iceberg	—	—	19 9
bath foam	—	—	13 9
bath cubes	6	—	25 0
salts	—	—	19 0
oil	—	—	30 0
creamy skin perfume	—	—	29 0
dusting powder	—	—	24 0
essence	—	—	22 0
hair mist	—	—	21 0
hand lotion	—	—	14 9
soap guest	6	—	14 0
toilet	2	—	10 0
bath	1	—	8 0
talcum	—	—	11 9
—	—	—	21 0
traveller	—	—	28 0
atomiser	—	—	— D
after bath spray	—	—	— D
bath gelee	—	—	— D
Li-lo (308 Cow)			
hot water bottles	5 9ea	—	8 6
Airflow junior	6 10ea	—	10 3
double heat	—	—	—

	Trade	Tax	Retail
standard	7 2ea	—	10 9
standard	7 2ea	—	10 9
major	7 11ea	—	12 0
Sheerline	7 5ea	—	11 0
L postabil (894 Nicholas)			
L'Onglex (256 CPL) existing entry			
L'Onglex (256 CPL)			
nail polish cream	18 11	10 5	3 0
pearl	25 3	13 11	4 0
remover	13 10	7 7	2 3
Love Pat (1052 Revlon)			
Lui (325 C-A)			
deodorant dry spray	42 0	23 0	6 7
54g	62 10	34 7	9 11
95g	19 2	10 5	3 0
tissue sachets	6	—	—
Lustre Dent (280 CP)			
tooth-paste standard	35 0	12 10	2 5
(2doz)	25 4	9 4	3 6
large	—	—	—
Maalox (1080 Rorer)			
tablets No. 1			
Macdonald (786 Macdonald)			
belladonna plasters†			
white cloth 5x7½	13 1	—	—
7x11	26 2	—	—
5x7½	25 1	9 2	—
7x11	51 1	18 8	—
red flannelette 5x7½	19 10	7 3	—
37 6	13 10	—	—
burn dressing No. 7	5 4	—	—
8	9 4	—	—
9	15 0	—	—
10	5 4	—	—
11	9 6	—	—
12	15 6	—	—
cotton wool sterilised	1/2oz	8 0	—
eye pads	11 0	—	—
standard dressing No 2	24 3	—	—
Marcel Rochas (796 MR) existing entry			
Marcel Rochas (796 MR)			
Femme			
eau de Cologne 2206	20 2ea	11 1ea	43 6
2204	33 0ea	18 2ea	71 0
2203	49 4ea	27 2ea	106 0
atomiser 5240	43 0ea	23 8ea	92 6
parfum 180	33 0ea	18 2ea	71 0
156	43 0ea	23 8ea	92 6
154	63 3ea	34 9ea	136 0
153	92 0ea	50 7ea	198 0
152	145 1ea	79 10ea	312 0
151	221 6ea	121 10ea	476 0
150	268 6ea	147 8ea	577 6
atomiser 595	63 3ea	34 9ea	136 0
refill 596	31 6ea	17 4ea	68 0
atomiser 5253	109 6ea	60 3ea	235 6
refill 5243	72 3ea	39 9ea	155 6
parfum de toilette			
2007	22 6ea	12 5ea	48 6
2006	40 3ea	22 2ea	86 6
2004	60 0ea	33 0ea	129 0
2003	103 0ea	56 8ea	221 6
5040	63 10ea	35 1ea	137 6
talcum powder 1115	14 5ea	7 11ea	31 0
La Rose parfum 480	33 0ea	18 2ea	71 0
456	43 0ea	23 8ea	92 6
454	63 3ea	34 9ea	163 0
453	92 0ea	50 7ea	198 0
Madame Rochas			
eau de Cologne 9206	20 2ea	11 1ea	43 6
9204	33 0ea	18 2ea	71 0
9203	49 4ea	27 2ea	106 0
atomiser 5940	43 0ea	23 8ea	92 6
parfum de toilette			
9007	22 6ea	12 5ea	48 6
9006	40 3ea	22 2ea	86 6
9004	60 0ea	33 0ea	129 0
9003	103 0ea	56 8ea	221 6
atomiser ...	63 10ea	35 1ea	137 6
parfum 980	33 0ea	18 2ea	71 0
956	43 0ea	23 8ea	92 6
954	63 3ea	34 9ea	136 0
953	92 0ea	50 7ea	198 0
952	145 1ea	79 10ea	312 0
951	221 6ea	121 10ea	476 0
950	268 6ea	147 8ea	577 6
atomiser 995	63 3ea	34 9ea	136 0
refill 996	31 6ea	17 4ea	68 0
atomiser 5953	109 6ea	60 3ea	235 6
refill 5943	72 3ea	39 9ea	155 6
talcum 9115	14 5ea	7 11ea	31 0
Monsieur Rochas			
after shave 4160	18 4ea	10 1ea	39 6
4140	25 8ea	14 1ea	55 0
4131	38 10ea	21 4ea	84 0
atomiser 4540	31 6ea	17 4ea	68 0
eau de Cologne 3160	19 4ea	10 8ea	42 0
3140	31 6ea	17 4ea	67 6
3131	47 8ea	26 2ea	102 6
atomiser 3540	36 4ea	20 6ea	80 0
Moustache after-shave			
416	17 0ea	9 4ea	36 6
414	23 0ea	12 8ea	49 6
413	35 8ea	19 7ea	76 6
travel pack 415	19 2ea	10 6ea	41 0
atomiser 5440	28 6ea	15 8ea	61 6
eau de Cologne 116	17 9ea	9 9ea	38 0
114	28 7ea	15 9ea	61 6
113	43 0ea	23 8ea	92 6
atomiser 5540	34 4ea	18 11ea	74 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax
Marigold (774 LR)				eye-liner brush plastic	35 4	12 4	5 5	Morny (862 Morny)		
house gloves				eye-liner frosted	46 0	24 0	7 9	after bath Cologne		
Suregrip	40 0	5 4	5 4	shiny	59 4	31 0	10 0	22352	—	—
Marina (786 Macdonald)				eye make-up remover	46 0	24 0	7 9	22362	—	—
holdall	5	35 6	13 0	pads	24 8	12 11	4 2	F/F or Sandalwood	—	—
67	—	—	—	eye pencil	38 0	19 10	6 5	22352	—	—
21	10 4	1 5	1 5	automatic	22 8	11 10	3 10	22362	—	—
face cloth	—	—	—	refill	100 8	52 7	17 0	bath foam	22561	—
Marsilid (Z074 Roche)				self-sharpening	28 8	15 0	4 10	bath salts tablets 6	24506	—
tablets 25 mg pack of 250	—	—	—	refill	35 4	18 6	6 0	8 beauty Bath	—	—
50mg pack of 1000	—	—	—	eye shadow aquafactors	38 0	19 10	6 5	foam	22528	—
Marvin (1566 NM)				frosted	37 4	13 0	5 9	22531	—	—
anti-pore cream 55cc	—	—	74 3	eye shadow play brush	44 0	23 0	7 5	22541	—	—
anti-wrinkle cream	—	—	—	face powder	47 4	24 9	8 0	22507	—	—
55cc	—	—	93 6	translucent	57 4	20 0	8 10	gelee	—	—
for the eyes	—	—	40 3	brush	53 4	27 10	9 0	dusting powder	27350	—
cleansing cream 85cc	—	—	51 0	family deodorant	117 4	61 4	19 9	with puff	27310	—
cleansing milk 120cc	—	—	36 3	fashion lashes	74 8	39 0	12 7	F/F or Sandalwood	—	—
compact powder	—	—	—	lower lashes	33 4	17 5	5 7	with puff	—	—
micronised	20cc	—	32 0	fluid rouge	58 0	30 4	9 9	eau de toilette	22301	—
refill	20cc	—	21 6	hand and body lotion	33 4	17 5	5 7	Fantasy	—	—
decongestion tonic	—	—	—	invisible foundation	33 4	17 5	5 7	bath foam	—	—
lotion	—	—	47 0	tube	94 0	49 1	15 10	eau de toilette	—	—
deodorant spray 70cc	—	—	34 6	Lash Full	48 8	25 5	8 2	hand cream	—	—
eyebrow pencil	—	—	17 6	refill	58 0	30 4	9 9	perfume	—	—
eye drops	10cc	—	21 6	brush	57 4	20 0	8 10	soap toilet (3)	—	—
eyeliner liquid 10cc	—	—	34 6	lip brush	38 0	19 10	6 5	bath (3)	—	—
eye make-up remover	—	—	—	lip gloss	47 4	24 9	8 0	traveller	—	—
120cc	—	—	47 0	lipstick non-allergic	33 4	17 5	5 7	frosted pearls perfumed	—	—
eye shadow compact	—	—	38 9	manicure oil	33 4	17 5	5 7	lotion	22391	—
stick	—	—	32 0	mascara wand refill	33 4	17 5	5 7	F/F or Sandalwood	—	—
foundation cream 40cc	—	—	38 9	nail base coat	30 8	16 0	5 2	hand cream perfumed	22450	—
55cc	—	—	55 9	nail polish iridescent	41 4	21 7	7 0	overnighter	22980	—
tinted	40cc	—	38 9	remover	33 4	17 5	5 7	perfume spray mist	—	—
hair removing cream	—	—	21 6	nail top coat	46 0	24 0	7 9	Lily of the Valley,	—	—
hand cream 55cc	—	—	28 0	roll-on deodorant	28 8	15 0	4 10	Gardenia	—	—
lipsticks	—	—	21 6	spray deodorant	44 0	23 0	7 5	F/F or Sandalwood	—	—
liquid day cream 30cc	—	—	115 0	perfumed	44 0	23 0	7 5	perfume roll-on F/F	22101	—
liquid foundation 35cc	—	—	46 9	5 Swedish formula hand	44 0	23 0	7 5	perfumes	—	—
loose powder micro-	—	—	—	creme	44 0	23 0	7 5	Gardenia	—	—
nised	30cc	—	34 6	for men	44 0	23 0	7 5	Lily of the Valley,	—	—
de luxe	45cc	—	68 6	clear gel	28 8	15 0	4 10	4.5 cc	22191	—
lyophilized biological	—	—	—	tube	74 8	39 0	12 7	F/F or Sandalwood	—	—
mask	—	—	32 0	deodorant Cologne	56 0	29 3	9 5	4.5 cc	22191	—
mascara automatic	—	—	42 9	spray	58 8	20 5	9 0	aerosol	22201	—
refill	—	—	23 6	Lazy 5have	164 8	86 0	27 9	soap	—	—
massage cream 165cc	—	—	83 3	eye linemaker	76 0	39 9	12 10	French Fern, Pink	—	—
nourishing cream 55cc	—	—	53 3	automatic	30 0	—	3 7	Lilac, Gardenia,	—	—
strong	—	—	64 0	refill	30 0	—	3 7	Lavender Flowers,	—	—
nourishing and mois-	—	—	—	Medijel (366 Dendron)				Lily of the Valley,	—	—
turising fluid cream	—	—	—	tube 14g	30 0	—	3 7	Sandalwood	—	—
30cc	—	—	83 6	Medilintex (1073 Robinson)				toilet (3)	—	—
refreshing lotion	—	—	—	Mellow Blossoms (280 CP)				bath (2)	—	—
120cc	—	—	40 3	toilet soap (5)	53 3	19 7	2 4	(3)	—	—
skin impurity cream	—	—	—	(Igross)	(Igross)			visitors disks (5)	—	—
55cc	—	—	73 0	Melody (142 Elida)†				toilet traveller	—	—
tonic astringent 120cc	—	—	47 0	hair colourant	48 7	26 9	8 2	21411	—	—
vitamin shock	—	—	—	Mennen (525 Golden) existing entry				talcum polystyrene	27630	—
emulsion	—	—	123 6	Mennen (1506 Mennen)				refill plastic	27621	—
Marvol (675 Jones) †				Afta	63 0	34 8	10 9	Mum (172 BMCL)		
mole poison	32 0	—	4 0	after shave lotion 55cc	38 6	21 2	6 6	deodorant stick	23 0	13 0
Matey (893 Nicholas)				110cc	59 6	32 8	10 0	Intimist	49 0	27 0
bath liquid	28 9	9 9	3 9	body talcum	105g	38 6	21 2	Rollette unperfumed	40 0	15 0
powder	28 9	9 9	3 9	deodorant aerosol 80g	44 6	24 6	7 3	refill	33 0	12 0
Mawdville (811 Mawdsley)				130g	58 0	32 0	9 6	Rollette perfumed	39 0	21 0
Mawplex 8 (811 Mawdsley) existing entry	—	—	—	stick	50g	52 0	28 8	refill	33 0	18 0
Mawplex (811 Mawdsley) † 154A	—	—	—	foam shave	200g	43 0	15 10	Rollette for men	42 0	23 0
500ml	10 0ea	—	—	pre-shave lotion 85cc	57 4	31 8	9 10	refill	36 0	20 0
11	19 0ea	—	—	shave cream brushless	70g	23 2	8 6	stick for men	26 0	14 0
21	37 0ea	—	—	70g	23 2	8 6	3 4	Muripsin (896 NL)		
Mawvite E (811 Mawdsley) existing entry				lather	70g	23 2	8 6	tablets	50	80 0
Mawvite (811 Mawdsley)				skin bracer	55cc	38 6	21 2	29 4		
emulsion	250ml	62 6ea	—	110cc	59 6	32 8	10 0	Nadinola (975 PDS)		
Max Factor (823 MF)				Dry Lime				bleaching cream	1oz	62 0
Total Moisture				after shave	55cc	43 0	23 8	1oz	93 0	34 1
active moisturiser	tube	64 0	33 5	110cc	75 0	41 4	12 6	2oz	161 0	88 7
tube	88 0	46 0	14 10	Wild Moss				1oz	93 0	51 2
bottle	80 8	42 2	13 7	after shave	55cc	43 0	23 8	2oz	161 0	88 7
corrective cream	77 4	40 5	13 0	110cc	75 0	41 4	12 6	de luxe	1oz	93 0
cup of youth	92 8	48 5	15 7	Cologne	55cc	49 0	27 0	2oz	161 0	88 7
deep milky cleanser	88 0	46 0	14 10	deodorant stick	50g	53 6	29 6	ultra	tube	163 0
double action cleans-	77 4	40 4	13 0	foam shave	200g	44 0	16 0	jar	379 0	208 6
ing cream	68 8	35 11	11 7	pre-shave lotion	110cc	63 0	34 8	Napisan (1055 RM)		
double depth cleans-	77 4	40 5	13 0	Menthells (141 Blyton)				ex. large	90 0	—
ing lotion	68 8	35 11	11 7	Mepacrine (649 ICI)				Natrodale (1513 Rodale) existing entry		
eye cream plus	77 4	40 5	13 0	hydrochloride tablets	100	4 9ea	—	Natrodale (1513 Rodale)		
facial bath	68 8	35 11	11 7	1000	29 2ea	—	7 1	acerola capsules	65	12 0ea
gentle foam cleanser	77 4	40 5	13 0	15 & 500	—	—	43 9	150	24 0ea	—
moisturising essence	77 4	40 5	13 0	Minalka (255 Chembro)				300	40 0ea	—
night cream	77 4	40 5	13 0	diet supplement	360	348 0	—	bioflavonoid complex	50	10 8ea
moisturising essence	77 4	40 5	13 0	tablets	(2 doz)	—	25 0	capsules	125	22 0ea
under make-up lotion	77 4	40 5	13 0	Minolta (667 JCL)				~250	36 0ea	—
normalising facial	77 4	40 5	13 0	cameras instant load	—	—	1479 0	brewer's yeast tablets	250	5 4ea
tonic	77 4	40 5	13 0	16-MG-5	—	—	1999 0	500	10 0ea	—
oily	77 4	40 5	13 0	kit	—	—	—	high potency	225	6 0ea
rejuvenating facial	64 0	33 5	10 9	Miocarpine (1476 SMP)				500	11 4ea	—
masque	77 4	40 5	13 0	Miocarpine (61 APC)				desiccated liver tablets	90	7 6ea
velvety day cream	88 0	46 0	14 10	Miochol (1476 SMP)				200	12 8ea	—
night cream	124 8	65 2	21 0	Miochol (61 APC)				400	23 0ea	—
blusher sticks	59 4	31 0	10 0	Miss Dainty (506 Gerhardt)				Dolomint wafers	90	4 6ea
cake mascara	24 8	12 11	4 2	deodorant	170g	58 8	32 3	180	8 4ea	—
cake rouge	41 4	21 7	7 0	Minolta (667 JCL)				Dolomite magnesium	100	6 0ea
California	41 4	21 7	7 0	cameras instant load	—	—	1479 0	tablets	200	9 8ea
lip glosses	46 0	24 0	7 9	16-MG-5	—	—	1999 0	400	17 0ea	—
lipsticks	38 0	19 10	6 5	kit	—	—	—	Extravite tablets	30	10 8ea
nail frosts	47 4	24 9	8 0	Miocarpine (1476 SMP)				90	28 0ea	—
Coiffure Italienne	49 4	17 2	7 7	Miocarpine (61 APC)						
cosmetic soap	41 4	21 7	7 0	Miochol (1476 SMP)						
cream rouge	33 4	17 5	5 7	Miochol (61 APC)						
cuticle remover	—	—	—	Miss Dainty (506 Gerhardt)						

		Trade		Tax	Retail
ic capsules	150	10	8ea	—	14 0
	350	18	0ea	—	24 0
atric formula	60	9	8ea	—	13 0
	180	25	0ea	—	33 0
ut oil capsules	125	7	6ea	—	10 0
	300	13	8ea	—	18 0
ro liver tablets	100	12	0ea	—	16 0
	200	20	0ea	—	27 0
	450	36	0ea	—	48 0
nt formula bott.	7	6ea	—	—	10 0
formula tablets	100	6	0ea	—	8 0
	225	11	0ea	—	15 0
or formula	60	9	8ea	—	13 0
	120	17	0ea	—	23 0
tablets	200	6	0ea	—	8 0
	425	10	8ea	—	14 0
o-Flora capsules	50	10	8ea	—	14 0
	125	21	0ea	—	28 0
	250	38	0ea	—	50 0
rodale 3 tablets	150	8	4ea	—	11 0
	300	14	0ea	—	19 0
uravite tablets	30	9	0ea	—	12 0
	90	23	0ea	—	30 0
apple bromelain	60	11	4ea	—	15 0
lets	180	30	0ea	—	40 0
tein Plus tablets	300	21	0ea	—	28 0
-Vitamin A capsules	100	9	8ea	—	13 0
	250	20	0ea	—	27 0
e hip capsules	100	9	0ea	—	12 0
mg	300	23	0ea	—	31 0
0mg	75	9	8ea	—	13 0
	175	19	0ea	—	25 0
	300	30	0ea	—	40 0
0mg	40	8	4ea	—	11 0
	90	16	0ea	—	21 0
	180	29	0ea	—	39 0
n tablets	100	7	6ea	—	10 0
	300	20	0ea	—	27 0
lower oil	85	9	0ea	—	12 0
osules	175	15	0ea	—	20 0
min B12 tablets	100	6	10ea	—	9 0
7g	250	14	0ea	—	19 0
7g	50	7	6ea	—	10 0
	150	18	0ea	—	24 0
	350	38	0ea	—	50 0
min B complex capsules	50	8	4ea	—	11 0
	150	20	0ea	—	27 0
	300	38	0ea	—	50 0
gh potency	50	12	0ea	—	16 0
	100	21	0ea	—	28 0
	200	34	0ea	—	51 0
min E capsules	40	5	4ea	—	7 0
tu	150	16	0ea	—	21 0
	350	30	0ea	—	40 0
tu	25	6	10ea	—	9 0
	75	19	0ea	—	25 0
	400	69	0ea	—	103 0
Qu	50	12	0ea	—	16 0
	150	35	0ea	—	46 0
	350	68	0ea	—	102 0
eat germ flakes	13oz	3	10ea	—	5 0
eat germ oil capsules	75	6	10ea	—	9 0
	200	12	0ea	—	16 0
ral Wonder (1052 Revlon)					
ingent lotion	5284	—	—	—	17 0
nish stick	0424	—	—	—	15 0
ting blusher	0622	—	—	—	34 0
ting pressed					
nder	5349	—	—	—	20 0
nsing pads	5090	—	—	—	16 0
liner cake	0599	—	—	—	18 0
shadow	0593	—	—	—	26 0
ing lotion make-					
5348	—	—	—	—	18 0
ing facial cleanser					
5281	—	—	—	—	22 0
ner brush	4694	—	—	—	11 0
tick	0538	—	—	—	12 0
ke-up cake	5126	—	—	—	19 0
quid	0823	—	—	—	13 0
hatte	0808	—	—	—	16 0
acara	0655	—	—	—	23 0
efill	0859	—	—	—	15 0
k	5534	—	—	—	21 0
nt treatment					
2890	—	—	—	—	23 0
ssed powder	0837	—	—	—	17 0
ion case	2833	—	—	—	12 0
er make-up					
2855	—	—	—	—	23 0
Cantil (824 MCP) T5					
ir	100ml	21	6ea	—	32 3
lets	50	35	4ea	—	53 0
Rhinaid (115 Bengue)					
er	15ml	25	0	9 2	3 10

		Trade	Tax	Retail
Nestosyl (115 Bengue) †				
aerosol anaesthetic oil	79 0	29 0	11 3	
directional nozzle	198 0	—	22 0	
ointment	30g	34 0	12 6	
	500g	21 1ea	—	
suppositories	12	46 0	16 11	
	100	27 6ea	—	
Neutrogena (900 Norton)				
shampoo	sachet	7 6	2 9	1 2
	55cc	26 0	9 6½	4 ½
	110cc	45 0	16 6	7 0
	220cc	88 0	32 3	13 9
	550cc	17 0ea	6 3ea	32 0
soap		32 6	11 11	5 0
Noludar (1074 Roche)				
tablets 200 mg pack of 500				
Noris (778 Luminos) existing entry				
Noris (1268 V & C)				
cine projectors				
Record	—	—	1357	3
Universal	—	—	1399	6
slide projectors				
H12/100	—	—	599	9
V24	—	—	1199	9
Normacol (896 NL)				
antispasmodic	100g	48 0	17 7	7 6
	250g	110 0	40 4	17 0
	500g	204 0	74 9	31 8
standard	100g	45 0	16 6	7 0
	250g	100 0	36 8	15 6
	500g	185 0	67 10	28 9
	2k	676 0	247 10	105 2
	2½k	825 0	—	—
special	100g	45 0	16 6	7 0
	250g	100 0	36 8	15 6
	500g	185 0	67 10	28 9
	2k	676 0	247 10	105 2
	2½k	825 0	—	—
Northern Star (1570 NBL)				
overblankets				
single 81 × 58	—	—	239	6
double 81 × 72	—	—	279	6
dual 81 × 72	—	—	319	6
underblankets				
standard				
single 50 × 25	—	—	99	6
double 50 × 45	—	—	129	6
de luxe				
single 60 × 30	—	—	147	0
double 60 × 48	—	—	189	0
N.P.U. (903 NPU)				
vacuum Nu-Flask	8oz	57 6	7 10	7 10
	15oz	61 8	8 6	8 5
	26oz	91 0	12 6	12 5
	36oz	105 8	14 6	14 5
with handle	36oz	113 0	15 6	15 5
Nu-Cot (903 NPU)				
pleats	250g	31 10	—	3 9
		(1 doz)		
Odo! (235 Carteret)				
mouth wash	45cc	31 7	11 0	4 5
	85cc	53 0	18 5	7 5
toothpaste	60g	21 5	7 5	3 0
	107g	38 7	13 5	5 2
Odo-Ro-No (256 CPL)				
Cologne aerosol	38 8	21 3	6 0	
deodorant sticks	15g	24 5	13 5	3 10
unperfumed	15g	25 8	10 7	3 7
roll-on	40g	38 7	21 3	6 0
Dri-Mist	51 6	28 4	8 0	
Oil of the Night (358 D & S)				
liniment	6oz	40 3	17 8	6 6
	10oz	60 4	26 6	9 9
	20oz	114 6	50 3	18 6
Omnopon (1074 Roche) †sl DD				
ampoules 20mg/ml	12	32 0	—	4 0
	100	252 0	—	31 6
tablets 10mg	100	88 0	—	11 0
Omy (331 C of C)				
bandbox soap guest				
(3)	45 3	16 7	7 0	
bath (3)	81 0	28 7	12 6	
bath essence	drum	70 8	38 0	12 0
	medium	165 0	88 6	28 0
	large	319 9	171 5	54 3
sachet boules	35 5	18 11	6 0	
soap toilet	26 0	9 3	4 0	
bath	38 10	13 10	6 0	
Ophthalmic-Antipcol (829 MBL) †sl				
ointment	small	18 9	6 10½	3 0
	standard	34 3	12 7	5 5
Opobyl (115 Bengue)				
pills	50	43 0	15 9	6 2
Original Brown Windsor (1070 Windsor)				
soap toilet	17 6	6 3	2 10	
bath	28 3	10 1	4 7	
Oscosed-P (912 O)				
Owbridges (917 Organon)				
Vaporstick	26 5	9 8	4 0	
Pagan (981 Picot)				
eau de toilette				
Spin-Flo applicator	10cc	38 0	20 11	6 6

		Trade	Tax	Retail
Palmolive (280 CP)				
shampoo regular or medicated		41 5 (1½ doz)	15 3 (1½ doz)	4 2
shave cream lather or brushless		26 8	9 10	3 8
regular or lime		37 8	13 10	5 2
shave stick		29 1 (2doz)	10 8 (2doz)	2 0
soap, green	toilet	63 8 (6doz)	23 5 (6doz)	1 4
	bath	63 8 (4doz)	23 5 (4doz)	2 0
	family	59 8 (3doz)	21 11 (3doz)	2 6
gold	toilet	31 10 (3doz)	11 8 (3doz)	1 4
	bath	47 9 (3doz)	17 7 (3doz)	2 0
Paludrine (649 ICI)				
tablets 0.025g	50	2 9ea	—	4 2
	500	—	—	—
tablets 0.1g		—	—	—
Pantene (261 Christy)	small	52 7	28 11	9 0
Paragon (1155 S&N)	zinc oxide plaster			
	½in × 1yd	6 3	—	—
	1in × 1yd	8 9	—	—
	½in × 3½yd	14 9	—	—
	1in × 3½yd	21 5	—	—
	½in × 5yd	19 9	—	—
	1in × 5yd	28 11	—	—
	2in × 5yd	49 7	—	—
	3in × 5yd	66 5	—	—
	½in × 10yd	28 7	—	—
	1in × 10yd	45 1	—	—
	2in × 10yd	76 10	—	—
	3in × 10yd	107 6	—	—
Parke-Davis (938 PD)				
shaving cream	tube	24 0	9 0	3 10
brushless	tube	24 0	9 0	3 10
morphine sulphate				
hypo. tabs.	15mg	—	—	—
Passiorine (115 Bengue)				
	100ml	39 0	14 4	5 7
	500ml	160 0	58 8	—
Paterson (673 J c H)	viewer '126'	—	—	28 6
Penicillin-V (413 Lilly) T5				
suspension 125mg/5ml				
	100ml	7 0ea	—	10 6
Pepsodent (509 Gibbs)				
toothpaste	standard	14 2	5 2	2 0
	large	21 2	7 9	3 0
	economy	29 5	10 9	4 2
Perdeco (261 Christy)	large	32 0	—	4 0
Pethidine (0174 Roche)	tablets 25mg pack of 500			
Phenadene (105 Kirby)†	tablets	20	21 0	7 8½
Pickles (982 Pickles)				
Colson		16 6	6 0	2 7
Coolman		23 6	12 11	4 0
foot ointment	large	20 6	7 6	3 3
Koologne		23 6	12 11	4 0
Liptrex		9 2	5 0	1 7
S.C.R.		18 0	6 7	2 9
Snuffletick		22 6	8 3	3 6
Pifco (983 Pifco)				
baby bottle warmer	987	32 7ea	11 7ea	55 0
bedwarmer	1098	38 6ea	13 9ea	65 0
facial sauna	1560	76 11ea	27 6ea	130 0
hair dryers				
Conquest	1995			
health lamps				
Infrapower	standard			
	1007	78 9ea	—	105 0
Infra-ionic	1030	78 9ea	—	105 0
sun lamp	1025	124 2ea	44 5ea	210 0
Mignon	1022	211 2ea	75 6ea	357 0
Queen curl roller set	1555	117 8ea	42 1ea	199 0
electric blankets				
New Favourite				
single	8401	58 7ea	20 11ea	99 0
double	8402	76 3ea	27 4ea	129 0
Nitetime				
single	6401	62 2ea	22 2ea	105 0
three heat	6431	74 0ea	26 5ea	125 0
double	6402	87 0ea	31 1ea	147 0
three heat	6432	97 8ea	34 11ea	165 0
Rest time				
single	6403	74 0ea	26 5ea	125 0
double	6404	100 6ea	36 0ea	170 0
Startime				
single	6405	82 9ea	29 8ea	140 0
double dual	6426	141 4ea	50 7ea	239 0
Razorlite mirror	1648	20 9ea	7 5ea	35 0
Shaverlite mirror	1650	32 7ea	11 7ea	55 0
vibratory massager	1556	74 0ea	26 5ea	125 0
Pin-up (412 Elida)				
home perm end-curl		45 3	24 11	7 7
full-head		68 6	37 8	11 7
Piisoon (1296 VW) entire entry				
Plus (1565 P. Plus)				
projector Universal		—	—	1199 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Polaroid (989 Polaroid)				Q-Tips (256 CPL)				A	lash adhesive	3613	12
clipons 183	21	9ea	4ea 33 0	cotton swabs 18	11 7	—	1 6	lash bath kit	2283	—	25
metals 222	33	1ea	4ea 50 0	54	26 5	—	3 5	liquid eyeliner	5022	—	15
223	35	1ea	4ea 53 0	108	37 2	—	4 9	lustre liner	5350	—	15
808	36	5ea	4ea 55 0	Quellada (1178 Stafford)				brush	3905	—	11
424; 664	38	5ea	4ea 58 0	shampoo (vet.) 60	0	22 0	9 4	face make-up	5755	—	17
plastics 630	18	5ea	4ea 28 0	Rainette (331 C of C)				blush on refill	0755	—	11
650; 651	21	9ea	4ea 33 0	hair lacquer aerosols				compacts			
640	25	1ea	4ea 38 0	8oz 37	6	20 1	5 10	extra moist	0844	—	19
666	33	1ea	4ea 50 0	16oz 49	0	26 3	7 9	refill	5416	—	9
697; 960	36	5ea	4ea 55 0	nail varnish remover 28cc	11 4	6 0	1 11	refill round	0613	—	9
831	38	5ea	4ea 58 0	Ramer (1026 RC)				refill demi tasse	0671	—	12
388	49	9ea	4ea 75 0	(distributors 261 Christy)				new fashioned			26
333; 344; 773	56	5ea	4ea 85 0	sponges baby 15	5	5 8	2 5	cortoisitone	5694	—	41
Pologol (589 HEB) existing entry				bath 48	9	17 11	7 7	creme souffle			
Pologol (589 HEB)				junior 21	9	8 0	3 5	make-up	0139	—	19
60g 4	6ea	—	6 9	toilet 34	7	12 8	5 5	face powder	0621	—	18
130g 6	6ea	—	9 9	toy 23	1	8 6	3 7	face gleamer			
500g 19	6ea	—	29 3	Raynox (667 JCL)				regular	5366	—	31
750g 27	3ea	—	—	movie projector 303	—	—	799 6	frosted	5409	—	35
aqueous 60g 4	6ea	—	6 9	Red Heart (£64 JM)				fashion cases			
130g 6	6ea	—	9 9	dog food handy 33	0	7 3	1 0	extra moist	5566	—	12
500g 19	6ea	—	29 3	(4 doz) 27	11	6 2	1 9	tortoisitone	3275	—	11
750g 27	3ea	—	—	large (2 doz) 23	6	5 2	1 5	white	3274	—	11
picias 60g 4	6ea	—	6 9	Gala large	—	—	—	liquid 30cc	0902	—	12
130g 6	6ea	—	9 9	cat food	—	—	—	60cc	0903	—	18
500g 19	6ea	—	29 3	Redoxon (1074 Roche)				Love Pat	5665	—	11
750g 27	3ea	—	—	tablets 200mg pack of 1000				matte make-up	5259	—	19
Polycrest (894 Nicholas)				0.5g pack of 500				roll-on make up	2520	—	20
Ponds (256 CPL)				Regula (980 Photopia)				translucent			
cold cream jar 16g 17	7	9 8	2 10	flashguns	—	—	720 0	powder	0160	—	21
42g 36	7	20 1	5 10	variant CT electronic	—	—	—	under eye cover			
90g 58	0	31 11	9 3	cameras	—	—	—	cream	0137	—	20
195g 100	8	55 4	16 0	Sprinty C300	—	—	239 6	Firma-Nail	0279	—	14
tube 17g 18	11	10 5	3 0	kit	—	—	357 6	Flex cream	0288	—	19
dry skin cream jar 16g 17	7	9 8	2 10	Remington (1044 R)				lotion			
42g 36	7	20 1	5 10	shavers				foot spray	5612	—	46
90g 58	0	31 11	9 3	F2 141	9ea	50 0ea	239 0	foot treatment cream			
18cc 18	11	10 5	3 0	Lady Remington 58	8ea	20 9ea	99 0	frosted profile	0222	—	12
dry skin lotion				Retain (957 Perl) existing entry				leg toning conditioner			
dusting powder				Retain (261 Christy)				lipliner	0309	—	10
Dream flower	6	34 11	9 11	bath oil 108	9	59 10	18 7	lipstick, Lustrous	5165	—	11
light moisturiser	17	7	2 10	Revlon (1052 Revlon) existing entry				frosted translucent			
	36	7	5 10	Revlon (1052 Revlon)				lip brush	5171	—	13
moisturizing foundation				Adheron 0201	—	—	10 0	0529			
cream jar 16g 17	7	9 8	2 10	anti-perspirant 0724	—	—	18 0	Living Curl			
42g 36	7	20 1	5 10	aquamarine	—	—	—	mend-a-nail	0144	—	17
talcum Dreamflower				dusting powder 0429	—	—	37 0	nail cream	0301	—	19
100g 25	9	14 2	4 0	cau de toilette 5127	—	—	22 0	enamel, regular	0101	—	11
160g 38	7	21 3	6 0	0496	—	—	33 0	opalescents	0871	—	10
vanishing cream jar				lotion 5155	—	—	11 0	transparent	0452	—	12
16g 17	7	9 8	2 10	0371	—	—	14 0	crystalline	0204	—	12
42g 36	7	20 1	5 10	0882	—	—	12 0	super	6182	—	13
90g 58	0	31 11	9 3	deodorant 0882	—	—	—	non-smear remover	0419	—	7
Posner's (975 PDS)				milk bath 0324	—	—	40 0	0419			
Skintona 2oz 111	0	61 1	16 6	silk 3680	—	—	28 0	non-smudge remover	5009	—	9
Prednisone (969 Pfizer)				soap 0730	—	—	17 0	pumice buffing cream			
Prenatal (746 Lederle)				talc 0448	—	—	15 0	quick dry	0487	—	25
Price's (1005 Price) existing entry				Blondsilk 3671	—	—	22 0	Renaissance			
Price's (1005 Price)				lotion lightener 5357	—	—	22 0	Build-up	5077	—	18
night lights				Blue Mist hair spray 5169	—	—	18 0	5078			
child's 8-hour (10)	91	5	—	Bronze Lustre				Clean & Clear			
(3doz)				after sun lotion 5355	—	—	29 0	extra dry	5047	—	18
Calorettes (12)	110	0	—	lotion for normal skins 5013	—	—	14 0	regular	5046	—	16
(4doz)				sensitive skins 5014	—	—	16 0	5048			
Palmitine Star (10)	121	0	—	sun colour cream 5603	—	—	18 0	for dry skin	5197	—	26
(4doz)				5603	—	—	—	Eterna 27 cream	5041	—	57
Pyramid (8)	38	0	—	sun-stick 0466	—	—	14 0	0197			
(1doz)				tanning normal 5124	—	—	13 0	0198			
Sentinel (10)	91	0	—	sensitive 5166	—	—	14 0	body lotion			
(3doz)				Colour Silk 0259	—	—	22 0	breast contour drops			
Primitif (813 MF)				cuticle gelee 5267	—	—	16 0	cleansing formula			
cream perfume 92	8	48 5	15 7	cuticle massage cream 0240	—	—	13 0	5521	—		
eau de toilette aerosol 92	8	48 5	15 7	remover cream 0241	—	—	13 0	5599	—		
parfum Cologne 2oz 80	8	42 2	13 7	Eyemakers a la Carte				5179	—		
perfume 1oz 224	0	117 0	37 9	Brow Beautiful 5116	—	—	22 0	facial mask	5520	—	26
1oz 378	8	197 10	63 10	brush on mascara 5017	—	—	19 0	foundation	5122	—	40
presentation 128	0	66 11	21 7	5018	—	—	19 0	super emollient			
talcum 38	0	19 10	6 5	refills 5017	—	—	13 0	cream	5524	—	67
new 35	4	18 6	6 0	colourmated 5018	—	—	19 0	5600	—		
Pruvagol (221 Camden)				cake eyeliner 5086	—	—	14 0	throat cream	5178	—	57
pessaries 12	63	0	23 1	cake mascara 2206	—	—	14 0	toning formula	5522	—	32
Pub (1052 Revlon) existing entry				refills 2210	—	—	7 0	5598			
Pub (1052 Revlon)				eyeliner colourmated 5017	—	—	20 0	Liquid Asset	5075	—	20
after shave 1910	—	—	28 0	eyeliner pencil 0321	—	—	11 0	5076			
balm 2971	—	—	42 0	eye make-up				bath collection			
lotion 2122	—	—	42 0	remover 5626	—	—	19 0	after bath moisture			
Cologne 1911	—	—	38 0	remover pads 5123	—	—	13 0	balm 4576	—		
2116	—	—	52 0	remover oil 5181	—	—	12 0	bath concentrate			
Cologne on tap 2117	—	—	150 0	eye shadow brush on 0839	—	—	22 0	creme 5434	—		
Cologne spray flask 2710	—	—	63 0	colourmated 0458	—	—	25 0	seawater 4583	—		
deodorant Cologne				frosted 0835	—	—	22 0	bath foam sulphur			
spray 2129	—	—	31 0	eye shadow stick 5021	—	—	15 0	4575	—		
stick 2131	—	—	22 0	eye shadow brush 0375	—	—	12 0	bath oil soap 4587	—		
pre-blade beard				eye velvet 5025	—	—	16 0	bath powder cake			
softener 5663	—	—	25 0	Fabulash 5059	—	—	23 0	4578	—		
shave foam 2355	—	—	22 0	refill 5060	—	—	15 0	eau de parfum 4589	—		
sparkling foam				fine line eyebrow pencil 5028	—	—	22 0	milk bath powdered			
Cologne 4095	—	—	48 0	refill 0380	—	—	9 0	4577	—		
talc powder keg 2128	—	—	29 0	Pulmo Baifly (115 Bengue) †				naked Cologne			
Pulmo Baifly (115 Bengue) †				500ml 18	4ea	—	—	3561	—		
500ml 18	4ea	—	—	2l 61	0ea	—	—	4572	—		
Pure Magic (813 MF) existing entry				Pure Magic (813 MF)				perfumed oil	4586	—	46
Pure Magic (813 MF)				50 0	26 2	8 5		body massage			
Pyrex (115 Bengue) †				toothpaste 50g	26 0	9 6	3 9	lotion	5061	—	16
Pyrex (115 Bengue) †								5067	—		

	Trade	Tax	Retail
ive face rinse	—	—	33 0
ondine eye-	—	—	28 0
ers	—	—	35 0
yeshadows	—	—	38 0
are bronze	—	—	47 0
ushing powder	—	—	16 0
efill	—	—	33 0
ce powder	—	—	28 0
wing creme	—	—	17 0
ystick	—	—	20 0
tion cleanser	—	—	19 0
r eye make-up	—	—	27 0
minesque	—	—	33 0
eliner	—	—	33 0
e shadow	—	—	42 0
isture primer	—	—	33 0
isture stick	—	—	33 0
ght cream foam	—	—	23 0
l blotter	—	—	15 0
l control stick	—	—	36 0
ressed powder	—	—	27 0
efill	—	—	28 0
uffing cleanser	—	—	28 0
ining face wash	—	—	28 0
anslucent brow	—	—	28 0
olour	—	—	28 0
anslucent brow	—	—	28 0
ghtener	—	—	28 0
anslucent	—	—	28 0
engthening	—	—	28 0
nascara	—	—	28 0
anslucent liquid	—	—	19 0
eyeliner	—	—	14 0
brush	—	—	31 0
anslucent	—	—	36 0
powdered	—	—	23 0
yeshadow	—	—	20 0
ipped cleanser	—	—	30 0
llient cleansing	—	—	30 0
am 5062	—	—	36 0
l freshener 5053	—	—	13 0
5073	—	—	17 0
l mask 5051	—	—	26 0
lick 5188	—	—	30 0
sture cleanser	—	—	17 0
5045	—	—	26 0
5074	—	—	27 0
sture cream 5261	—	—	20 0
it cream 5044	—	—	30 0
5063	—	—	45 0
5255	—	—	20 0
ng lotion 5049	—	—	30 0
5050	—	—	14 0
ment hand	—	—	18 0
am 5149	—	—	44 0
er make-up	—	—	29 0
isture base 5070	—	—	17 0
5264	—	—	17 0
5415	—	—	17 0
h Set 5011	—	—	17 0
are medicated	—	—	17 0
0392	—	—	12 0
en Net 0865	—	—	7 0
ent 0427	—	—	19 0
hyside Up 0142	—	—	16 0
er Nail 0432	—	—	17 0
er Natural	—	—	12 0
er sealer 0228	—	—	26 0
der nail 5461	—	—	14 0
der wear 2220	—	—	13 0
l hairdressing	—	—	18 0
5159	—	—	7 0
ampoo 5185	—	—	4 6
icure implements	—	—	—
ery boards (12)	—	—	—
2333	—	—	—
mid (115 Bengue) †s4B	—	—	—
33ml 40 0	—	—	—
200ml 99 0	—	—	—
-Antipeol (829 MBL) †	—	—	—
ment small 18 9	6 10½	3 0	—
standard 34 3	12 7	5 5	—
ts (1068 Roberts)	—	—	—
cream	16 6	9 1	2 10
an brandee 2oz	18 2	6 8	2 8
id paraffin 8oz	21 1	—	2 4
e oil BP 2½oz	18 0	—	2 0
e petroleum jelly	—	—	—
2oz	10 3	—	1 2
4oz	15 3	—	1 9
8oz	21 11	—	2 6
& castor oil cream	—	—	—
1oz	11 11	—	1 4
2oz	17 9	—	2 0
4oz	26 7	—	3 0
& Gallet (1076 R & G)	—	—	—
ame range	—	—	—
d'eau, 5hendy	—	—	—
u de toilette 60cc	14 9ea	8 1ea	35 0
120cc	21 0ea	11 7ea	50 0
240cc	33 9ea	18 7ea	80 0
tomiser 90cc	24 3ea	13 4ea	57 6
eme parfume	—	—	—
4oz	19 0ea	10 6ea	45 0
ar Expectorans (1074 Roche)	—	—	—
500ml	—	—	—
(331 C of C)	—	—	—
pped block	6 8	—	10
ubes (331 C of C)	—	—	—
12 0	—	—	1 6

	Trade	Tax	Retail
Rotofresh (331 C of C)	21 4	1 0	2 9
complete	10 8	—	1 4
refill	20 10	8	2 8
twin pack	24 0	—	3 0
Rotomoth (331 C of C)	10 8	—	1 4
crystals	16 0	—	2 0
Rotopan (331 C of C)	10 8	—	1 4
toilet fitting	18 10	1 8	2 6
Rotosan (331 C of C)	20 0	—	2 5
channel block (3)	51 0	18 8½	7 11
discs	19 4	7 1	3 0
juniors	33 9	12 4½	5 3
superfine crystals	35 0	19 4	6 0
Royal Sweden (1412 Jackel)	100ml 25 6	9 4	4 0
dolly brush	100g 19 0	7 0	3 0
St. James Balm (829 MBL)	40 10	22 6	6 10
(distributors 1363 Alcos)	30	36 0	13 2
small	10 8ea	—	16 0
large	21	—	—
Savlon (649 ICI)	41 1	22 7	7 2
Babycare lotion 230ml	48 2	26 6	7 10
shampoo 100ml	38 7	14 2	6 0
talcum 100g	19 4	—	—
Sea Witch (412 Elida) †	16 0	—	—
hair oclourant	36 0	13 2	5 2
Sedalby (115 Bengue) †ts4A	10 8ea	—	16 0
tablets	—	—	—
Senokot (1037 Reckitt)	—	—	—
syrup 500ml	—	—	—
2l	—	—	—
Shadeine (1363 Alcos)	—	—	—
hair tint	—	—	—
Shine (412 Elida)	—	—	—
hair conditioner aerosol	—	—	—
Simple (25 AS)	—	—	—
(distributors 1363 Alcos)	—	—	—
hand care	—	—	—
Siopel (649 ICI)	—	—	—
spray	—	—	—
Skin Dew (596 HR)	—	—	—
peel-off mask	8	—	48 0
Sleepwell (705 Kirby)	16	18 0	6 7
tablets	—	—	—
Slimway (442 Excella)	—	—	—
(distributors 261 Christy)	—	—	—
slimming tablets	54 5	—	6 10
Smith and Nephew (1155 5 & N)	—	—	—
first aid cases	—	—	—
agriculture	B1 14 0ea	—	20 0
B2 21 9ea	—	—	31 0
factories, docks and	—	—	—
construction sites	—	—	—
F1 30 10ea	—	—	44 0
F2 66 6ea	—	—	95 0
F3 101 6ea	—	—	145 0
F2/R 40 7ea	—	—	58 0
F3/R 66 6ea	—	—	95 0
food hygiene	—	—	—
OSR1/FH 15 5ea	—	—	22 0
OSR2/FH 29 5ea	—	—	42 0
offices and shops	—	—	—
OSR1 14 0ea	—	—	20 0
OSR2 28 0ea	—	—	40 0
OSR3 65 1ea	—	—	93 0
OSR4 96 7ea	—	—	138 0
OSR3/R 38 6ea	—	—	55 0
OSR4/R 64 5ea	—	—	92 0
SMP (1476 SMP)	—	—	—
SMP (61 APC)	—	—	—
Southalls (1164 55L)	—	—	—
baby pants	25 2	—	3 0
pastel softies (3 pair)	—	—	—
Spot (432 Enalite)	—	—	—
tar and oil re-	—	—	—
mover	45 0	—	5 0
72 0	—	—	8 0
Spray 'N Stay (256 CPL)	—	—	—
hair spray firm hold	38 7	21 3	6 0
125g	51 5	28 3	8 0
207g	—	—	—
S.R. (509 Gibbs)	20 11	7 8	2 11
toothpaste standard	29 5	10 9	4 2
large	40 10	15 0	5 9
economy	51 6	18 11	7 3
giant	—	—	—
Streptol (518 Glaxo)	—	—	—
33% 5g vial	—	—	—
Suede (981 Picot)	—	—	—
eau de toilette	38 0	20 11	6 6
Spin-Flo applicator	10cc	—	—
10cc	—	—	—
Sulphamezathine (649 ICI)	—	—	—
veterinary	54 0	—	6 0
sodium solution 16%†	40oz 144 0	—	16 0
40oz	40 6ea	—	54 0
20oz	—	—	—
Sunsilk (412 Elida)	37 1	20 5	5 11
hair spray standard	49 1	27 0	7 11
large	72 10	40 1	11 9
economy	—	—	—
Supavite (172 BMCL)	21	57 0	6 6
capsules	42	104 0	12 0
84	15 11ea	—	22 0
Sure (509 Gibbs)	38 0	20 11	6 0
aerosol mist	53 4	29 4	8 5
anti-perspirant aerosol	36 4	20 0	5 9
roll-on	30 3	16 8	4 9
spray	—	—	—

	Trade	Tax	Retail
Sure Shield (549 Guest)			
bis pep tablets	13 0	4 9	2 0
pastilles			
antiseptic	17 0	6 3	3 0
blackcurrant & glycerine	17 6	3 10	2 9
catarrh	17 0	6 3	3 0
cherry cough	17 0	6 3	3 0
children's cough	17 0	6 3	3 0
codeine linctus †DDI	19 6	—	3 0
Gee's BPC†DDI	16 0	—	2 3
Gee's & chlorodyne †DDI	17 0	—	2 6
glycerine, lemon & honey	17 6	3 10	2 9
honey, aniseed & fr.ars balsam	17 0	6 3	3 0
menthol et eucalyptus	17 0	6 3	3 0
menthol et eucalypto. BPP †DDI	17 0	—	2 6
pholcodine †DDI	19 6	—	3 0
Vox bronchial	17 0	6 3	3 0
lozenges			
antibiotic throat	17 0	—	3 0
iodised throat	12 3	4 6	2 0
	18 6	6 10	3 0
quatorial †	17 0	—	3 0
laxatives fruit flavoured	12 3	4 6	2 0
	18 6	6 10	3 0
tonic tablets	13 0	4 9	2 0
travelettes	36 0	3 6	5 0
travel tablets 10	15 0	5 6	2 6
vitorange	11 6	—	1 6
	23 0	—	3 0
Surmontil (971 PSMB) †54B			
capsules 50mg	50	24 0ea	36 0
	500	216 0ea	324 0
Sweetex (751LL)			
liquid	1oz	27 2	3 0
Synkavit (1074 Roche)			
tablets 10mg pack of 500			
Tandalgesic (501 Geigy) †s4B			
tablets	100	27 6ea	41 3
Tar Gard (1213 TG) existing entry			
Tar Gard (1213 TG)			
anti-smoking device	11 0ea	5 6ea	22 6
Taylor's (1073 Robinson)			
belladonna plasters porous			
red felt 5×7½ in	25 10	9 2	3 5†
7×11 in	51 10	18 9	7 6†
red flannelette			
5×7½ in	19 10	7 3	2 11†
7×11 in	37 6	13 9	5 6†
B.P.C. white cloth			
5×7½ in	13 1	—	1 6†
7×11 in	26 2	—	3 0†
breast B.P.C.			
6 in dia.	17 9	6 6	2 7†
7 in dia.	20 5	7 6	3 0†
boil plasters			
(3)	11 3	4 2	1 7
(144)	34 7ea	12 8ea	61 1
bunion pads thin	16 9	—	1 11
thick	19 4	—	2 3
corn pads thin	16 9	—	1 11
thick	19 4	—	2 3
corn plasters N.H.S.			
sal. acid 1½×3 in 20%	5 11	2 2	10
40%	6 7	2 5	11
corn plaster, Ivy Leaf, Castle, American	8 6	3 2	1 3
first-aid dressings			
waterproof	tin	12 0	1 5
		24 0	2 9
strips			
2½×6 in	5 0	—	7
3½×1½ in×144	9 0ea	—	12 7
3½×2½ in×144	9 11ea	—	13 10
3½×3 in×144	10 8ea	—	14 11
1½×3½ in×50	8 1ea	—	11 4
1×1½ in×50	4 2ea	—	5 10
1½×2½ in×50	5 2ea	—	7 3
wound dressings			
1½×2 in×50	6 0ea	—	8 5
2×3 in×50	10 11	—	15 3
2½×3½ in×50	12 2ea	—	17 0
1½×1½ in×50	5 4ea	—	7 5
circlettes ¾ in dia. 100	5 8ea	—	7 11
1½ in dia. 100	6 10ea	—	9 7
individually wrapped			
1½×1½ in×100	13 4ea	—	18 8
1½×2 in×100	14 2ea	—	19 10
2×3 in×100	18 0ea	—	25 2
2½×3½ in×100	28 6ea	—	39 11
3½×1½ in×100	10 5ea	—	14 7
3½×2½ in×100	11 6ea	—	15 1
2½×3 in×100	10 8ea	—	14 11
poorman's plaster	16 4	6 0	2 4
sponge rubber adhesive			
3½×3½ in (3)	71 2	—	8 3
3½×3½ in	53 8ea	19 8ea	94 9
3½×3½ in	42 6ea	15 7ea	75 1
unspread			
3½×3½ in (3)	62 1	—	7 3
3½×3½ in	39 11ea	14 8ea	70 6
3½×3½ in	28 9ea	10 6ea	50 9

NEW from Co-Caps

IMIPRAMINE
CO-CAP 25

Imipramine

capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

	Trade	Tax	Retail	
holdalls existing list				D
9205/ITF	15	9ea	8 8ea	I
9205TF	35	3ea	19 4 1/2ea	—
9237TF	43	0ea	23 7 1/2ea	—
9210 1/2TF	10	6ea	5 9 1/2ea	—
9210 1/4TF	15	9ea	8 8ea	—
9210/OTF	8	0ea	4 4 1/2ea	—
9210/3TF	21	9ea	11 11 1/2ea	—
9210/3TL	24	6ea	13 5 1/2ea	—
9210/4TF	27	3ea	15 0ea	—
9210/4TL	30	0ea	16 6ea	—
9412TF	57	6ea	31 7 1/2ea	—
9416TF	51	6ea	28 4ea	—
9417TF	59	0ea	32 5 1/2ea	—
9542TF	14	3ea	7 10ea	—
9513TF	19	0ea	10 5 1/2ea	—
9101/2TF	27	6ea	15 1 1/2ea	—
9606/14TF	11	0ea	6 0 1/2ea	—
9606/16TF	13	3ea	7 3 1/2ea	—
9606/16TL	15	0ea	8 3ea	—
9608/16TF	17	0ea	9 4 1/2ea	—
9608/10TF	11	0ea	6 0 1/2ea	—
9607/7TF	12	0ea	6 7 1/2ea	—
9201	27	3ea	14 11 1/2ea	—
9214	38	0ea	20 10 1/2ea	—
No 16	5	0ea	2 9 1/2ea	I
3321	8	0ea	4 4 1/2ea	—
foot (705 Kirby)				
cure 7ml	15	0	5 6	2 6
ome (208 BW)				
dermynt				
serum conc. (vet.)				
ml	37	6	—	50 0
kidney anti-				
m (vet.) 100ml.	48	9ea	—	65 0
erry (1317 Westberry) entire entry				D
rris (279 Coleman)				
red label	80	0	—	8 6
	148	0	—	15 6
or (1070 Windsor)				
Piccolo talcum	17	3	9 3	3 1
talcum	—	—	—	—
italiana (128 Biometica)				
moisturising	64	2	34 5	11 7
cure				
coat	32	7	17 6	5 10
cle remover	32	7	17 6	5 10
namel				
lar	32	7	17 6	5 10
-regular	25	7	13 9	4 7
	47	10	25 8	8 7
pearl	33	5	17 11	6 0
ian carnival	47	10	25 8	8 7
-Venetian				
nival	33	5	17 11	6 0

	Trade	Tax	Retail	
super brilliant	61	5	32 11	11 0
super creme	47	10	25 8	8 7
nail hardener	54	8	29 4	10 0
nail polish removers				
lanolin	34	5	18 5	6 2
oily	25	7	13 9	4 7
nail enamel thinner	25	7	13 9	4 7
top coat	32	7	17 6	5 10
Wood Nymph (412 Elida)				
hair colourant	64	11	35 8	10 11
Wright's (1351 WLU)				
shaving stick refill	14	1	5 2	2 0
Young Chelsea (331 C of C)				
after bath spray	73	10	39 4	12 6
Cologne mist	73	10	39 4	12 6
Zepto (261 Christy) pencil	13	0	4 9	2 2
Zotos 'Z' (128 Biometica)				
hair setting lotion 21cc	23	0	12 4	1 11

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

60 Arden=Elizabeth Arden Ltd, 20 New Bond Street, London, W1A 1AE, 01-629 8211.
209 Buser=Buser & Co. Ltd., 19 Gt. Portland Street, London, W.1. 01-636 8806.
279 Coleman=Coleman & Co. Ltd., Wincarnis House, Wentwick Street, Norwich, NOR 17A. Norwich 29456.
337 Curtis=A. B. Curtis & Co. Ltd, Walrow Industrial Estate, Highbridge, Somerset. 027-878 3926.
472 Fontarel=Fontarel Ltd., Percival House, Pinner Road, Harrow, Middlesex. 01-863 4666.
558 Halas=Halas Laboratories Ltd., Thorp Arch Trading Estate, Boston Spa, Yorks. Boston Spa 2695.
725 Lanalol=Lanalol Ltd., 18 Radford Crescent, Billericay, Essex. Billericay 53221.
902 Norvic=Norvic Ltd., Arkwright Road, Reading, RG2 0LN. 0734-85201.
1180 Standard=Standard Laboratories Ltd., Windmill Road, Sunbury-on-Thames, Middlesex. Sunbury 82117.
1186 Stayne=Stayne Laboratories Ltd., Hillbottom Road, Sands, High Wycombe, Bucks. High Wycombe 25721.
1213 TG=Tar Gard (Distributors) Ltd., 17 Church Street, Walton-on-Thames, Surrey. Walton-on-Thames 26030.
1389 Merz=Merz & Co. Ltd, Abbey Gate Place, Maidstone, Kent. Maidstone 55471.
1466 Nichol=Nichol Beauty Products Ltd., Brunel Way, Thetford, Norfolk. 0842-4273.
1566 NM=Norden Marketing Ltd., Cook Lubbock House, Waterside, Maidstone, Kent. Maidstone 44213.
1570 NBL=Northern Blankets Ltd., Vine Mill, Royton, Lancs. 061-633 4231.

	Trade	Tax	Retail	
food flask super 16oz	—	—	—	17 8
32oz	—	—	—	22 0
jug 32oz	—	—	—	39 7
Alka-Seltzer (843 M1)				
tablets 12	20	9	7 3	2 11 A
30	41	0	14 4	5 9
Allergilac (307 C & G)				
32oz	49	6	—	5 6 A
Arpege (730 Lanvin)				
perfume 1oz	—	—	—	86 0 A
1 1/2oz	—	—	—	123 0
1oz	—	—	—	184 0
2oz	—	—	—	294 0
3oz	—	—	—	415 0
9oz	—	—	—	953 0
minispray	—	—	—	98 0
handbag spray	—	—	—	98 0
refill	—	—	—	74 0
toilet water 2oz	—	—	—	62 0
4oz	—	—	—	86 0
8oz	—	—	—	131 0
4oz	—	—	—	92 0
aerosol				
Bacchus (301 Coty)				
after shave 4oz	17	11ea	9 10ea	38 0
Cologne 4oz	20	4ea	11 2ea	43 0
deodorant 10 1ea	5	6 1/2ea	21 0	
talcum 8 5ea	4	7 1/2ea	18 0	
Balmosa (912 O)				D
Balmosa (972 Pharmax)				I
Bear Brand (1449 R & CFD)				
tub honey 31 8	—	—	—	3 2
Beecham's (104 BP)				
powders+hot lemon 30	13	7ea	5 0ea	9 0
Bemax (103 Beecham)				A
10oz	40	8	—	4 3
20oz	72	0	—	7 6
Body Mist (105 BTD)				
deodorant aerosol 38 7	21	3	6 0	A
Bristow's (105 BTD)				
shampoo sachets 4 2	1	7	7	A
Brylcreem (105 BTD)				A
hairdressing standard 20 11	11	7	3 3	
medium 31 1	17	2	4 10	
large 43 11	24	2	6 10	
tube 22 6	12	5	3 6	
Cadum (280 CP)				A
soap toilet 43 5	15	11	11	
(6 doz) (6 doz)	43 1	15 10	1 5	
bath (4 doz) (4 doz)				
Cafdan (588 H & H)	37	2	—	4 3 A
Calcimax (1301 WM)				
syrup 150ml 7 0ea	2	8ea	13 2	A
ampoules —	—	—	—	D
Chypre (301 Coty) existing entry				D
Chypre (301 Coty)				I
creamy skin perfume 2958	11	0ea	6 0 1/2ea	23 0
dusting powder 348-29	16	9ea	9 2 1/2ea	35 0
refill 29351	8	2ea	4 6ea	17 0
perfume 113	16	5ea	9 0ea	35 0
soap toilet (1) 2982	2	11ea	1 1ea	5 0
bath (1) 2981	4	7ea	1 8ea	8 0
talcum 357	4	10ea	2 8ea	10 0
Clinimycin (518 Glaxo) Ts				
tablets 500mg 100	44	0ea	—	66 0
500 210	0ea	—	—	315 0
Colgate (280 CP)				
instant shave 20 5	7	6	5 9	A
(1/2 doz) (1/2 doz)				
Concavit (1301 WM)				
ampoules 2ml 6	7	0ea	—	10 6 A
100	—	—	—	D
capsules 25	7	8ea	—	11 6 A
100	22	0ea	—	33 0 I
drops 15ml	5	10ea	—	8 9 A
syrup 150ml	8	0ea	—	12 0
Congreves (1534 Fennings)				A
balsamic elixir 2oz	38	9	14 2	5 6
150ml 73 3	26	10	10 6	
300ml 119 0	43	8	17 0	
Conture (1203 Surex)				R
protectives lubricated (3)	90	0	—	5 0
(1 gross)				
Cool Charm (105 BTD)				
anti-perspirant aerosols 41 3	22	9	6 5	A
54 2	29	10	8 5	

THIS WEEK'S CHANGES

	Trade	Tax	Retail	
orm (1301 WM) Tsls4A				A
er 85g	8	5ea	3 2ea	15 10
s 50	6	8ea	2 5ea	12 5
24	—	—	—	D
6 AGL)				A
black & white				
pan 1000				
120	—	—	8 3	
36 exp	—	—	15 0	
direct reversal	—	—	24 2	
36 exp	—	—	6 3	
12 exp	—	—	8 11	
20 exp	—	—	17 1	
IFF	—	—	5 4	
etre length	—	—	6 11	
n IF and 155	—	—	8 5	
127, 130 & 620	—	—	10 10	
m cassette Rapid	—	—	17 1	
20 exp	—	—	53 4	
36 exp	—	—	5 4	
etre length	—	—	10 10	
etre length	—	—	17 1	
n Ultra	—	—	53 4	
127, 120 & 620	—	—	10 10	
m cassette	—	—	17 1	
36 exp	—	—	53 4	
etre length	—	—	10 10	
etre length	—	—	17 1	
(16 AGL)	—	—	53 4	A
ve film CN17	—	—	9 0	
ersal Rapid	—	—	—	
ve film CNS	—	—	—	

	Trade	Tax	Retail	
standard cassette				
35mm 12exp	—	—	9 10	
20exp	—	—	11 10	
36 exp	—	—	15 10	
20exp	—	—	12 11	
12 exp	—	—	10 8	
Rapid	—	—	10 8	
rol film 127, 120, 620	—	—	9 4	
reversal film CT 18	—	—	25 3	
126 20 exp	—	—	25 3	
35mm cassette 20 exp	—	—	36 2	
36 exp	—	—	20 6	
Rapid	—	—	18 9	
roll film 127, 120, 620	—	—	30 11	
8mm cine CT 135 25ft	—	—	37 3	
8mm cine CK.17	—	—	40 0	
super 8	—	—	87 10	
8mm Movex cassette	—	—	—	
16mm cine spool 100ft	—	—	—	
Agla (208 BW)				D
pocket atomiser				
Aladdin (24 ALAD)				
vacuum flasks				
Ambassador 16oz	—	—	10 6	
32oz	—	—	18 0	
Escort 16oz	—	—	9 11	A
32oz	—	—	15 5	
Continental 8oz	—	—	9 6	
16oz	—	—	10 2	
23oz	—	—	15 5	
32oz	—	—	16 6	
Dura Clad	—	—	—	D

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Coopers (295 CM & R)				Dutton's (398 GD)				Golden Seal	84	69 0	25 4
veterinary				antiseptic cream	20 8	—	2 7 A	Inner Fresh	50	27 8	10 2
fluke and worm				calamine cream 30g	18 6	6 9½	3 0	Liver Plus	100	51 6	18 11
drench 100dose	11 3ea	4 6ea	19 6 A	cherry cough mixture	18 6	6 9½	3 0	Nerve Tone	100	72 0	—
450 dose	26 3ea	8 6ea	40 2	pastilles 50g	17 6	6 5	2 10	Super	84	48 4	17 8
900 dose	48 9ea	17 5ea	82 5	chilblain tablets 50	28 8	—	3 7	bone meal	500	91 2	—
4,500 dose	187 6ea	67 0ea	317 0	cold sore lotion 14 ml	17 6	6 5	2 10	brewer's yeast	250	32 0	—
lambing lubricant ½pt	6 0ea	2 2ea	10 2	corn & wart solvent	17 6	6 5	2 10 A	cod liver capsules	100	37 3	—
Cossack (1038 R & C)				cough mixture 2oz	17 6	6 5	2 10	halibut liver oil	100	30 0	—
speed foam	45 11	16 10	6 6 •	digestive mints 24	20 8	—	2 7	kelp	250	52 0	—
Coty (301 Coty) existing entry				junior paracetamol tablets 24	18 0	—	2 3	lecithin	100	46 0	—
Coty (301 Coty)				junior aspirin 50	15 0	5 6	2 5	rose hips	100	65 2	—
airspun powder 2050	4 10ea	2 8ea	10 0	nasal spray 26	0	—	3 3	wheat germ oil capsules 16 day	39 0	—	4 9
beauty facial 316	4 4ea	2 4½ea	9 0	rest aid tablets 12	24 0	—	3 0 I	32 day	73 0	—	8 9
cream powder				universal embrocation 100ml	22 0	8 1	3 7 A	64 day	138 0	—	16 7
compact 584	4 4ea	2 4½ea	9 0	vitamin 'C' 10	46 0	—	5 9 I	Super			
refill 581	3 4ea	1 10ea	7 0	vitamin tonic 200ml	40 0	—	5 0 A	A 25,000i.u.	100	150 0	—
twinset 2094	9 1ea	5 0ea	19 0	zinc & castor oil cream 50g	16 0	—	2 0	B1 25mg	100	104 0	—
deodorant mist 330	4 10ea	2 8ea	10 0	cream 100g	24 0	—	3 0	B2 10mg	100	88 0	—
roll-on 319	4 4ea	2 4½ea	9 0	Eldan (561 HF)				B6 10mg	100	126 4	—
foundation cream 549	4 10ea	2 8ea	10 0	Emeraude (301 Coty) existing entry				B15 25ug	100	104 0	—
Innovation				Emeraude (301 Coty)				C 200mg	100	145 5	—
eyeliner gel 401	4 10ea	2 8ea	10 0	creamy skin perfume 4058	11 0ea	6 0½ea	23 0	E 100i.u.	100	170 0	—
eyeshadow gel 402	4 10ea	2 8ea	10 0	perfume 113	16 5ea	9 0ea	35 0	sustained release vitamin tablets			
make-up gel 400	5 9ea	3 2ea	12 0	mist 293-40	12 0ea	6 7ea	25 0	Sustain			
instant cleanser 301	6 8ea	3 8ea	14 0	soap toilet (1) 4082	2 11ea	1 1ea	5 0	A 25,000i.u.	100	150 0	—
Light and Lovely 530	4 10ea	2 8ea	10 0	bath (1) 4081	4 7ea	1 8ea	8 0	B1 25mg	100	104 0	—
lipstick 203	4 4ea	2 4ea	9 0	talcum 357	4 10ea	2 8ea	10 0	B2 10mg	100	88 0	—
superclear 209	4 4ea	2 4ea	9 0	356	6 2ea	3 5ea	13 0	B6 10mg	100	126 4	—
liquid base 354	4 4ea	2 4ea	9 0	4066	3 10ea	2 1ea	8 0	B12 25ug	100	104 0	—
moisture blancer 304	8 2ea	4 6ea	17 0	Endocil (1419 Intec)				C 200mg	100	145 5	—
moisture veil 353	6 8ea	3 8ea	14 0	foundation cream 30g	57 0	32 0	9 10 A	E 100i.u.	100	170 0	—
all-in-one 355	6 3ea	3 5ea	13 0	hand care 38g	41 0	22 0	7 0	Veg-E-tabs	64	80 10	—
face formers 356	8 2ea	4 6ea	17 0	moisturising lotion 28g	62 0	34 0	10 7	128	145 0	—	17 3
nourishing cream 310	6 8ea	3 8ea	14 0	60g	105 0	57 0	17 10	V/M formula 16 day	48 0	—	5 9
Originals				28g	62 0	34 0	10 7	32 day	81 7	—	9 9
bare blusher 528	15 7ea	8 7ea	33 0	tinted 28g	62 0	34 0	10 7	64 day	146 6	—	17 7
compact make-up 510	9 4ea	5 1½ea	20 0	skin cleanser 150g	75 0	41 0	12 10	Vita-Mines chewable 84 day	112 0	—	14 0
eye make-up				skin tonic 98 0	54 0	16 10	10 7	120 day	158 0	—	19 9
eyebrow pencil 110	3 7ea	2 0ea	8 0	Sun Care 100g	75 0	41 0	12 10	300 day	360 0	—	45 0
automatic 108	7 5ea	4 1ea	16 0	treatment cream 30g	56 0	31 0	9 7	Vit-Amino beverage 1 month	104 0	—	13 0
refill 109	3 1ea	1 8ea	7 0	75g	115 0	63 0	19 7	1 month	104 0	—	13 0
eyeliner liquid 111	5 0ea	2 9ea	11 0	120g	14 1ea	7 9ea	28 9	Heath & Heather (588 H & H) existing entry			
brush 112	3 1ea	1 8ea	7 0	Euxesis (20 Lloyd)				Heath & Heather (588 H & H)			
eye shadow				shave cream latherless 100g	32 0	11 9	5 0 A	anti-smoking tablets 23 9	8 8	—	3 9
powder 105	8 5ea	4 7½ea	18 0	Fennings (1534 Fennings)				cider vinegar 10oz	28 0	—	3 7
sheers 122	9 4ea	5 1½ea	20 0	antiseptic baby powder 12	17 0	6 3	2 6	40oz	90 0	—	9 9
stick 106	5 3ea	2 11ea	11 0	cooling powders adult 36	40 6	14 10	6 0	cosmetics			
refill 107	3 7ea	2 0ea	8 0	children's mixture 20	24 0	8 10	3 6	cleansing lotion 32 11	18 1	—	5 10
Extravalash 100	8 5ea	4 7½ea	18 0	gripe mixture 20 3	7 5	3 0	—	foundation cream 31 11	17 6	—	5 7
refill 101	5 6ea	3 0ea	12 0	junior aspirin soluble 50	15 5	5 8	2 3	hand cream 31 11	17 6	—	5 7
highlight and shadow collection 002a	12 0ea	6 7ea	25 0	little healer tablets 40	17 0	6 3	2 6	hand lotion 33 5	18 4	—	5 10
frosted 002	12 0ea	6 7ea	25 0	rheumatic tablets 45	27 3	10 0	4 0	skin food 31 11	17 6	—	5 7
liquid lid 277	8 5ea	4 7½ea	18 0	Frailac (307 C & G)				dandelion coffee ½lb	72 0	—	8 0
mascara cake 104	5 0ea	2 9ea	11 0	16oz	47 3	—	5 3 A	essence 10oz	48 2	—	5 2
brush-on 102	7 8ea	4 2½ea	16 0	Gerber (200 B & P)				extract of rosemary	24 11	13 8	3 9
refill 103	5 0ea	2 9ea	11 0	junior food				honey Special Blend (clear or set) 11b	44 0	—	4 9
lipsticks 116/7	6 7ea	3 7½ea	14 0	beef dinner 4½oz	13 1	—	1 4	lime blossom—Roumania (clear) 11b	39 9	—	4 3
liquid moisture make-up 534	8 5ea	4 7½ea	18 0	pears & pineapple, peaches, pears 7½oz	15 7	—	1 7	71b	21 10ea	—	28 0
sheer puffery foam blusher 527	14 2ea	7 9½ea	30 0	all other varieties 7½oz	14 9	—	1 6	orange—Spain (set) 11b	39 9	—	4 3
foam foundation 537	12 0ea	6 7ea	25 0	strained foods				71b	21 10ea	—	28 0
sunshimmer 536	6 8ea	3 8ea	14 0	beef dinner 4½oz	13 1	—	1 4	clover—New Zealand (set) 11b	41 9	—	4 7
undercover cream 136	9 4ea	5 1½ea	20 0	pears & pineapple, 4½oz	12 3	—	1 3	71b	23 2ea	—	30 0
revitalising cream 313	8 2ea	4 6ea	17 0	all other varieties 4½oz	9 10	—	1 0	golden—Mexican (set) 11b	32 0	—	3 7
rouge 255	5 3ea	2 11ea	11 0	Geriomar (1555 PAP)				71b	17 2ea	—	22 0
skin fresher 307	6 8ea	3 8ea	14 0	clinical tablets				11b	61 7	—	6 5
slenderline pressed powder compact 585	6 8ea	3 8ea	14 0	16mg (vet.) VPO 250	30 0ea	11 0ea	56 0	hymetus (clear) 11b	61 7	—	6 5
refill 586	3 10ea	2 1ea	8 0	500	55 0ea	20 2ea	97 8	lemon—Greece (clear) 11b	61 7	—	6 5
sub tint 541	2 5ea	1 4ea	5 0	50mg (vet.) VPO 250	55 0ea	20 2ea	97 8	French heather (clear) 11b	63 5	—	6 9
translucent highlighter 535	6 3ea	3 5ea	13 0	500	100 0ea	36 8ea	186 8	floral—Canada (set) 11b	40 5	—	4 5
Countess (105 BTD)				Gillette (514 Gillette)				71b	21 10ea	—	28 0
hair conditioning cream 22 0	12 2	3 5		razor Techmatic cartridge refill (1½doz)	148 4	53 0	22 7 A	everyday—Guatemala (clear) 11b	35 2	—	3 9
Cow and Gate (307 C & G)					57 5	20 7	7 0	71b	19 2ea	—	24 7
low calcium 14oz	96 9	—	10 9 A	Glycinello (49 Aneson)				acacia—Roumania (clear) 11b	39 9	—	4 3
low lactose 14oz	96 9	—	10 9	Glycinello (372 De Witt)				71b	21 10ea	—	28 0
milk food				Goddess (280 CP)				jelly crystals unsweetened	9 3	—	1 0
full cream 16oz	49 4	—	4 8	Happy Face (1242 Toni)				molasses 33 9	—	3 9	
half cream 16oz	49 4	—	4 8	Healthcrafts (29 Alfonal) existing entry				slippery elm food ½lb	28 7	—	3 2
humanized 16oz	49 4	—	4 8	Healthcrafts (29 Alfonal)				11b	47 9	—	5 5
skimmed 14½oz	36 0	—	4 0	Acerosa tablets 60	96 4	—	11 2	21b	78 0	—	8 9
special half cream 20oz	63 0	—	6 9	Alfala tablets 100	86 0	—	10 9	11b	47 9	—	5 5
Crinagen (912 O)				Anti-Sat capsules 32 day	62 2	22 8	9 9	unmalted smoking mixture herbal	32 0	—	3 7
Crinagen (972 Pharmax)				B. Compleat 100	72 0	—	9 0	fragrant 32 0	—	—	3 7
Daltose (307 C & G)				Bio-Flavon 100	65 2	—	7 9	plain 15 0	—	—	1 9
16oz	47 3	—	5 3 A	Bio-Flora 250	108 0	39 6	16 10	mellow 24 3	8 11	—	3 5
antacid powder				calcium plus 500	96 0	—	12 0	toothpaste azulene 50	23 3	8 6	3 9
	21 0	7 8	3 0 A	Dolomite tablets 100	54 0	—	6 9	Vi-tablets 150	61 2	22 5	9 9
	35 6	13 0	5 0	Eleven-Plus (minerals) 64 day	60 0	—	7 7	Heatherclean (588 H & H)	11 1	4 1	2 0
	62 0	22 9	8 9	Enzygest 100	92 10	34 0	14 0	23 0	8 5	—	3 9
pills	23 6	8 7	3 5	Florus 60gm	154 0	—	19 3	Hemolac (306 G & G)			
	47 0	17 3	6 10	Gev-E-Tabs 16 day	96 0	—	12 0	16oz	49 4	—	4 8
	73 6	26 11	10 5	32 day	184 0	—	23 0	Hepanorm (1301 WM)			
kidney & bladder pills	23 6	8 7	3 5					forte 100 2cc	6	10 8ea	—
	47 0	17 3	6 10					1000 2cc	3	16 0ea	—
	73 6	26 11	10 5								24 0
Dulsils (751 LL)†											
lozenges	20 11	7 8	3 3 A								

	Trade	Tax	Retail
Hers (506 Gerhardt)			
brant aerosol			
140g	70 0	38 6	11 10
ks (i03 Beecham)			
1lb	26 1	—	2 5 A
1lb	43 6	—	4 2
1lb	75 0	—	7 3
3lb	202 0	—	19 6
late flavoured			
6oz	34 11	—	3 4
12oz	63 4	—	6 0
it (631 Hudnut)			
on Style			
casual or			
curly	46 10	24 6	7 9
	71 1	37 2	11 9
s (561 HF) existing entry			
ie (561 HF)			
aptic	100ml	13 6	4 11 1/2
	200ml	20 0	7 4
	500ml	32 0	11 9
	1l	64 0	23 5 1/2
	4 1/2l	204 0	74 9
ocation	23 0	8 5	3 7
ment	17 0	6 3	2 8
	42 0	15 5	6 6
	80 0	29 4	12 0
	150 0	55 0	23 0
ylated	23 0	8 5	3 7
ru (301 Coty)			
gne	261-09	8 8ea	4 9ea
	259-09	12 11ea	7 1ea
	260-09	16 9ea	9 2ea
ng powder	233-09	18 2ea	10 0ea
pray	940-09	9 1ea	5 0ea
otion	278-09	7 8ea	4 2ea
m de toilette	222-09	14 4ea	7 10ea
ay	232-09	26 4ea	14 6ea
me	113-09	21 2ea	11 8ea
	122-09	32 11ea	18 1ea
	112-09	25 10ea	14 2ea
y	258-09	12 11ea	7 1ea
perfume	282-09	3 6ea	1 3 1/2ea
(1)	268-09	7 8ea	4 2ea
m	357-09	5 9ea	3 2ea
(654 Innoxa) existing entry			
(654 Innoxa)			
gent	—	—	14 0
er cream 71	—	—	6 7
k-Glo rouge	—	—	11 0
face with amalene	—	—	18 0
sing cream	—	—	11 0
sing milk	—	—	14 0
	—	—	25 0
lexion milk 41	—	—	11 0
ands	—	—	11 0
stick 41	—	—	12 0
n powder 41	—	—	12 0
n powder	—	—	8 5
ic case	—	—	12 10
or case	—	—	38 7
case	—	—	2 0
i satin	—	—	11 10
e remover	—	—	8 0
brant spray 41	—	—	11 0
ow pencil	—	—	5 0
ner cake	—	—	8 0
h	—	—	5 0
ner liquid	—	—	8 0
brush	—	—	12 0
ake-up remover	—	—	7 0
owder	—	—	10 10
ation 41	—	—	11 10
& Easy aerosol	—	—	12 7
on	—	—	10 10
am	—	—	18 0
y lotion	—	—	20 0
ing powder	—	—	25 0
ume atomiser	—	—	18 0
ll	—	—	22 0
t water	—	—	20 0
sol	—	—	7 0
cream	—	—	7 7
rier cream	—	—	8 0
e brush	—	—	6 9
k Jewelfast	—	—	10 0
r	—	—	10 0
k No. 22	—	—	10 0
satin	—	—	25 0
Peach	—	—	23 0
lotion	—	—	30 0
sing cream	—	—	30 0
on	—	—	30 0
itioning cream	—	—	30 0
urising lotion	—	—	30 0
extra	—	—	23 0
ular	—	—	23 0
in beauty mask	—	—	25 0
ra block	—	—	11 0
r stroke mascara	—	—	15 0
e foundation	—	—	11 0
	—	—	15 0
urising milk 41	—	—	11 0
re oil	—	—	25 0
e foundation	—	—	11 0
	—	—	15 0

	Trade	Tax	Retail
nail enamel	—	—	7 10
frosted	—	—	10 0
remover	—	—	8 0
supercoat	—	—	7 10
undercoat	—	—	7 10
nail hardener	—	—	17 0
non fatty cream 41	—	—	11 0
On and Off depilatory	—	—	11 0
	—	—	16 0
One & All	—	—	11 0
overnight cream	—	—	12 0
	—	—	17 0
satin bloom	—	—	11 10
satin sheen	—	—	12 0
Shadow Gleam	—	—	8 10
eye shadow	—	—	8 0
Shadow Soft	—	—	12 0
eye shadow	—	—	12 0
with applicator	—	—	5 0
applicator	—	—	10 0
shampoo hair 41	—	—	11 0
skin 41	—	—	11 0
skin balm	—	—	16 0
skin fresher	—	—	14 0
soap medicated 41	—	—	5 0
Soft Echo rouge	—	—	10 0
solution 41	—	—	10 0
Sunplay tan cream	—	—	10 0
oil	—	—	19 0
aerosol	—	—	25 0
super vitaliser	—	—	15 0
Tender Touch	—	—	23 0
throat cream	—	—	24 0
tissue cream	—	—	12 0
	—	—	17 0
vitaliser	—	—	33 0
vitormone cream	—	—	33 0
single	—	—	45 0
double	—	—	14 0
white mask	—	—	91 7 A
Iso-Pak (16 AGL)	—	—	28 8
camera outfit	—	—	167 7
case	—	—	148 5
lady set	—	—	186 4
C camera outfit	—	—	196 0
lady set	—	—	18 0 A
CI camera outfit	—	—	33 0
Johnsons (673 J of H)	—	—	5 0
acid hardener	2 1/2l	12 0ea	—
1gal	22 0ea	—	37 0
acid hypo fixing powder	250g	3 4ea	—
500g	5 0ea	—	7 6
5k	24 8ea	—	37 0
anti-static solution	50cc	3 4ea	—
2 1/2l	40 0ea	—	60 0
A.O.S. aerosol	4oz	5 0ea	—
Auto-Film developer	1 gal	22 0ea	—
5 gal	94 8	—	142 0
replenisher	1 gal	23 8	—
5 gal	106 0ea	—	159 0
Auto-Print R	1 gal	24 4ea	—
developer	5 gal	110 0ea	—
replenisher	1 gal	28 0ea	—
5 gal	128 4ea	—	192 0
bromide developer	250cc	3 8ea	—
liquid	500cc	6 0ea	—
2 1/2l	14 0ea	—	21 0
powder to make	3 gal	7 6ea	—
6 gal	12 10ea	—	19 3
9 gal	18 10ea	—	28 3
25cc	3 0ea	—	4 6
100cc	5 4ea	—	8 0
500cc	12 8ea	—	19 0
2 1/2l	42 0ea	—	63 0
chromium intensifier	100cc	4 0ea	—
Colourform outfit	40 0ea	—	60 0
Coulorform Resist	3oz	5 0ea	—
10oz	9 0ea	—	13 6
copper intensifier	3oz	6 0ea	—
contrast developer	250cc	3 8ea	—
500cc	6 0ea	—	9 0
2 1/2l	14 0ea	—	21 0
cotton wool No. 1	8 0ea	—	12 0
No. 2	6 0ea	—	9 0
absorbent	1 lb	9 0ea	—
dead black	25cc	2 8ea	—
100cc	4 0ea	—	6 0
250cc	6 0ea	—	9 0
2 1/2l	25 0ea	—	37 6
Definol	100cc	2 8ea	—
500cc	8 0ea	—	12 0
developer '468'	1-2 gal	6 0ea	—
	2-4 gal	10 0ea	—
	4-8 gal	18 0ea	—
dri mount	10oz	6 0ea	—
film cleaner	100cc	4 0ea	—

	Trade	Tax	Retail
fine grain developer	20oz	3 2ea	—
1 gal	7 0ea	—	4 9
3 gal	17 0ea	—	10 6
5 gal	26 0ea	—	25 6
10 gal	49 0ea	—	39 0
replenisher	1/2 gal	6 0ea	—
2 gal	18 0ea	—	7 0
Fixadon	250g	3 4ea	—
500g	5 0ea	—	5 0
5k	24 8ea	—	7 6
10k	46 0ea	—	37 0
Fix-5ol	250cc	2 10ea	—
500cc	5 0ea	—	69 0
2 1/2l	12 0ea	—	4 3
1 gal	22 0ea	—	7 6
5 gal	112 0ea	—	18 0
flash powder No. 2	4oz	9 0ea	—
8oz	15 0ea	—	13 6
glazing solution	250cc	4 0ea	—
2 1/2l	17 0ea	—	22 6
Hypo-Clear	5 gal	5 6ea	—
Indicol	225cc	6 0ea	—
2 1/2l	22 0ea	—	8 3
1 gal	43 4ea	—	9 0
lith developers Exelith	1 gal	12 0ea	—
Unilith	1 gal	12 0ea	—
lubricant	25cc	2 8ea	—
25cc	3 0ea	—	18 0
100cc	6 4ea	—	18 0
2 1/2l	48 0ea	—	4 0
Maxicon	2 1/2l	13 0ea	—
1 gal	24 0ea	—	4 6
mountant	24oz	6 0ea	—
1/2 gal	16 0ea	—	19 6
1 gal	29 0ea	—	24 0
M.Q. developer	1-2 gal	6 0ea	—
M.Q. print developer	No. 1	6 0ea	—
No. 1a	10 0ea	—	9 0
No. 2	22 0ea	—	15 0
One-Four-Two	100cc	3 0ea	—
500cc	9 8ea	—	33 0
2 1/2l	26 0ea	—	4 6
5 gal	230 0ea	—	11 6
opaque liquid	25cc	3 0ea	—
100cc	6 0ea	—	39 0
250cc	12 0ea	—	345 0
500cc	10 0ea	—	4 6
photo colouring outfit	10 0ea	—	9 0
major outfit	30 8ea	—	18 0
Photowet	2 1/2l	24 0ea	—
P.Q. developer No. 1	5 6ea	—	45 0
No. 1a	10 0ea	—	36 0
No. 2	22 0ea	—	8 3
No. 3	40 0ea	—	15 0
retouching medium	25cc	2 6	—
reversal processing outfit	6 0ea	—	33 0
rubber solution	1 pt	6 0ea	—
Speedwash	600cc	6 0ea	—
1 gal	21 0ea	—	9 0
sepia toner	2 1/2l	11 0ea	—
Soluprint	250cc	3 8ea	—
500cc	6 0ea	—	16 6
2 1/2l	14 0ea	—	5 6
spotting medium black	25cc	2 6ea	—
stop bath powder	2 gal	4 0ea	—
Three-Two-Six	100cc	3 0ea	—
500cc	6 4ea	—	6 0
2 1/2l	16 0ea	—	9 6
5 gal	130 0ea	—	24 0
Unitol developer	250cc	3 6ea	—
500cc	6 6ea	—	195 0
2 1/2l	17 6ea	—	5 3
1 gal	32 0ea	—	9 6
Universal developer	250cc	3 8ea	—
500cc	6 0ea	—	26 3
2 1/2l	14 0ea	—	48 0
film cement	25cc	2 4ea	—
100cc	5 0ea	—	5 6
500cc	12 0ea	—	7 6
2 1/2l	36 0ea	—	18 0
uranium intensifier	100cc	4 0ea	—
warm black tone	1 gal	25 0ea	—
developer & replenisher	5 gal	112 0ea	—
white ink	25cc	1 7ea	—
Keroderm (692 Kerodex) †	—	—	37 6
ointment tube	—	—	168 0
Kerodex (692 Kerodex)	—	—	3 0
baby cream	—	—	6 0
sun deflectant cream	—	—	7 0
IID	—	—	8 0
I2W	—	—	5 0
double seven	—	—	—
Kleenex (702 KC)	25 case rates minimum order direct	—	—
kitchen towel holders	54 8	7 6	2 0 1
(4 doz)	(4 doz)	—	—

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail			
Koralle (1203 Surex) protectives	50 0 (2½ doz)	—	3 6	A	spray concentrate	111.60	17 0ea	9 4ea	36 0	Rapide	RA20	57 0ea	20 11ea	99
Lacidac (307 C & G) half cream 12oz	49 6	—	5 6	A	refresher	145.60	16 9ea	9 2½ea	35 0	Rio single dual	R1.7	71 7ea	26 3ea	125
L'Aimant (301 Coty) creamy skin perfume	2058	11 0ea	6 0ea	23 0	talcum	255.60	17 3ea	9 6ea	36 0		R1.4	77 4ea	28 4ea	135
dusting powder	348.20	16 5ea	9 0ea	35 0	My Sin (730 Lanvin) perfume	355.60	4 10ea	2 8ea	10 0	A	R1.5	—	—	—
refill	351.20	8 2ea	4 6ea	17 0	1oz	—	—	—	74 0	Scandal (730 Lanvin) existing entry	—	—	—	—
face powder	050	4 10ea	2 8ea	10 0	1oz	—	—	—	97 0	Scandal (730 Lanvin) perfume	1oz	—	—	74
hair spray	2041	7 8ea	4 2½ea	16 0	2oz	—	—	—	139 0	1oz	—	—	—	139
hand lotion	2078	6 2ea	3 5ea	13 0	3oz	—	—	—	271 0	2oz	—	—	—	186
parfum de toilette	232.20	21 6ea	11 10ea	45 0	4oz	—	—	—	87 6	3oz	—	—	—	271
spray	120.20	8 5ea	4 7½ea	18 0	spray	1oz	—	—	62 0	spray	—	—	—	87
perfume	121.20	28 2ea	15 6ea	60 0	refill	2oz	—	—	87 6	refill	—	—	—	62
	141.20	44 7ea	24 6ea	95 0	minispray	3oz	—	—	55 0	minispray	—	—	—	87
	151.20	75 3ea	41 5ea	160 0	toilet water	4oz	—	—	73 0	toilet water	—	—	—	55
	113.20	16 5ea	9 0ea	35 0	4oz	—	—	—	114 0	4oz	—	—	—	73
	112.20	21 2ea	11 8ea	45 0	8oz	—	—	—	81 0	8oz	—	—	—	114
cream sachet	264.20	11 0ea	6 0ea	23 0	aerosol	4oz	—	—	—					
mist	290.20	8 1ea	4 5ea	17 0	Natural Wonder (1052 Revlon) eye openers	—	—	—	21 0	Silvikrin (105 BTD) hair cream standard	19 4	10 8	3 0	
	289.20	14 4ea	7 10ea	30 0	lid shadows pearly	—	—	—	31 0	large	28 11	15 11	4 6	
pulse perfume	114.20	12 0ea	6 7ea	25 0	N.C.A. (295 CM & R)†sl worm drench	10oz	16 6ea	5 11ea	27 11	sachets	4 2	1 7	7	
soap toilet (1)	2082	2 11ea	1 1ea	5 0	40oz	56 3ea	20 1ea	95 1	A	shampoo	—	—	—	
bath (1)	2081	4 7ea	1 8ea	8 0	Noradran (897 NC) aerosol †s4B	12 3ea	—	—	18 5	Skintex (20 Lloyd) cream	56g	22 9	8 4	3 7
solid fragrance	2020	6 2ea	3 5ea	13 0	Bitabs †	50 dose	7 9ea	—	11 7	680g	15 0ea	5 6ea	28 0	
Splash Cologne	261.20	7 2ea	3 11ea	15 0	250 dose	33 10ea	—	—	50 9	Sno Drops (786 Macdonald) cotton wool balls	100	21 0	—	2 6
talcum	259.20	11 0ea	6 0ea	23 0	nocte †sls4A	4 5ea	—	—	6 7	Soframycin (1087 Roussel)†T5	Unitulle	10 12	6ea	18 9
	357.20	4 10ea	2 8ea	10 0	100 dose	19 5ea	—	—	29 3	Spruce (514 Gillette) Suba Seal (479 WF)	—	—	—	—
	356.20	6 2ea	3 5ea	13 0	bronchial syrup †s7	150ml	4 5ea	1 8ea	8 5	hot water bottles	—	—	—	—
Lanvin (730 Lanvin) eau de Lanvin	2oz	—	—	46 0	500ml	13 5ea	5 0ea	25 2	children's shapes	—	—	—	—	
	4oz	—	—	62 0	inhalant †	15cc	3 7ea	—	5 5	bear cub & dog toby	6 8ea	—	—	9 11
	8oz	—	—	101 0	tablets †	50	4 2ea	—	6 3	father bear	7 0ea	—	—	10 6
Licoridine (561 HF) standard	19 6	7 2	3 0	A	inhaler	300	20 10ea	—	31 3	suba luxe cot	10 2ea	—	—	15 9
L'Origan (301 Coty) existing entry	—	—	—	D	Nurse Harvey's (578 Harvey) gripe mixture	25 0	9 2	3 6	A	suba cosy cot	9 7ea	—	—	14 0
L'Origan (301 Coty) creamy skin perfume	7058	11 0ea	6 0ea	23 0	Palmolive (280 CP) rapid shave	20 5	7 6	5 9	A	streamline cot	3 4ea	—	—	5 0
soap toilet (1)	7082	2 11ea	1 1ea	5 0	regular, lime or mint	(½ doz)	(½ doz)	—	—	standard cot	3 3ea	—	—	4 8
bath (1)	7081	4 7ea	1 8ea	8 0	Panturon (897 NC)†sls4A tablets	3 10ea	—	—	A	No. 3 standard with handle	6 0ea	—	—	8 11
Lucozade (103 Beecham) small	24 3	4 1	1 5*		dp 50	14 10ea	—	—		No. 4 giant	8 6ea	—	—	12 9
	(2 doz)	(2 doz)	—		dp300	—	—	—		Comet	6 4ea	—	—	9 6
*	Includes 3d for container	—	—		Paris (301 Coty) existing entry	—	—	—	D	Gaywarm	6 0ea	—	—	8 11
large	32 7	6 4	3 8*		Paris (301 Coty) creamy skin perfume	8058	11 0ea	6 0½ea	23 0	Streamline	6 8ea	—	—	9 11
*	Includes 4d for container	—	—		dusting powder	348.80	16 9ea	9 2½ea	35 0	Suba-Alpha	5 6ea	—	—	8 3
Luteonosticon (917 Organon) diagnostic agent	420 0ea	—	—		refill	803.51	8 2ea	4 6ea	17 0	Suba-Luxe	13 10ea	—	—	19 6
6 test kit	—	—	—		perfume mist	293.80	12 0ea	6 7ea	25 0	Suba-Flora perumed	18 10ea	—	—	27 0
Macdonald (786 Macdonald) household cotton wool	4oz	16 9	—	2 0	soap toilet (1)	8082	2 11ea	1 1ea	5 0	Suba-Royal	6 4ea	—	—	9 6
	4oz	16 9	—	2 0	talcum	357	4 10ea	2 8ea	10 0	Suba-Line	6 4ea	—	—	9 6
Mandleberg (1287 Vitalam) hot water bottles	11 2ea	—	14 11			356	6 2ea	3 5ea	13 0	screw type	6 4ea	—	—	9 6
candlewick covered	14 11ea	—	19 11		Paris Mist (654 Innox) bath cubes (6)	—	—	—	9 9	Alpha-Beta	5 6ea	—	—	8 3
quilted satin	13 10ea	—	18 6		powder	—	—	—	20 3	Warmline No. 3	5 8ea	—	—	9 11
velour	—	—	—		hand lotion	—	—	—	9 9	Pennant No. 3	6 10ea	—	—	8 8
Man Zan (372 De Witt)	41 6	15 2	5 10	A	skin perfume	15cc	—	—	9 3	Bara Royal	6 4ea	—	—	9 6
Masumi (301 Coty) Cologne	261-25	9 7ea	5 3ea	20 0	50cc	—	—	—	19 9	Baraline	6 4ea	—	—	9 6
	259-25	14 4ea	7 10ea	30 0	soap toilet (3)	—	—	—	10 9	Duchess	5 6ea	—	—	8 3
spray	263-25	19 1ea	10 6ea	40 0	talcum	—	—	—	9 0	Rayline	6 8ea	—	—	9 11
refill	265-25	11 11ea	6 7ea	25 0	Paxidorm (1301 WM)†s4B tablets	50	7 8ea	—	—	Saturn	6 4ea	—	—	9 6
dusting powder	233-25	23 10ea	13 1ea	50 0	Peptalac (307 C & G) 16oz	54 0	—	—	6 0	Suba plastic	5 0ea	—	—	7 4
refill	234-25	11 11ea	6 7ea	25 0	PLJ (103 Beecham) lemon juice standard	33 1	6 5	3 9*		Suba bed airer	4 3ea	—	—	6 4
perfume	113-25	22 1ea	12 2ea	47 0	large	53 9	11 0	6 1*		Sulfapred (1301 WM)†T5 eye drops	5ml	6 8ea	—	10 0
	119-25	35 3ea	19 5ea	75 0	*	Includes 4d for container	—	—	—	Sylvasun (1419 Intec) tablets	24	57 0	32 0	9 10
	139-25	56 4ea	31 0ea	120 0	Pylura (912 O)	—	—	—	—	Taumasthman (1301 WM)† tablets	dp60	5 8ea	—	—
spray	112-15	26 9ea	14 8ea	57 0	Pylura (972 Pharmax)	—	—	—	—	dp250	17 8ea	—	—	—
pulse perfume	114-25	14 4ea	7 10ea	30 0	Quosh (103 Beecham) all flavours	26 4	5 10	2 11		Teeda (1219 Teeda) cream hair	—	—	—	—
skin perfume creamy	14 4ea	7 10ea	30 0		Remington (1044R) hair dryer Salon	169 0ea	59 8ea	285 0		straightener	110cc	138 0	76 0	24 0
soap (1)	282-25	3 10ea	1 5ea	7 0	floor stand	34 1ea	4 7ea	51 0		Tegrin (1178 Stafford) Southern area only medicated shampoo	50 0	18 4	7 6	
spray mist	293-25	16 2ea	8 11ea	34 0	Ribena (103 Beecham) blackcurrant drink	51 4	10 5	6 0*	A	Toledo (654 Innox) bath cubes (6)	—	—	—	9 9
talcum	268-25	8 8ea	4 9ea	18 0	family	—	—	—	—	powder	—	—	—	20 3
Mendocil (1419 Intec) after shave	60cc	75 0	41 0	12 10	*	Includes 4d for container	—	—	—	hand lotion	—	—	—	9 3
	120cc	145 0	80 0	24 10	Robinsons (1449 R & CFD) baby rice cereal	6oz	20 10	—	2 2	skin perfume	15cc	—	—	19 9
body talc	100g	46 0	26 0	8 0	barley waters	26 7	5 10	3 4		50cc	—	—	—	10 9
shave foam aerosol	200g	66 0	24 0	10 3	high protein cereal	4oz	20 10	—	2 2		—	—	—	9 0
splash Cologne	120cc	88 0	48 0	15 0	8oz	20 10	—	—	2 2	Top Score (751 LL) hand care	115cc	31 8	17 5	5 5
Mistess (1419 Intec) aerosol	54	38 0	21 0	6 7	8oz	20 10	—	—	2 2	Trufood (1249 Trufood) Spoonfoods jar	9 7	—	—	1 0
Monsieur Lanvin (730 Lanvin) after shave	2oz	—	—	38 6	triple pack	6oz	20 10	—	2 2	Vasogen (912 O) Vasogen (972 Pharmax)	—	—	—	—
	4oz	—	—	50 0	whole fruit drinks	24 3	5 4	3 1		Vamin (930 P & B) solution	500ml	68 0ea	—	—
	8oz	—	—	70 0	squashes	—	—	—	—	Veno's (104 BP) with honey & lemon	25 11	9 6	3 7	
eau de toilette	2oz	—	—	42 6	Ronson (1079 Ronson) automatic toothbrush	57 7ea	20 1ea	99 6		Ver-O-Rheum (588 H & H)	54 0	19 8	8 5	
	4oz	—	—	57 0	portable	—	—	—	—	Ver-O-Vine (588 H & H)	54 0	19 8	8 5	
	8oz	—	—	83 0	TB715	—	—	—	—	Ver-O-Zest (588 H & H)	60 2	22 0	9 5	
aerosol	4oz	—	—	72 0	TB712, TB713	—	—	—	—	Vigranon B (1301 WM) complex tablets	100	3 8ea	—	5 6
eau de vetyver	2oz	—	—	42 6	electric razors	21	100 3ea	36 9ea	175 0	Vosene (105 BTD) shampoo standard	21 5	7 11	3 0	
	4oz	—	—	57 0	model	—	—	—	—	Wright's (1351 WLU) night lights	10	35 0	—	—
	8oz	—	—	83 0	K-type	120 4ea	44 1ea	210 0		Yaxa (366 Dendron) anti-perspirant	61 1	31 11	10 5	
aerosol	—	—	—	72 0	M-type	131 9ea	48 4ea	230 0		super dry	—	—	—	—
Muguet (301 Coty) creamy skin perfume	332.60	9 1ea	5 0ea	19 0										

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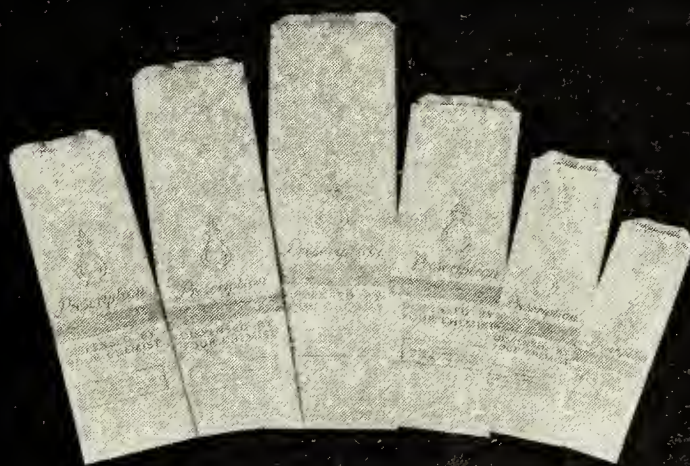
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Philips washable blankets are right for size, right for price, right for everyone!



Everyone warms to Philips blankets—and no wonder! From the top-value extra-economical Family Blanket to the uninhibited luxury of the 3-Heat Dual Control Blanket, there's a Philips electric blanket that's right for size, right for price, right for everyone! All Philips electric blankets are fully hand-washable, with detachable leads. And, so as to make them even better value, we're giving away one FREE PILLOW CASE with each blanket purchased—and offering other linen at special low prices!

Philips electric blankets come in eye-catching, easy-to-carry boxes which make excellent display pieces.

Family Blanket—the best value for money there is.

In warm pink. 'Natural Heat Balance' prevents overheating in normal use. Illuminated switch. Single £5.9.6. Double £6.17.6.

3-Heat Standard Blanket—an illuminated switch controls three heat settings on this blanket—providing an excellent choice of temperature. 'Natural Heat Balance'. Movil. In warm pink. Single £7.17.6. Double £9.12.6.

3-Heat Dual Control—this fully hand washable blanket in luxurious pink 'Movil' has dual control so you can control each half independently in normal use. Three heat settings—controlled by an illuminated switch—provide all-weather comfort. Double size: 60" x 45" £11.11.0.

Recommended prices

PHILIPS



COMMENT COMMENT COMMENT COMMENT COMMENT

Demise of a committee

The Department of Health has announced that the controversial Macgregor Committee responsible for classifying and evaluating medicines used in Britain, has been axed, reportedly for "economic reasons." According to a report, this has been a disappointment to the Committee's chairman, who has expressed fears "for the protection of the public" and reservations about the functions being taken over by the Medicines Commission.

Although two distinguished pharmacists, Professor A. H. Beckett and Mr J. C. Hanbury, were members of the Committee, it is doubtful if many pharmacists in general practice were aware of its work, for very little of the material it produced was directed at or received by them. The Committee has been concerned with the classification of proprietary preparations on the ground of their efficacy, and its advice was intended for the prescribing doctor. Unlike its distinguished predecessor the Cohen Committee, this committee offered no advice on the subject of cost in relation to efficacy.

A *Sunday Times* reference to the Committee's controversial nature may also come as a surprise to those pharmacists not engaged in industry, but the Committee has followed closely views that are held by its chairman, but which are disputed strongly by the industry — and by sections of the medical profession itself.

Opposition to drug mixtures

For example, the use of most preparations containing a mixture of drugs has been regarded by the Committee as "open to question" and these have accordingly been placed in category B1. (The Committee has used two broad categories, A for "acceptable" and B for "unacceptable" preparations, each divided into sub-groups.) Not all authorities share the Committee's view of the line between acceptable and unacceptable mixtures, when the latter include combinations of analgesics and barbiturates, penicillin and sulphonamides, and hypotensives and diuretics. Another group of condemned preparations is the topical antihistamines, owing to the danger of sensitisation.

Termination of the Committee apparently on "economic" grounds is intriguing. *Proplis* is an expensively-produced publication in which the Committee disseminated its classifications to the prescriber, and it can have been justified only if there has been an improvement in therapy or a saving in cost — doctors whose prescribing costs are being investigated may be required to explain their use of category B preparations.

Yet prescribers hold notoriously independent views, and when the advice offered to them is to some degree controversial, it is doubtful whether many will have followed it. Cash savings to the NHS on the 350 or so B preparations may also have been less than the cost of classification — less, certainly, than the potential harm to Britain's export trade by a controversial classification taken at face value in some of the less developed nations.

It remains to be seen whether the Department of Health will form another committee, or whether this function

will be taken over by an expert committee of the Medicines Commission.

Probably the data sheets due to be produced by the Commission will obviate the need for any new form of *Proplis*. But whoever carries out the function, it should be managed in a non-controversial and economic manner.

Implications of the ward system

A most encouraging aspect of the pharmaceutical development at Northwick Park Hospital and clinical research centre (described on pp 472-3) is that the involvement of the pharmacist at ward level was requested by the senior medical and nursing staff.

Naturally we support any move that allows the pharmacist to take his rightful place as a full member of the health team, to act as adviser to others on his own specialty. But there seem to have been as many interpretations of "ward pharmacist" as there are hospitals employing the system.

Such differences will only be resolved—and an attempt must be made to ensure that doctors moving from one hospital to another are not confused about the pharmacist's role—within the hospital sector of the profession. But there are some aspects that impinge on the practice of the profession outside the hospital, particularly in regard to dispensing.

We note that Northwick Park will use the system, already employed elsewhere, in which drugs are given from ward stocks of the more commonly used medicines, against prescriptions already checked on the ward by the pharmacist, the stocks are to be augmented by individually dispensed items for patients on the less frequently used drugs. What gives rise to concern is the interpretation of "commonly used medicines."

In his paper at the Leeds Conference, Dr W. R. L. Brown, chief pharmacist at St Bartholomew's Hospital, said that one report had shown how the stock on any one ward "could be kept down" to about 120 items, plus specialist drugs according to the type of ward.

Northwick Park proposes to redistribute liquid and solid dose forms bought in bulk into standard containers, which can be uniformly labelled. If the number of preparations approaches Dr Brown's figure, the dispensing from these stocks is a procedure which we believe most pharmacists outside hospital—and some, we know, within the service—would wish to supervise closely.

To compensate for the trend away from practical procedures, some hospital pharmacists have made moves towards manufacturing. But to suppose that the pooled expertise of the industry can be found in a hospital laboratory is nonsense, and the path is fraught with danger as unit dose packaging heads towards becoming the rule rather than the exception.

We still believe that the pharmacist should have, in all but exceptional cases, the responsibility for the prescription right through to its dispensing for the individual patient. Without the "functional" part of his role, the pharmacist may be left only as an adviser. And an adviser without an end product will not survive long.

THE PROFIT PROSPECTS IN ELECT

by A. F. L. Deeson MA PhD DSc

At the present time chemists show little interest — or have only a small success — in the electric blankets market.

Total sales per year of all kinds of electric blankets are in the region of 1.3 - 1.5 million units with a retail value of perhaps £5.8 million. Of this market it is doubtful if chemists have more than 10 per cent in total and of this 6-7 per cent is accounted for by Boots, leaving independent chemists a very poor 3-4 per cent and with some indications that even this small share is declining.

Looking back over the last few years the market has been fairly static, averaging perhaps 1 per cent increase per annum. The level of sales is usually determined by the chilliness of the winter. There was a big breakthrough during the severe winter of 1958-9 and another in 1962-3. Sales fell away during the mild winters that followed but then showed some increase again during 1969-70.

The replacement market should be having an increasing effect during the next few years. There are now 15 million elec-

tric blankets in use in the United Kingdom, of which around six million are now almost certainly six or more years old.

Electric blankets, although varying considerably in size, quality and standard of performance, are of three basic types:

- ☐ Preheating under-blankets.
- ☐ All-night under-blankets.
- ☐ All-night over-blankets.

Preheating under-blankets must be switched off before getting into bed.

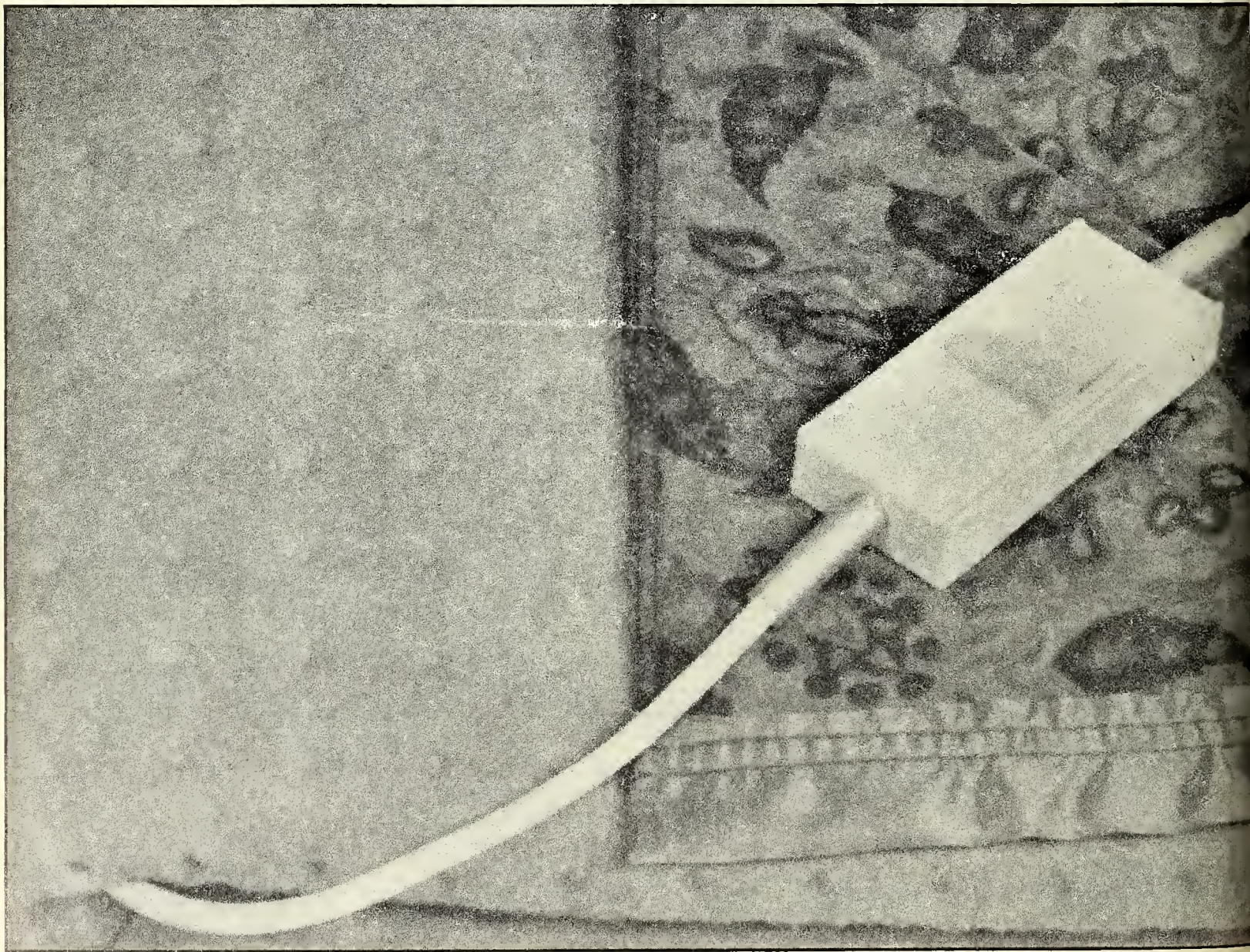
All-night under-blankets can be used for providing all-night warmth but must be operated at ELV (extra low voltage). With this type a bedside control unit isolates the electricity mains supply and reduces it to 12 or 14 volts.

All-night over-blankets are usually operated at the mains voltage but ELV models are also available if wanted.

Under-blankets are designed to be secured to the mattress by means of fixing tapes so they remain flat. Because over-blankets may become folded while in use they usually incorporate cut-out thermostats to prevent overheating.

By far the greatest proportion of electric blankets in use in the United Kingdom are under-blankets. The all-night over-blanket was first introduced about eight years ago and it was predicted it would sweep the market as it has done in the USA. But this has not happened; about 90 per cent of all electric blankets sold in this country are under-blankets. Undoubtedly the fact that they are considerably cheaper affects the public's choice and many people believe that the under-blanket is safer — probably because the majority of them are switched off before the bed is occupied.

Apart from commercial and merchandising considerations the chemist, as a professional man, must be concerned with this question of safety, as indeed are all the reputable manufacturers who view with great concern the fires and personal injuries that have occurred. The majority of electric blanket manufacturers are members of AMDEA (Association of Manufacturers of Domestic Electrical Appliances) and this body has urged the



BLANKETS

government to introduce legislation in the public interest and has collaborated with BSI in establishing the stringent requirements and tests laid down in BS 3456, which is under constant review to ensure that standards of safety are improved in the light of experience. It should, however, be noted that low voltage under-blankets are not included in this Standard.

Before the end of 1970 the government intend to introduce legislation so that it will be an offence to sell an electric blanket not complying with BS 3456. Manufacturers who comply with this Standard are required to qualify for a licence to use the mark of the BEAB (British Electric Approvals Board), replacing the old BSI kite mark.

Servicing has a bearing on safety and in the past has proved a bugbear to all retailers. All electric blankets should be overhauled by the actual manufacturers at intervals of not more than three years to ensure continuing safety and when blankets are overhauled many manufacturers now introduce up-to-date safety im-

provements while others offer replacements complying with BS 3456.

Some chemists report that they have ceased to stock electric blankets because of complaints by customers about servicing — involving up to three months delay — and because some manufacturers expected retailers to be responsible for the return of blankets. Now, however, most manufacturers state quite clearly on the box that the blanket should be returned direct to the manufacturer for servicing and the majority are offering reasonable turnaround times.

Northern Blankets Ltd, for example, who claim to be the second-largest manufacturer in this field, have always made servicing a major feature of their sales policy. Until this year Northern Blankets acted as suppliers to some of the major electrical concerns in the United Kingdom (including Hoover) but this year they have introduced their Northern Star range which is available direct to the consumer. This range carries a guarantee to the retailer that he can exchange over the counter any new blanket returned with a claimed fault, without prior reference to Northern Blankets. They also give a two-year guarantee to all purchasers of over-blankets and undertake that blankets sent to the factory for servicing or repair will be returned within seven days maximum.

Under brand names, Dreamland, Morphy Richards and Philips are the three major suppliers of the market overall.

About 10 manufacturers compete in the over-blanket sector, including GEC, Hotpoint, Monogram (now part of Dreamland), Morphy Richards and Philips. (Hoover have recently dropped out altogether because of intricacies involved in pricing.) GEC is believed to have about 40 per cent of this market and Monogram about 35 per cent.

Low voltage ranges

In the low voltage blanket sector the market is shared by a number of manufacturers including David Griffen Ltd, with their Dee Gee brand, Norvic and Windak, while in the under-blanket field Dreamland leads the market, followed by Morphy Richards, Pifco, Norvic and Philips.

Retail prices vary considerably not only with type and size but because of differences in blanket material and finish. Low voltage under-blankets range from about £10-£25, over-blankets from £10-£23 and preheating under blankets from £4-£12. Normal discounts for small orders are about 25 per cent but it is worth looking out for special offers which can increase these discounts quite profitably.

"Above line" advertising (press and TV) has never been very considerable in this market. In 1969 Dreamland were the biggest spenders (£46,600) followed by Monogram (£22,000); Morphy Richards (£7,800); GEG (£6,300); and Philips (£4,100). However, these modest figures do not include considerable sums spent on point-of-sale aids, literature and catalogues, and if you are selling electric blankets it is worth taking full advantage of this material. Dreamland, for example, produce excellent point-of-sale material for consumer outlets

and this can be obtained direct from the company or from wholesalers.

Philips supply an illuminated blanket display unit which is free of charge to any stockist who takes 12 blankets. This unit is flexible and can be arranged so that it occupies a minimum of space.

All leading manufacturers pay a great deal of attention to packaging and the boxes themselves can be used to make effective displays. Few purchasers of electric blankets buy on impulse and it is a good idea to have an ample stock of the attractive literature produced for consumer reading.

Mental blocks to bigger sales

It seems curious that independent chemists are doing so poorly in this particular market. After all, electric blankets have decided medical connotations and are an enormous aid to health and comfort for many sick or old persons. Because of this background the chemist is also well-equipped to advise on safety, if only by drawing attention to the BSI recommendations and the directions for use which are supplied with every blanket.

For the purpose of this article we interviewed six independent chemists in London, three in Birmingham and three in Manchester. Ten of these did not stock electric blankets, two because they had "no room," five because they disliked selling electrical appliances "which are incompatible with a chemist's business," and three because "we haven't time to mess about with servicing."

As indicated earlier, this last reason is just not valid any more: all reputable manufacturers now have efficient servicing arrangements.

To me, it also seems inconsistent that the retail chemist should find "electrical appliances" incompatible with his business if he also stocks cosmetics and a host of other products which go to make up a considerable proportion of the modern pharmacy's turnover.

The sales promotion manager of Dreamland is fond of saying that half of the population of this country goes cold to bed. But it is perfectly true: 50 per cent of the population are still potential customers for electric blankets and it is also true that once somebody has been introduced to the comforts of a warm bed what was once regarded as a luxury soon becomes a necessity. Added to this potential is the growing replacement market. Margins on electric blankets are good: don't hand over all the profits to your local electrical retailer.

Twelve recent purchasers of electric blankets were asked where they had made their purchase. Ten had bought from an electrical shop but six thought it would be quite logical to buy from a chemist. However, said the same six: "only large chemists like Boots or Timothy Whites stock them."

Perhaps it's worth considering whether *you* could do something to adjust the situation and at the same time increase your own profits. This particularly applies to Scottish and Northern chemists, who are in notably high sales areas for electric blankets.



LETTERS

NHS remuneration

With reference to the recent claim for an increase in NHS remuneration submitted by the Central NHS Committee to the Department of Health. I note that a retrospective payment of 11½d per prescription has been requested for the first nine months of 1970.

A pharmacy handling 1,600 items a month would therefore qualify for a rebate of approximately £700; should the Minister agree to meet the claim.

Since a high proportion of the country's pharmacies are under the control of qualified managers (not under contract with the NHS) it will be interesting to know whether any percentage of this rebate will be allocated to these ladies and gentlemen.

I feel that, before the Minister agrees to any grant whatsoever he should stipulate that, in the case of managed pharmacies, a reasonable proportion of the monetary sums granted (say 25 per cent) should be automatically passed to them.

Pharmacist-Manager

[The 11½d per prescription was claimed to represent the difference between the amount due to contractors and the amount paid for the period, adjusted to eliminate the overpayment brought forward at January 1, 1970—*Editor*.]

Amphetamines

I was surprised to read Xrayser's comments in *C&D* recently about the list of proprietary preparations containing amphetamine or its derivatives which we, in Bolton have compiled with the assistance of the Pharmaceutical Society and the NPU and have circulated to local doctors and chemist contractors.

One can only comment that he is right — his thoughts were, indeed churlish!

When this scheme was first discussed in Bolton, the local medical committee asked us if we could let them have a list of these proprietary preparations containing amphetamine or its derivatives for their consideration.

I, myself, set about compiling this list but after consultation with various colleagues I wrote to the Pharmaceutical Society and the NPU asking for their assistance.

Feeling that one might have omitted some proprietary preparation in this group, or included others which could not be classed thus, due to changes in formulac recently, I felt that a degree of accuracy must be assured, and it was interesting to find that the lists which I received from the Pharmaceutical Society and the NPU were not the same! Each list included one or more names that were not on the other.

This was understandable because the lists were sent to me as a basis for com-

piling a complete list. It was also surprising to find one or two preparations on the lists, which one did not realise were amphetamine derivatives or which one had not realised were still in existence.

However, on further investigation we were satisfied that these products were all within the classification required, and the complete list was circulated to local doctors for their comments.

Through the chairman of the Bolton Pharmaceutical Committee, Mr Lowther's letter, we offered to help other branches or committees to speed up the implementation of similar schemes, by letting them have our prepared list. This work usually falls on the secretary and one or two committee members, and, as busy pharmacists the work has to be done at night or weekends.

All this takes time, and we had no intention whatsoever of implying that "Pharmacists were not extremely knowledgeable about the drugs they dispense" — to quote Xrayser.

Judging from the many enquiries we have received from other committees, I think our offer of help has been appreciated, and I feel that we may have helped to speed up the adoption of the scheme in many areas.

Perhaps Xrayser would have preferred to draw up his own list of amphetamine or amphetamine derivative preparations? As a busy secretary I can assure him that I appreciated the help which I received from the Society and NPU, especially as one of the manufacturers of at least one product on the list has questioned its inclusion on the list at all. The firm also states that we have omitted two other proprietary preparations which should be included if their product is on the list.

And so the argument goes on, but we feel that having sought help in this matter we have acted in a responsible professional manner, and in no way reproach ourselves for offering the benefit of our experience to others.

Jean Rothwell
Secretary

Bolton Pharmaceutical Committee

The Conference

It has always been a pride and joy to me to associate myself with the Pharmaceutical Society of Great Britain and all her members. This is so because pharmaceutical education and practice in Nigeria have always been a baby and carbon copy of those of Great Britain, even though we are yet still far short of reaching British standards in pharmacy.

However, with eminent men in the pharmaceutical circles like Professors Rowson (the father of Nigerian pharmacy), Beckett, Cook, Doctors Whittet, Jolliffe and Ingram retaining their interest in Nigerian pharmacy, Nigeria has no fear but that pharmaceutical standards will continue to progress.

I salute the president of the Pharmaceutical Society of Great Britain, the chairman of the Conference, supporters and all those that read papers during the Con-

ference for the able way the Conference meetings were conducted. I have no doubt whatsoever that the young president, armed with the dynamism and the push of youth, will lead the Conference, the Pharmaceutical Society and those Societies of the Commonwealth of Nations to a successful goal during his tenure of office.

I shall fail in my duty if I do not also congratulate the Leeds Branch which ably arranged the programme for this year's Conference. I take this opportunity, therefore, before I take leave of you, to say that I am very grateful to you all for your kind hospitality and your kindness to visitors.

Andrew A. Egboh,
Pharmaceutical Registrar,
Secretary to the Pharmacy Board of
Nigeria

Stamp threat

I would like to bring to your readers' attention, the most serious setback with which ethical retail pharmaceutical practice has now been faced.

Namely the giving of trading stamps by the Royal Arsenal Co-operative Chemists on *all* non-dispensing transactions. That is on the sale of both non-pharmaceutical (cosmetic and sundry) items as well as on the sale of counter pharmaceutical specialities.

Apart from differing from the Co-op "Divi" idea in that these stamps are offered to Co-op members and the general public alike, it would seem that resale price maintenance, on all price-maintained pharmaceutical preparations, is being seriously breached by this form of price-cutting.

J. Moses
London, SE22

Stretching it!

May I pass on to my pharmaceutical colleagues an interesting scientific phenomenon I recently learned from a representative.

In extolling the virtues of a new type of sanitary brief he was trying to sell me, he told me that it was four-way stretch. My scientific training immediately came into its own. "But," I protested, "how can it stretch four ways when there are only *three* dimension?" At the same time a niggling thought came into my mind. Wasn't it Einstein who had propounded the theory of a fourth dimension, time?

Surely this was not what the representative meant; and yet—perhaps it was so. After all it did seem reasonable that an article which stretched in three dimensions should also stretch in time. Yes, now I was convinced; in fact I could think from my own experience of examples of elastic which had stretched in time (in some cases to such an extent that it had to be replaced).

Alas, such theories and my scientific self-confidence were soon to be dashed in this case. Further explanation has now taught me that four-way stretch means that an article will stretch (1) to the left, (2) to the right (3), up and (4) down.

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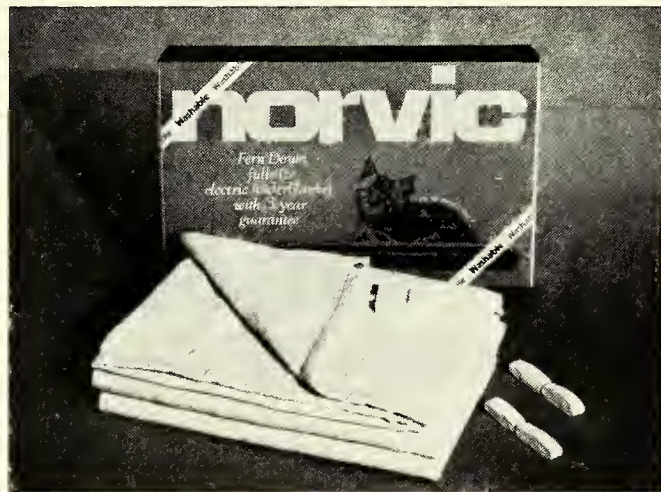
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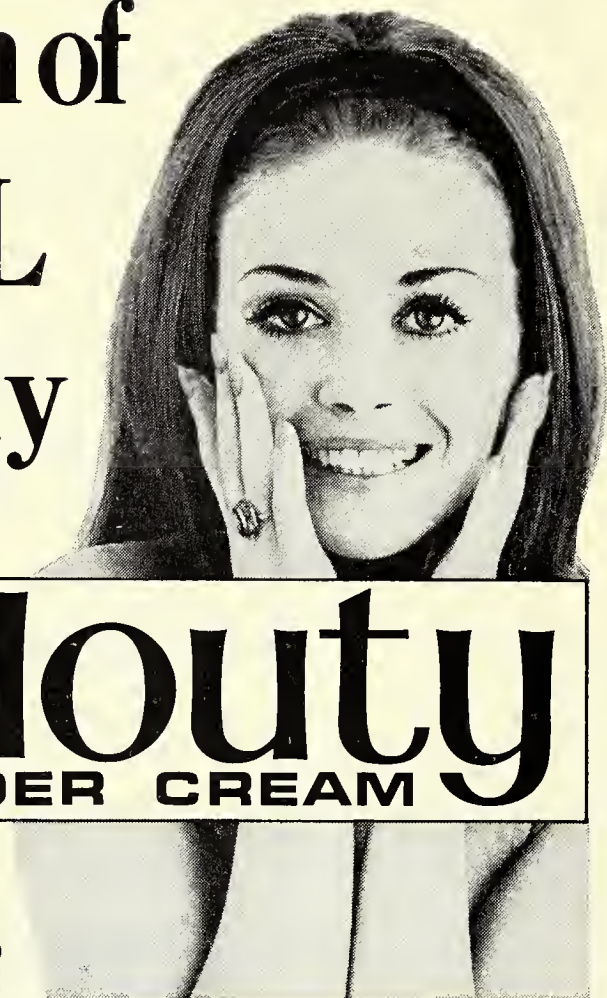
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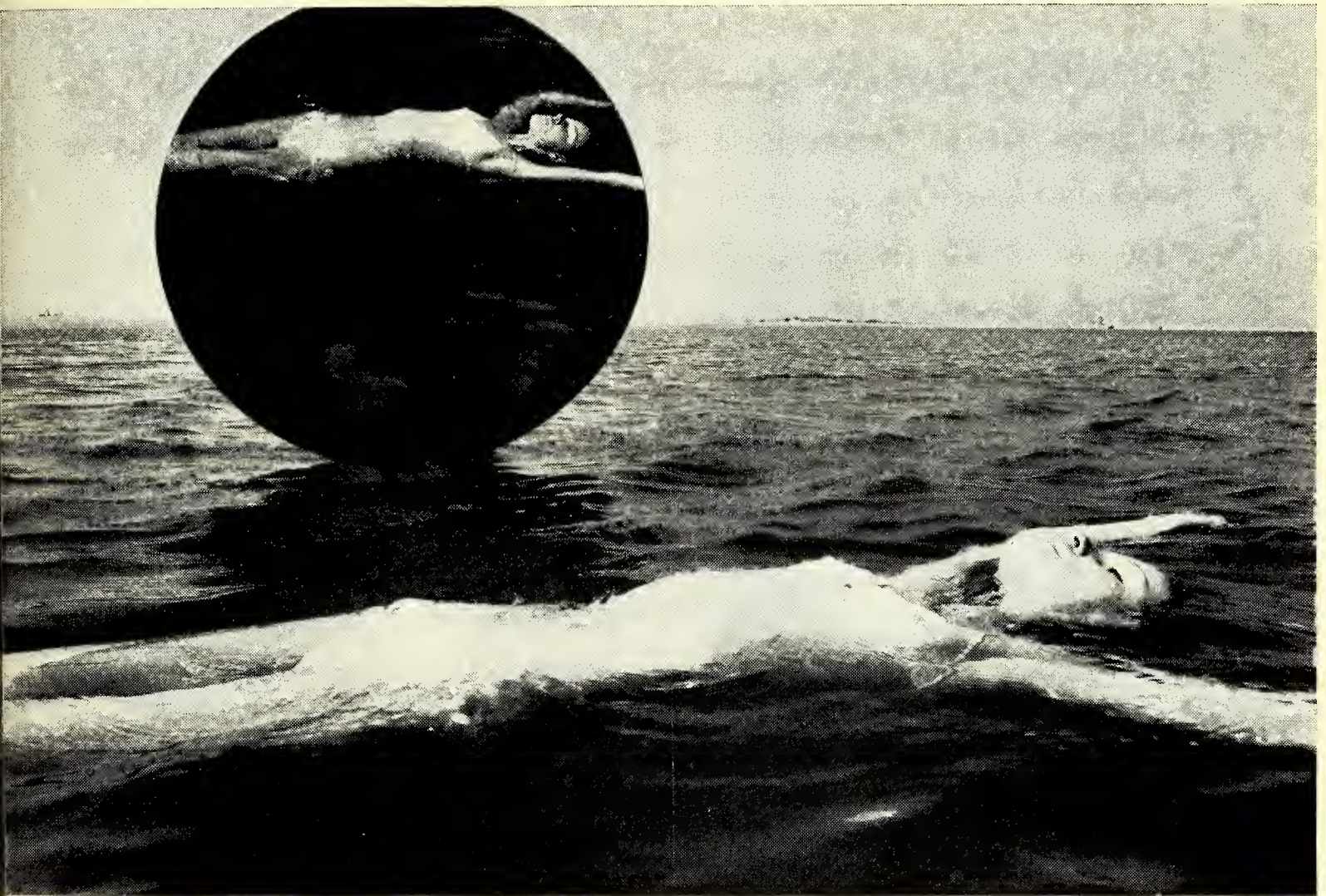
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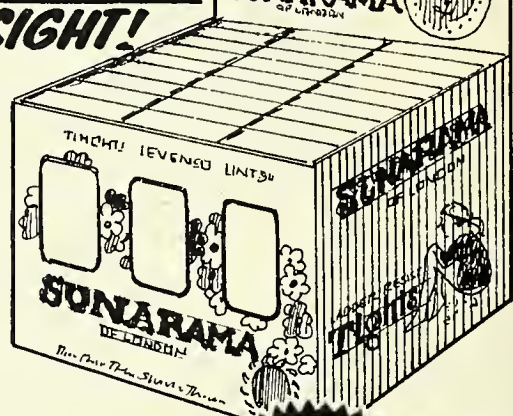
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PROFESSIONAL NEWS

Contractors get first reply on remuneration claim

An interim reply from the Department of Health to the claim for increased chemists' remuneration has been received by the Central Contractors Committee. The Committee has agreed to its proposal that a meeting should be arranged with officers of the Department.

The Committee supported efforts being made by Local Pharmaceutical Committees to eliminate the need for stocking amphetamines in retail pharmacies but warned that care was necessary in compiling the list of products involved. Problems had already arisen from the inadvertent inclusion of certain appetite suppressants not covered by the Drugs (Prevention of Misuse) Act.

The Committee decided to release for publication extracts from the latest available prescription statistics. It was noted that the figures under discussion (for March 1970) showed an increase of over 10% per prescription in the fee and on-cost as compared with the figures for the equivalent month in 1969. The figures were:

	March 1970	March 1969
Total prescriptions	22,148,012	23,276,798
Total value	£14,441,924	£13,648,219
Average total cost per prescription	156·50d	140·72d
Average on-cost (after discounting)	9·54d	8·55d
Average fee	29·89d	27·56d

After examining reports, the Committee agreed that practical experience supported the view that a dose measure capable of measuring amounts greater than 5 ml was now necessary.

It was agreed that there was still a need for issuing to new patients Form C87 describing the use of the 5 ml spoon.

The Committee noted the opinion of the British Medical Association's solicitors that it would be an offence—as the law stood at present—for a doctor to write a prescription after January 1, 1971, using the apothecaries system of weights and measures.

Irish Council election candidates

Eleven candidates, five of them members of the retiring panel, are seeking election to the Council of the Pharmaceutical Society of Ireland. The following notes have been compiled from information supplied by the candidates.

Boles, W. E., MPSI, BSc, NUI, PhD, Dublin Community pharmacist. Member of Council since 1965. Member of Joint Health Services Negotiating Committee. Pharmaceutical representative on Working Party on Drug Abuse. Council nominee on joint medical and pharmaceutical committee drafting Irish national formulary.

Butler, W. J., MPSI, Blackrock, co. Dublin. Medical representative who has covered 23 of the 26 counties in the past seven years. Son of Mr W. J. Butler MPSI, Birr, co Offaly.

Corrigan, H. P., MPSI, Dublin. Community pharmacist. Member of Council since 1940; treasurer 1951-57, president 1958-60. Council representative on *Comhairle na Nimheanna* since its inception. Member of joint Pharmaceutical Society/Irish Drug Association veterinary committee.

McElwee, V. G., MPSI, Donegal. Community pharmacist. Member of Council since 1965. Past chairman, Donegal Chemists Association. Leader of "militant action" in Donegal which succeeded in getting dispensing for hardship cases and certain lower income groups on good financial terms.

McGuinn, T. A., BSc(Pharm), MPSI, Ballymote, co. Sligo. Pharmacist with National Drugs Advisory Board. Former secretary, Irish Pharmaceutical Students'

Association. Has recently been awarded a Council of Europe fellowship to study pharmaceutical control methods in European countries.

Maher, M. W., MPSI, Drogheda. Community pharmacist, manager of his family's branch business in Shop Street, Drogheda. Chairman Louth Pharmacists' Association. Qualified 1957. Points out that his area, the North-eastern Health Board district, has not been represented on Council for many years.

Maxwell, B. C., BSc(Pharm), MPSI, Mullingar. Hospital representative. Presents himself as a candidate from the Midland Health Board district which has not been represented on Council recently. A former president, IPSA. Member of Irish Pharmaceutical Association committee. Comes from a midlands Pharmaceutical family.

Murphy, J. B., MPSI, Cork. Community pharmacist and Council member since 1965. Founder and committee member Cork and Kerry Regional Association. Committee member and former chairman, Cork City and County Chemists' Association. Supported by Southern Regional Association.

O'Connor, T. J., MPSI, Cork. Medical representative. After qualifying in 1956 gained further experience with the late Joseph O'Reilly, Leeson Street, Dublin. During the last ten years has been a medical representative in the midlands, south and west of Ireland. Supported by Southern Regional Association.

Quirke, A., MPSI, Clonmel. Community pharmacist. Was until recently secretary of South Tipperary Pharmacists' Association. From South-eastern Health Board district which is not currently represented on Council. Worked for some years at the pharmacy of Mr J. P. Crowe, Dun Laoghaire.

Timoney, R. F., MPSI, MSc, PhD, Dublin. Co-opted to Council, November 1969. Professor of pharmacy, University College, Dublin. Dean of College of Pharmacy. Member of *Comhairle na Nimheanna* since its inception. Member of National Drugs Advisory Board and chairman of its committee on evaluation and toxicity. Vice-president, Institute of Pharmacy Management. A former chairman, Dublin Section, Royal Institute of Chemistry.

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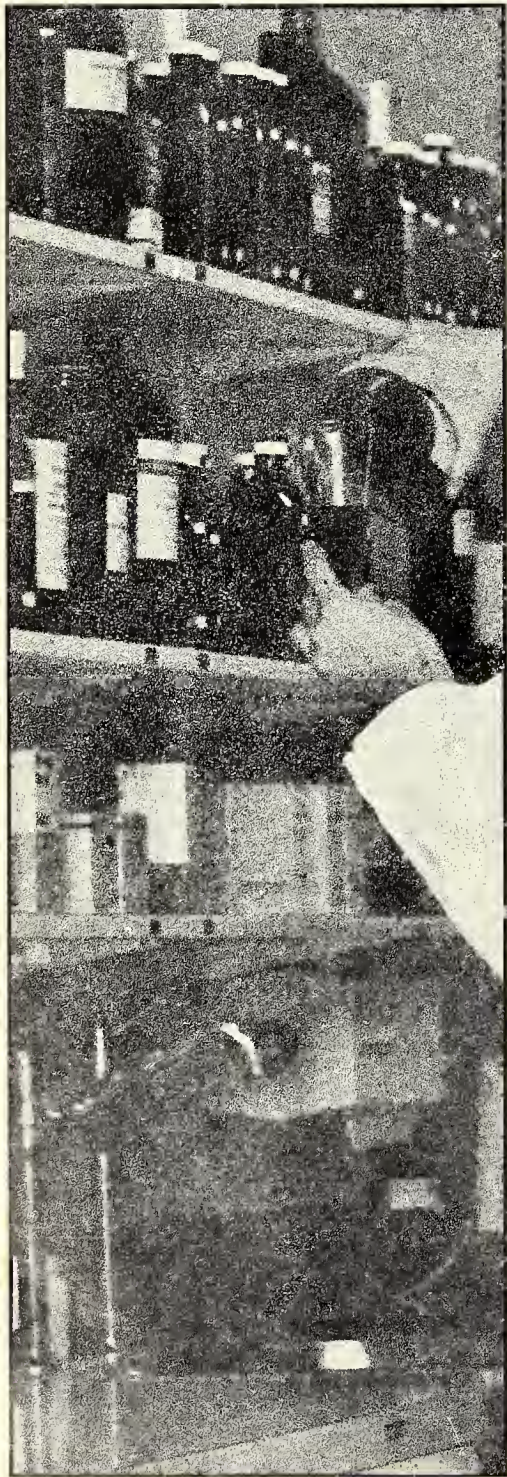


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PHARMACY'S INTEGRAL PART IN BRITAIN'S NEWEST HOSPITAL



The pharmacists attached to the new Northwick Park Hospital and Clinical Research Centre, Harrow, Middlesex, which is to be formally opened by the Queen on October 23, should be able to utilise their professional qualifications to the full because their department has been built up so that it is very much an integral part of the whole.

From the time that the first patients were admitted in September, the pharmacists have been involved at ward level. A pharmacist visits each ward at least once a day, examines all the prescriptions made out since his last visit and discusses any points arising. This system is, of course, in operation in other progressive hospitals, the initiative having come from the pharmacy. No doubt the pharmacists at Northwick Park would also have asked for the scheme but in the event did not need to do so because the senior medical and nursing staff asked for it to be implemented before most of the pharmacists were engaged.

The pharmacists also collaborate with the Medical Research Council's radio isotopes unit which has been established at the hospital. All the techniques used for the preparation of the isotopes are monitored by a pharmacist as to their suitability and the department gives advice on methods of preparation. All injection solutions for the unit are actually prepared in the pharmacy and passed on for final manipulation.

Besides being a general hospital the Northwick Park complex contains a clinical research centre. It has been agreed, as a matter of principle, that where pharmaceutical advice is required a pharmacist will be attached to the centre's research team and this is already in operation.

Finally, the chief pharmacist has been invited to serve on the hospital's postgraduate education committee and on the control of infection committee.

Occupying some 7,000 sq ft of floor space the pharmacy department is on the first floor of the diagnostic block. It was planned some eight years ago by an *ad hoc* committee of hospital pharmacists and the plan has generally proved satisfactory. An exception is the facilities for preparation of distilled water which have proved insufficient.

The shortcoming is due to the rapid increase in usage of sterile fluids over the past eight years. New apparatus, however, which will serve the requirements of the whole hospital will soon replace the present two stills.

All fittings in the dispensary are adjustable and free standing island units allow for future development. One of the features is the gravity-feed shelving which speeds up servicing to the wards which are replenished daily Monday to Friday. It also ensures that all stock is used in rotation since the shelves are filled from the back.

The sterile preparations section is capable of producing sterile products by any of the standard methods of preparation. Solutions are prepared in stainless steel containers, measured by an automatic volume delivery device and filtered

through a membrane filter before entering their final containers.

A small room adjacent to the main preparation area is used for the preparation of small volume sterile fluids such as injections and eye drops; this room is under positive pressure of air filtered to 5 microns. Very clean conditions are thus provided and for aseptic transference a 4-ft horizontal laminar flow bench-mounted unit has been installed which gives a sterile air flow rate of approximately 100 ft a minute.

Compressed air, vacuum and oxygen are provided centrally to this room, as they are throughout the department, and nitrogen and CO₂ supplies are bench mounted.

The manufacturing area for non-sterile medicines contains a wide range of equipment so that products for clinical trial can be made, and suitably presented. One such piece of equipment is an Italian semi-automatic capsule machine which fills 150 capsules at a time.

A quality control laboratory mainly for checking sterile and non-sterile preparations made within the department is equipped to handle all routine tests. The equipment includes an ultra violet spectrophotometer, flame photometer, refractometer and polarimeter.

Standard procedures for the use of disinfectants and antiseptics have been adopted throughout the hospital and all such items are being prepared in the pharmacy for distribution at user strength.

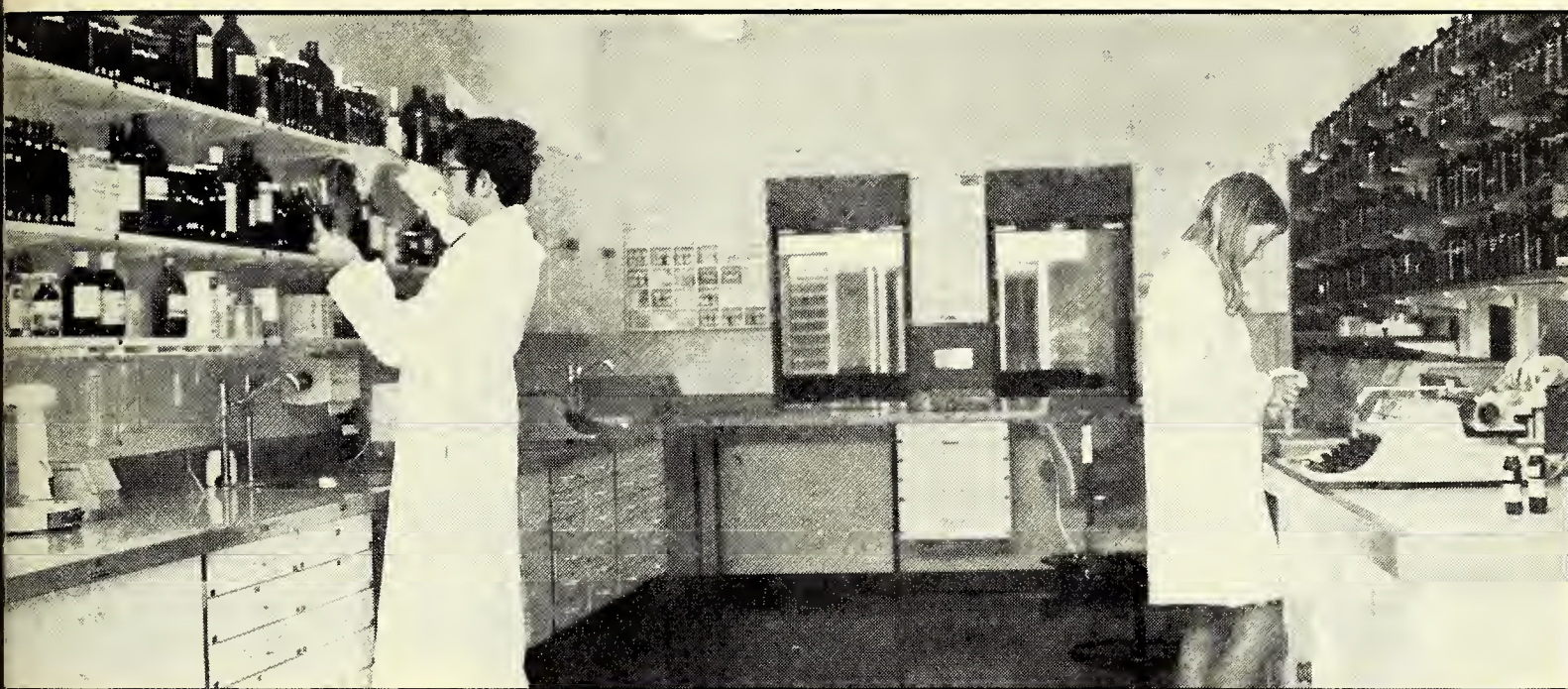
Because of the multiplicity of packs and labels offered by industry it was decided to buy all preparations in bulk and to transfer them into standard containers which could be uniformly labelled. Consequently an electronic tablet and capsule counting machine has been installed together with a small label-printing machine capable of printing both self-adhesive and gummed labels. The labels of dispensed medicines are typed.

Northwick Park Hospital is unique in Britain in that it combines a district general hospital with a clinical research centre. The joint project of the North-west Metropolitan Regional Hospital Board and the Medical Research Council is built on a 46-acre site. The first phase providing for 260 beds was completed last month. By next year, the second phase, consisting mainly of 120 maternity beds and the main operating theatre block, should be finished while completion of the project is expected in 1973. Of the projected total of 815 beds, 185, with occupants from all over Britain, will be managed from the research centre.

With the pleasant working conditions afforded by modern equipment and tailor-made buildings, recruitment for the pharmacy presented no problem.

In addition to the chief pharmacist, Mr C. R. Hitchings, there are at present five pharmacists, two postgraduate pre-registration pharmacists and two technicians together with ancillary staff.

The educational facilities existing which provide outstanding opportunities for postgraduate study were no doubt also an attraction and are already being used by the pharmacy department with four members currently reading higher degrees.

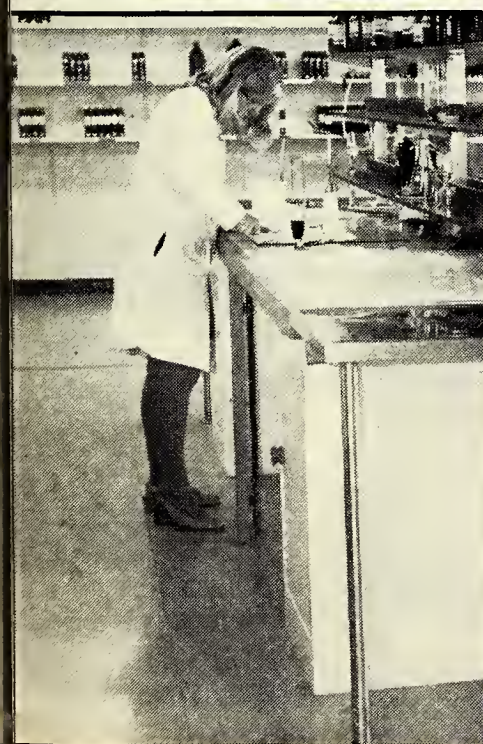
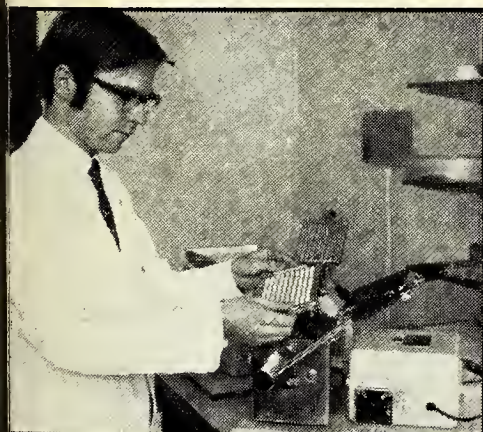
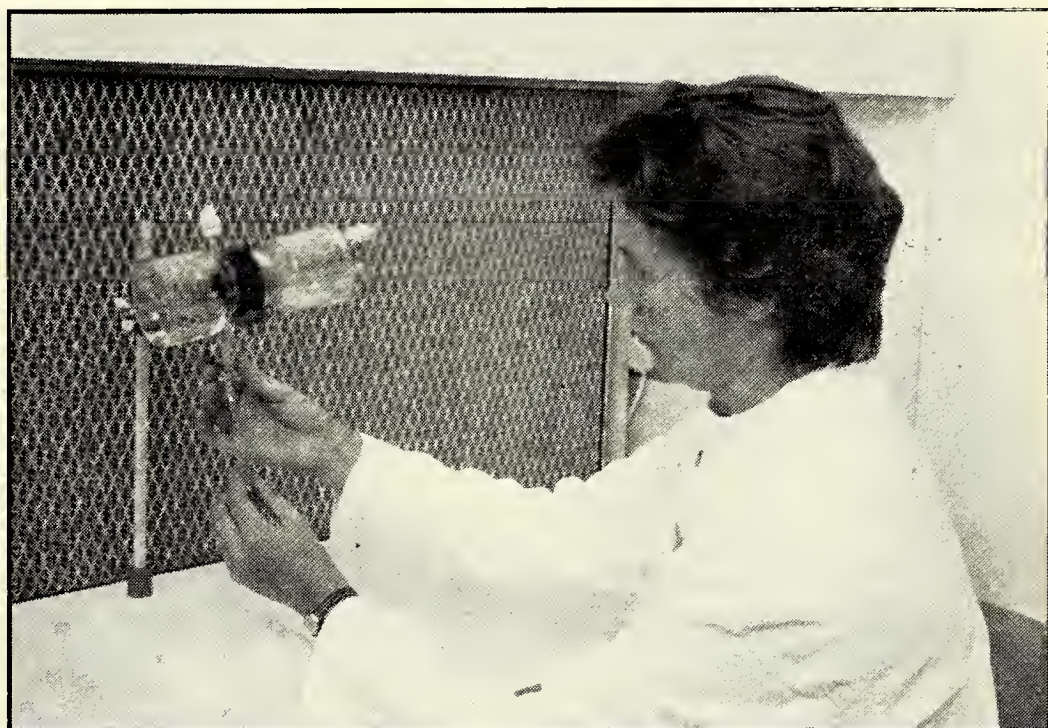


above: View of part of the dispensary
right: Filling ampoules within the laminar flow unit

below: The semi-automatic capsule filling machine in use

bottom left: At work in the manufacturing area for non-sterile medicines

bottom right: Servicing the wards is speeded up by gravity-feed shelving



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Moore's Baby Cream	22/6d	40/-	17/6d



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MARKET NEWS

Poor mustard crop puts prices up

London, September 30: English mustard went higher during an otherwise quiet week in the crude drugs market. The new range is 60s to 120s, as to quality, against 35s to 90s a week ago. The rise is blamed on the new crop not being as good as was anticipated, owing mainly to the weather conditions. It is expected that prices will go higher still before the ceiling is reached.

Coriander and cumin for shipment were among seeds marked up, and Brazilian menthol moved ahead 1s to 39s on the spot. Cherry bark was one penny dearer in both positions.

Among essential oils, higher prices were being asked for Chinese spearmint and peppermint, and for petigrain.

Pharmaceutical chemicals*

Ascorbic acid: (per kg) 1-kg 33s; 50-kg 28s
Caffeine: (50-kg) Anhydrous and hydrate 35s 7d kg.
β-Carotene: Suspension 20 per cent 334s 6d kg.
Cyanocobalamin: Up to 200-g lots 42s per g.
Folic acid: £36 kg delivered.
Hydroxocobalamin: 105s per g.
Menaphthone: 100-kg lots £6 kg; **Acetomenaphthone:** 112s 6d; **menaphthone sodium bisulphite** (vitamin K) 72s 6d.

Nicotinamide: (Per kg) 1-kg 37s 6d; 50-kg 32s kg.
Nicotinic acid: 1-kg 35s; 50-kg 26s 6d kg.
O-Panthenol: 180s kg; 5-kg 170s kg.
Pyridoxine: (Per kg) £7 17s; 5-kg tin £7 14s kg.
 25 kg drum £7 12s.
Thiamine: Hydrochloride and mononitrate 147s kg; 5-kg 145s kg; 25-kg 143s.
Vitamin A: Oily 1m international units per gm, 1-9-kg 163s kg; 10-50-kg 158s kg.
Vitamin D: Powder for tableting, 850,000 i.u. per g. 155s per kg.

Crude drugs

Benzoins: Spot £38 to £48 per cwt as to quality.
Cardamoms: Alleppy greens 33s lb, cif. Tanzanian 28s. Prime seed 41s, cif.
Cherry bark: Thin natural 3s 5d spot and 3s 4d cif.
Chillies: Mombasa 310s cwt; 260s, cif.
Kola nuts: West African halves 10d lb spot; 8½d, cif.
Menthol: (lb) Chinese spot 65s; shipment 59s 6d, cif. Brazilian 39s spot; 37s 6d, cif for new crop January-February.
Seeds: (Per cwt) **Anise:** Star 165s Spanish green 245s; 233s, cif. **Caraway:** Dutch 190s. **Celery:** Indian 370s, cif. **Coriander:** Moroccan Prompt 87s; October-November shipment 88s, cif. **Cumin:** Syrian 275s 6d, cif. **Dill:** (per metric ton) Indian new crop 180s-185s, cif; Chinese 140s duty paid. **Fennel:** (50 kg) Chinese 107s 6d spot; 100s, cif. **Fenugreek:** Moroccan 75s duty paid, 58s cif. **Mustard:** English 60s to 120s as to quality.

Essential oils*

Anise: Chinese 14s 6d lb spot; 13s 9d, cif.
Lemongrass: 45s per kg spot; 39s cif.
Patchouli: Spot 30s to 32s 6d per lb duty paid. Shipment 25s to 30s, cif according to quality.
Peppermint: (Per lb) *Arvensis* Chinese 21s 6d spot; 21s, cif. Brazilian 18s; 17s 9d, cif for new crop (Jan-Feb). American *piperita* 45s to 55s cif.
Petigrain: Paraguay spot 42s 6d kg; 41s 6d, cif.
Spearmint: American 62s lb; 34-35s, cif. Chinese spot 65s per kg; shipment 63s 6d cif.

*Prices obtained by importers or manufacturers ex-warehouse for bulk quantities.

COMING EVENTS

Monday October 5

Northampton Branch, Pharmaceutical Society, Cripps Medical Centre, Northampton General Hospital, at 8 pm. First of four lectures on drug interactions.

Tuesday October 6

Finchley Branch, Pharmaceutical Society, the School of Pharmacy, London WC 1, at 7 pm. Dr Fred Wrigley on "Pharmaceutical unity."

North Staffordshire Branch, Pharmaceutical Society, the North Staffordshire Medical Institute, Hartshill, Stoke-on-Trent, at 7.45. Mr F. Short on "Flavours, with special emphasis on their use in pharmacy."

Worcester City and County Branch, Pharmaceutical Society, the Elgar Suite, Crown Hotel, Broad Street, Worcester, at 8 pm. Pharmaceutical forum: "Pharmacy in the '70s, or putting our house in order."

Advance information

Wessex Region, Pharmaceutical Society, Guildhall, Winchester, at 10 am on October 18. Regional conference on "The pharmacist and the doctor." Speakers include Mr G. Teeling-Smith, director, Office of Health Economics, Dr R. G. Gibson, chairman, British Medical Association; Dr W. R. L. Brown, chief pharmacist, St Bartholomew's Hospital, Mr J. C. Bloomfield, a member of Council. Fee £1. Details from Mr J. K. B. Callow, 100 The Grove, Bournemouth, BH9 2TZ.

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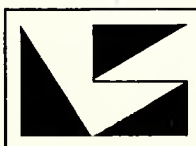
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